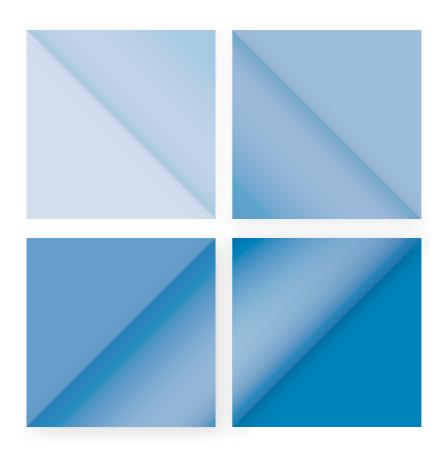
# Annual Financial Report 2007 according to Section 82 paragraph 4 of the Austrian Stock Exchange Act UNIQA Versicherungen AG



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### **Group Management Report**

#### **Economic environment**

The expansion of the global economy, driven primarily by the growth engines of China and India, continued during 2007. The economy in the USA slowed down somewhat compared to the previous year, while growth remained very robust in the euro zone. The economic climate clouded over in the second half of the year due to the crisis on the US real estate market and the turbulence in the financial and stock markets. In addition, the inflationary pressure increased noticeably due to the exceptionally sharp rise in raw materials prices.

#### **Economy weakens somewhat**

Investments and consumption remained the primary driving forces in the euro region during 2007. Early indicators such as business climate and consumer confidence showed a weakening of the economic dynamic towards the end of the year. The strength of the euro was not able to compensate for the enormous increase in petroleum and raw materials prices. Inflation also exceeded the target set by the European Central Bank of just 2.0%.

Austria's economy remained on a growth course in 2007, thanks to the export boom and the intensive investment activity. The gross domestic product increased as much as in the previous year, exhibiting growth of 3.4%. A continued rise in employment brought unemployment down once again. The unemployment and inflation rates remained below the EU average.

#### Subdued developments in the insurance business

Austria's insurance sector continued to be characterised by slight growth in 2007. The total of premiums increased by 1.9% to €16 billion. Excluding single premium transactions, the insurance industry grew at 3.0%, roughly the same rate as the overall economy.

Health insurance exhibited a growth of 3.2% to €1.5 billion in 2007, the strongest dynamics in the industry. Life insurance performed less strongly than in 2006 and only grew by 0.4% to €7.2 billion. This was the result of an increase in recurring premiums of 2.8% and a further decline in single premium business of 6.6%. Property and casualty insurance performed better than in 2006, with an increase in premiums of 3.1% to €7.2. The driving forces here were general liability, household insurance and legal expenses insurance. No growth impulses due to the stiffer competition came from motor vehicle liability and comprehensive insurance.

#### Heavy turbulence on the financial markets

The international money and financial markets were marked by turbulence and uncertainty during the second half of the year, triggered by the crisis in the US real estate market. The result was the need for massive corrections in the IFRS balance sheets of financial institutes, due to the required revaluation of securities supported by American sub-prime mortgages. This led to a liquidity squeeze with significant irritations on the money market.

The central banks in the USA and euro region made billions available to the business banks for a short period. Despite increasing inflationary pressure, the European Central Bank declined to implement an increase in the base interest rate, although this had already been indicated. It left the minimum refinancing rate, which had been raised in March and June by 25 basis points, at 4% until the end of 2007. The US central bank, on the other hand, lowered its base rate in October and December by 25 basis points each to 4.25%.

#### Inverse yield curve

The credit crisis and interest rate increases in the euro region and Switzerland drove money market interest rates upward. The 3-month EURIBOR reached a peak value of 95 points above the minimum refinancing rate of the European Central Bank in December. The inter-bank market was characterised by significant restraint up to the end of the year.

The yields of government bonds increased during 2007 in the euro zone and in Switzerland, while falling in the USA and Japan. The yield curve of long-term euro bonds was the inverse of the money market, as a result of

The dollar lost roughly 10% against the euro and the yen between June and December. The rise in value of the euro does encumber the competitiveness of producers in the euro region with regard to price, but it also absorbs price increases for imports invoiced in dollars.

#### World stock markets make gains despite disruptions

After record levels up to mid-year, the international stock markets experienced highly erratic fluctuations in the second half but, nevertheless, finished the year up almost across the board. The DOW JONES INDUSTRIAL AVERAGE rose by 6.4%. The representative index for Europe, the DJ EURO STOXX 50, saw a gain of 6.8%. The Eastern European index CECE climbed by 10%. The German stock index DAX once again achieved two-digit growth of 22.3%. Top results were reported by the Chinese CSI 300 Index (+162%), as well as by the stock market index of the Ukraine PFTS (+135%), and Slovenia (+78%).

#### **Economic climate cooling in 2008**

The growth of the global economy may decline more than previously expected in 2008. The driving economic engines remain China and India. However, above-average expansion is also seen in most Eastern and southeastern European countries. The economy of the euro region will grow by only about 1.5% during 2008, with increasing inflation risks.

In Austria, a decline in economic growth by roughly 2.0% is expected. The effects of slightly decreased consumer activity will, once again, be felt. Investment intensity will abate somewhat. The employment level will remain high, but consumer prices will rise more sharply.

The insurance industry in Austria will grow in 2008, at about the level of the previous year, with a premium growth of roughly 1.9%. Health insurance (+3.1%) and property and casualty insurance (+2.6%) should achieve a solid upward course despite the stiffer competition in motor and industrial insurance. Increased volume of 1.0% is expected in life insurance. While the recurring premiums should rise 4.6%, a decline of roughly 10%, as in 2007, is expected in the area of singe premiums.

#### **Gradual calming of the financial markets**

In particular, long-term yields on the European capital markets may fall due to the slowing growth. The money market interest rates should decrease further in the euro zone and the USA over the course of the year. After the decision in January 2008 to lower the base interest rate by a total of 125 basis points to 3.0%, in order to shore up the American economy, the US central bank as well as the European Central Bank may loosen up on monetary policy over the course of the year, despite growing inflation

The international stock markets will suffer from the continued uncertainty. If fears regarding drastic cooling of the American economy, a further increase in the oil price and the euro-dollar exchange rate prove unfounded, a broad recovery could occur in Europe.

#### The UNIQA Group

With €5,276 million of premiums, written including the savings portion of premiums from unit-linked and index-linked life insurance. UNIOA is one of the leading insurance groups in Central and Eastern Europe. The savings portion of premiums from unit-linked and index-linked life insurance amounting to €748 million is, in accordance with FAS 97 (US-GAAP), balanced out by the changes in the actuarial provision. The premium volume excluding the savings portion from the unit-linked and indexlinked life insurance amounts to €4,528 million.

#### **UNIQA** in Europe

The UNIQA Group offers its products and services through all distribution channels (salaried sales force, GeneralAgencies, brokers, banks and direct sales). UNIQA is active in all types of insurance and operates its direct insurance business in Austria through UNIQA Personenversicherung AG, UNIQA Sachversicherung AG, Raiffeisen Versicherung AG, FINANCE LIFE Lebensversicherung AG, Salzburger Landes-Versicherung AG and CALL DIRECT Versicherung AG.

The listed Group holding company, UNIQA Versicherungen AG, is responsible for Group management, operates the indirect insurance business and is the central reinsurer for the Group's Austrian operational companies. In addition, it carries out numerous service functions for the Austrian and international insurance subsidiaries, in order to best take advantage of synergy effects within all the Group companies, and to consistently implement the Group's long-term corporate strategy. UNIQA Re AG has its headquarters in Zurich and is responsible for reinsuring the Group's international operational companies. In order to achieve maximum synergy effects, the international activities of the UNIQA Group are managed centrally through Competence Centres as well as the Central Services, and UNIQA International Versicherungs-Holding GmbH is responsible for ongoing monitoring and analysis of the international target markets for acquisitions as well as for the integration of acquisitions into the Group.

#### Investments expanded in the Ukraine and Bulgaria

At the end of 2007, UNIQA decided to expand its investment in the Ukrainian company Credo-Classic from 35.3% to 61.0%, thereby taking over a majority interest in the company. A further expansion of the investment is planned over the medium term. Credo-Classic is the sixth-largest property insurance company in the Ukraine - a market with some of the best prospects and fastest growth rates in Eastern Europe with a population of over 45 million. UNIQA is active in the life insurance business in the Ukraine with UNIQA LIFE and operates a cooperation with the Raiffeisen Bank Aval within the framework of the Preferred Partnership.

Already at the start of 2007, UNIQA strengthened its commitment in Bulgaria and increased its investment in the Vitosha Group to 62.5%. At the same time, the companies were renamed to UNIQA and the cooperation with Raiffeisen banks in Bulgaria was further intensified.

#### Market entrance in Albania, Macedonia and Kosovo

In December 2007, UNIQA decided to take over 45.6% of the Albanian SIGAL Group. With a market share exceeding 28%, SIGAL is the largest insurance company in Albania and also has a corresponding market presence in Macedonia and Kosovo through subsidiaries and branches. UNIQA has already been cooperating with SIGAL since March 2007, and obtained, at the start of the cooperation, a contractually fixed option to acquire a majority by 2010.

Within the framework of the cooperation, the first jointly developed products in the area of life and health insurance have already been successfully positioned on the market. The exchange of know-how should be further intensified in the future.

#### Founding of a property insurance company in Serbia

In 2007, UNIQA was the first insurance company in Serbia to complete the separation of product lines and founded its own specialised company for property insurance. Since the start of July 2007, UNIQA neživotno osiguranje, with its head office in Belgrade, has also offered motor insurance on the Serbian market. The experience of the entire UNIQA Group was utilised in the product design, marketing and sales measures.

In this way, the UNIQA Group has expanded its presence in Eastern and south-eastern Europe during 2007, and the Group is now active in a total of 20 European insurance markets.

#### Companies included in the IFRS consolidated financial statements

Along with UNIQA Versicherungen AG, the 2007 consolidated financial statements of the UNIQA Group include 35 domestic and 65 foreign companies. A total of 50 affiliated companies whose influence on an accurate presentation of the actual financial status of the assets, financial position and profitability was insignificant were not included in the consolidated financial statements. In addition, we included 14 domestic and two foreign companies as associates according to the equity accounting method. Ten associates were of minor importance, and their shares are recognised at market value.

The scope of consolidation of the UNIQA Group was expanded in the 2nd quarter of 2007, with the Serbian company UNIQA neživotno osiguranje a.d.o. and in the 4th quarter with UNIQA neživotno osiguranje a.d. in Montenegro, which were fully consolidated for the first time. The shares in the insurance holding company SIGAL Holding sH.A. in Albania were recognised under other shareholdings.

Details on the consolidated and associated companies are contained in the corresponding overview in the Group notes. The accounting and valuation methods used, as well as the changes in the scope of consolidation, are also explained in the Group notes.

#### Risk report

The comprehensive risk report of the UNIQA Group is in the 2007 Group notes (cf. Group notes, p. 32ff.).

#### **UNIQA Group business development**

The following comments to the business development are divided into two sections. The section "Group business development" describes the business performance from the perspective of the Group with fully consolidated amounts. Fully consolidated amounts are also used in the Group management report for reporting on the development of the business lines of "property and casualty insurance", "life insurance" and "health insurance".

#### **Group business development**

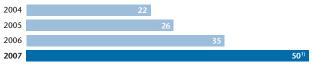
The UNIQA Group provides life and health insurance and is active in almost all lines of property and casualty insurance. With over 13 million insurance policies being managed at home and abroad, a gross premium volume written (including the savings portion of the unit-linked and index-linked life insurance) of €5.3 billion (2006: €5.1 billion) and capital investments of more than €21.5 billion (2006: €21.2 billion), the UNIQA Group is one of the leading insurance groups in Central and Eastern Europe.

#### Group pre-tax results hit record level

In the 2007 financial year, the UNIQA Group was able to further improve its profits and earned a profit on ordinary activities that was 42.7% higher than the previous year at €340 million (2006: €238 million). Sales profitability was thereby increased to 8.3% (2006: 5.8%). Due to this development, the Management Board intends to propose a dividend payment of 50 cents per share to the Supervisory Board and the general assembly – an increase of 42.9% compared to the previous year.

#### Dividend

in cents



1) Proposal to the Annual General Meeting.

#### Premium development

Taking the savings portion of the unit-linked and index-linked life insurance in the amount of €748 million (2006: €559 million) into account, the total premium volume of the UNIQA Group grew in 2007 by 3.6% to €5,276 million (2006: €5,091 million). The total consolidated premiums written in 2007 remained at the level of the previous year at €4,528 million (2006: €4,532 million). While the area of recurring premium insurance developed satisfactorily with a growth of 4.4% to €4,602 million (2006:  $\in$ 4,410 million), the single-premium business declined by 1.2% to €673 million (2006: €681 million). The Group premiums earned, including the savings portion of the unit-linked and index-linked life insurance (after reinsurance) in the amount of €695 million (2006: €499 million), rose by 3.7% to €4,801 million (2006: €4,629 million). The retained premiums earned (according to IFRS) declined by 0.6% to €4,106 million (2006: €4,130 million).

#### Premium volume written

incl. the savings portion of premiums from unit-linked and index-linked life insurance in € million



In 2007, 41.7% of the premium volume was contributed by property and casualty insurance (2006: 40.0%), 17.2% by health insurance (2006: 17.5%) and 41.1% by life insurance (2006: 42.5%).

In Austria, premium volume written, including the savings portion from the unit-linked and index-linked life insurance, increased in 2007 by 2.8%to €3,517 million (2006: €3,420 million). Including the savings portion from the unit-linked and index-linked life insurance, the premiums earned rose by 3.4% to €3,249 million (2006: €3,143 million). The retained premiums earned (according to IFRS) in Austria amounted to €2,885 in 2007 (2006: €2,916 million).

In the growth markets of Eastern and south-eastern Europe (CEE & EEM). the premium development was noticeably accelerated in 2007. Premium volume written, including the savings portion from the unit-linked and index-linked life insurance, increased in 2007 by 27.6% to €816 million (2006: €640 million). This put the share of Group premiums coming from CEE & EEM at 15.5% (2006: 12.6%). Including the savings portion from the unit-linked and index-linked life insurance, the premiums earned rose by 25.0% to €760 million (2006: €608 million). The retained premiums earned (according to IFRS) grew by 19.8% to €627 million (2006: €523 million).

In the Western European Markets (WEM), the premiums written in 2007 decreased by 8.7% to €942 million (2006: €1,031 million) due to the decline in the single-premium business. On the other hand, recurring premiums developed positively and grew by 4.5% to €688 million (2006: €658 million). Overall, the share in Group premiums in 2007 was 17.9% (2006: 20.3%). Including the savings portion from the unit-linked and index-linked life insurance, the premiums earned decreased by 9.7% to €793 million (2006: €878 million). The retained premiums earned (according to IFRS) fell by 13.9% to €594 million (2006: €690 million).

#### **Developments in insurance benefits**

The insurance benefits before reinsurance of the UNIQA Group decreased in 2007 by 1.1% to €3,897 million (2006: €3,939 million). The consolidated retained insurance benefits even decreased last year by 3.2% to €3,597 million (2006: €3,716 million).

#### Insurance benefits

in € million



While the insurance benefits in Austria declined by 2.2% to €2,744 million (2006: €2,807 million), and in Western European Markets (WEM) by as much as 15.3% to €493 million (2006: €583 million), the insurance benefits in the Central and Eastern European regions (CEE & EEM) increased due to the rise in premium volume. Compared with the premium volume, however, they rose only moderately by 12.0% to €365 million (2006: €326 million).

#### **Operating expenses**

Total consolidated operating expenses (cf. Group notes, no. 36) less reinsurance commissions and profit shares from reinsurance business ceded (cf. Group notes, no. 32) increased in the 2007 financial year by 9.2% to €1,056 million (2006: €967 million). Acquisition expenses before the change in deferred acquisition costs rose by 6.4% to €812 million (2006: €763 million). Taking into account the change in deferred acquisition costs, which represented an additional expense of €36 million in 2007 compared to the previous year, the acquisition expenses grew by 12.0% to €794 million (2006: €708 million). Other operating expenses less reinsurance commissions received rose only moderately by 1.4% to €262 million (2006: €258 million), in comparison with the increase in premium volume thanks to the cost-reduction measures implemented as part of the profit improvement programme.

In 2007, the cost ratio of the UNIQA Group after reinsurance, i.e. the relation of total operating expenses to the Group premiums earned, including the savings portion from the unit-linked and index-linked life insurance, was 22.0% (2006: 20.9%) due to an increase in expenses due to the change in deferred acquisition costs and lower reinsurance commissions received. Adjusted for the change in deferred acquisition costs, the cost ratio rose only slightly in 2007 to 22.4% (2006: 22.1%). The administrative cost ratio decreased in 2007 to 5.5% (2006: 5.6%).

#### Investment results

Total investments, including land and buildings used by the Group, real estate held as investments, shares in associates and investments of unitlinked and index-linked life insurance, increased in 2007 by 1.8% to €21,544 million (2006: €21,155 million).

#### Investments

in € million



Net income from investments less financing costs rose by 10.4% to €955 million (2006: €865 million). This result can, primarily, be attributed to two effects: On the one hand, UNIQA benefited from exceptional profit through two capital increases by STRABAG SE in 2007, and was thereby able to increase the profit from associated companies to €303 million (2006: €45 million). On the other hand, the investment results in the second half of the year were influenced by the sub-prime crisis and the resulting expansion of the risk surcharges for refinancing in all credit markets and credit classes. The negative developments on the credit markets, among asset-backed securities (ABS) and on the stock markets, were only partially compensated for by falling interest rates in the bond markets. The negative performance of the ABS portfolio due to the sub-prime crisis and its revaluation ("mark-to-market") based on the drastically reduced liquidity encumbered the investment results with approximately €127 million – of which €101 million falls in the sub-prime area.

A detailed description of the investment income can be found in the Group notes. (cf. Group notes, No. 33)

#### Own funds and total assets

The UNIQA Group's total equity increased in 2007 by €202 million to €1,532 million (31 Dec. 2006: €1,330 million). This included shares in other companies amounting to €196 million (31 Dec. 2006: €207 million). The pre-tax return on equity – the ratio of profit on ordinary activities to average total equity (without taking into consideration the included net profit for 2007) – rose significantly in the past financial year to 26.2% (2006: 20.8%). The total assets of the Group increased in the past financial year by 4.1% and totalled €25,589 million on 31 December 2007 (31 Dec. 2006: €24,587 million).

#### Cash flow

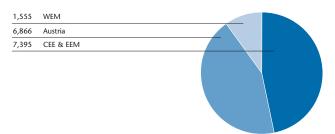
The cash flow from operating activities in 2007 was 846 million (2006: €1,237 million). Cash flow from investing activities of the UNIQA Group amounted to €-510 million (2006: €-1,280 million). There was an outflow of cash due to the acquisition of companies of €-53 million (2006: €-160 million). The financing cash flow in 2007 was €51 million (2006: €101 million). A total of €42 million were spent on the dividends from the 2006 financial year. The amount of liquid funds changed in total by €384 million (2006: €71 million). At the end of 2007, funds amounting to €647 million (2006: €263 million) were available.

#### **Employees**

The average number of employees in the UNIQA Group increased in 2007 to 10,997 (2006: 10,748). Of these, 4,273 (2006: 3,957) were in employed in sales and 6,724 (2006: 6,791) in administration. In the Eastern Emerging Markets (EEM), UNIQA employed a staff of 864 in 2007 (2006: 547), 2,987 people (2006: 2,930) in Central Eastern Europe (CEE) and 982 (2006: 989) in the Western European Markets (WEM). In Austria, 6,164 staff were employed (2006: 6,282). Including the employees of the General Agencies working exclusively for UNIQA, the total staff of the UNIQA Group amounts to over 15,800 persons.

#### Staff by region

incl. employees of GeneralAgencies



Slightly over half of the administrative staff employed in Austria in 2007 were women, 18.2% (2006: 17.6%) of the employees were part-time. The average age in the past year was 42 years (2006: 43 years). In total, 10.5% (2006: 11.1%) of the managers participated in UNIQA's result-oriented remuneration system – a variable payment system that is tied both to the success of the company and to personal performance. In addition, the new UNIQA apprentice exchange programme offers young people in training the opportunity to get to know foreign cultures and make international contacts.

#### **Business lines**

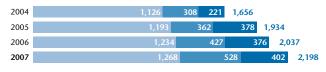
#### Property and casualty insurance

#### Premium development

Due to the extremely positive development in the year 2007, the UNIQA Group was able to increase its premiums written by 7.9% to €2,198 million (2006: €2,037 million). Despite the sometimes intense competition situation, in the automotive segments in particular, the premium volume in Austria increased by 2.8% to €1,268 million (2006: €1,234 million). In the Central and Eastern European regions (CEE & EEM), the rapid growth continued in 2007 as well. The premiums written grew by 23.6% to €528 million (2006: €427 million), thereby contributing 24.0% (2006: 21.0%) to the Group premiums in property and casualty insurance. However, considerable growth was also achieved in the Western European markets (particularly in Italy and Germany), with premiums written in this region rising by 6.9% to €402 million (2006: €376 million). Overall, the international share of Group premiums in this segment was 42.3% (2006: 39.4%).

#### Premium volume written in property and casualty insurance





Austria ■ CEE & EEM ■ WEM

Details on premium volume written in the most important risk classes can be found in the Group notes (cf. Group notes no. 30).

The retained premiums earned (according to IFRS) in casualty and property insurance totalled €1,858 million at the end of the year (2006: €1,716 million) - representing an increase of 8.3%.

Property and casualty insurance segment	2007 € million	2006 € million	2005 € million	2004 € million
Premiums written	2,198	2,037	1,934	1,656
Share CEE & NEEM	24.0%	21.0%	18.7%	18.6%
Share WEM	18.3%	18.5%	19.6%	13.4%
International share	42.3%	39.4%	38.3%	32.0%
Premiums earned (net)	1,858	1,716	1,628	1,394
Net investment income	258	141	131	89
Insurance benefits	-1,251	-1,130	-1,106	-908
Net loss ratio (after reinsurance)	67.3%	65.9%	68.0%	65.1%
Gross loss ratio (before reinsurance)	67.9%	64.1%	66.4%	63.6%
Operating expenses less reinsurance commissions	-606	-569	-553	-479
Cost ratio (after reinsurance)	32.6%	33.2%	34.0%	34.4%
Administrative cost ratio (net after reinsurance)	8.6%	9.2%	9.4%	8.4%
Net-Combined ratio (after reinsurance)	99.9%	99.0%	101.9%	99.5%
Gross-Combined ratio (before reinsurance)	98.7%	95.4%	98.2%	95.8%
Profit on ordinary activities	238	129	81	59
Net profit	193	104	54	53

#### Developments in insurance benefits

Due to the storm losses over the course of the year and reserve-strengthening measures, the total retained insurance benefits increased in 2007 by 10.7% to €1,251 million (2006: €1,130 million). Insurance benefits increased in Austria by 7.0% to €765 million (2006: €715 million) and in Western European countries by 20.5% to €215 million (2006: €178 million) as a result of an accumulation of major losses. In the Central and Eastern European regions (CEE & EEM), insurance benefits were up only moderately – compared with the rise in business volume – by 14.7% to €237.2 million (2006: €272 million).

As a result of this development and despite the continued, consistent implementation of reorganisation measures and risk-oriented underwriting policies, the net loss ratio (retained insurance benefits relative to premiums earned) increased by 1.4 percentage points to 67.3% (2006: 65.9%). The gross loss ratio (before reinsurance) at the end of 2007 was 67.9% (2006: 64.1%). In Austria, the net loss ratio for the past financial year was 70.2% (2006: 67.9%) and in Western Europe 73.1% (2006: 67.2%), while in the CEE & EEM regions it amounted to 57.3% (2006: 59.7%).

The level of reserves in property and casualty insurance (retained technical provisions in relation to earned premiums) rose slightly again in 2007, reaching 112.2% at the end of the year (2006: 110.9%).

#### Operating expenses, combined ratio

The total operating expenses less reinsurance commissions and profit shares from reinsurance business ceded increased in the property and casualty segment by 6.5% to €606 million (2006: €569 million) representing a lower rate of increase than the premiums. In the process, acquisition costs rose in line with premium income by 8.1% to €445 million (2006: €412 million), while other operating expenses increased only moderately by 2.1%to €160 million (2006: €157 million).

The cost ratio in property and casualty insurance sank in the past financial year to 32.6% (2006: 33.2%). The administrative cost ratio also declined 8.6% (2006: 9.2%). However, the net combined ratio increased due to the rise in the loss ratio and was at 99.9% in 2007 (2006: 99.0%). The combined ratio before reinsurance was 98.7% (2006: 95.4%). Excluding the losses from the storm "Kyrill", the net combined ratio was 99.2%, placing it only slightly above the level of the previous year. The adjusted combined ratio before reinsurance was 95.9%.

#### Investment results

The net income from investments less financing costs increased in the past financial year by 83.4% to €258 million (2006: €141 million), primarily due to the exceptional profits from the capital increases of STRABAG SE. The capital investments in property and casualty insurance increased by 7.4% to €3,590 million (2006: €3,343 million).

#### Profit on ordinary activities, net profit

Profit on ordinary activities increased in property and casualty insurance in 2007 by 85.0% to €238 million (2005: €129 million). Net profit was up by 86.2% to €193 million (2006: €104 million).

#### Health insurance

#### Premium development

In comparison to the previous year, premiums written in health insurance increased by 2.0% to €908 million (2006: €890 million). In Austria, where UNIQA is the clear market leader, premiums of €724 million were achieved in 2007 (2006: €707 million). This was an increase of 2.3%. In the WEM region, health insurance premiums remained below the level of the previous year at €180 million (2006: €180 million). In the countries of Eastern and south-eastern Europe, private health insurance continued to play a subordinate role, with premiums income of €4 million (2006: €3 million). Overall, the international share in the total health insurance premiums in 2007 was 20.3% (2006: 20.5%).

In 2007, the retained premiums earned in health insurance totalled €906 million at the end of the year (2005: €887 million), amounting to an increase of 2.1%.

#### Premium volume written in health insurance

in @ million



Austria
International

Health insurance segment	2007 € million	2006 € million	2005 € million	2004 € million
Premiums written	908	890	845	745
International share	20.3%	20.5%	17.9%	9.6%
Premiums earned (net)	906	887	849	742
Net investment income	134	114	101	81
Insurance benefits	-811	-806	-773	-675
Acquisition expenses less reinsurance commissions	-129	-137	-131	-119
Cost ratio (net after reinsurance)	14.3%	15.4%	15.4%	16.1%
Administrative cost ratio	4.8%	5.6%	6.2%	7.1%
Profit on ordinary activities	96	54	41	24
Net profit	72	35	35	20

#### Developments in insurance benefits

Despite the increased business volume, insurance benefits only rose marginally by 0.7% to €811 million (2006: €806 million). This lowered the benefits ratio after reinsurance to 89.6% (2006: 90.9%). In Austria, insurance benefits also exhibited only moderate growth in comparison with the increase in premiums, increasing by 0.6% to €649 million (2006: €644 million). The insurance benefits in the international markets also hardly increased and totalled €163 million in 2007 (2006: €161 million).

#### Operating expenses

Total operating expenses less reinsurance commissions and profit shares from reinsurance business ceded fell significantly in 2007 by 5.5% to €129 million (2006: €137 million). Acquisition expenses declined by 1.1% to €86 million (2006: €87 million). Other operating expenses for health insurance decreased even more significantly by 13.2% to  $\in$ 43 million (2006: €50 million) despite the increase in premium volume. As a result of this development, the cost ratio in health insurance decreased in 2007 to 14.3% (2006: 15.4%). The administrative cost ratio decreased to 4.8% (2006: 5.6%).

#### Investment results

Net income from investments less financing costs rose in 2007 by 17.3% to €134 million (2006: €114 million). In the health insurance segment, capital investments grew by 1.0% to €2.087 million (2006: €2,067 million).

#### Profit on ordinary activities, net profit

Profit on ordinary activities in health insurance rose again in the reporting year by 79.7% to €96 million (2006: €54 million). Net profit was up by 107.3% to €72 million (2006: €35 million).

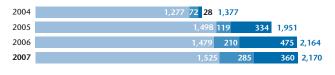
#### Life insurance

#### Premium development

The life insurance premium volume written, including the savings portion from the unit-linked and index-linked life insurance, increased in 2007 by 0.3% to €2,170 million (2006: €2,164 million). Revenues from policies with recurring premium payments rose by 0.9% to €1,497 million (2006: €1,483 million). In the single-premium business, the classic single premiums decreased by 39.1% to €221 million (2006: €363 million), while the single premiums in the area of unit-linked life insurance climbed by 41.9% to €452 million (2006: €318 million). Overall, the single-premium business declined by 1.2% to €673 million (2006: €681 million).

#### Premium volume written in life insurance

incl. the savings portion of premiums from unit-linked and index-linked life insurance



Austria ■ CEE & EEM ■ WEM

Although the premium development in Austria was encumbered by the loss of premium income from contracts with a reduced payment term once again in 2007, the premium volume still rose by 3.1% to €1,525 million (2006: €1,479 million), due to the continued growth in unit-linked life insurance products. The income from contracts with recurring premium payment remained at the level of the previous year at €1,285 million (2006: €1,287 million). The single-premium business increased in the past financial year by 25.7% to €241 million (2006: €191 million) – driven by the single premiums in unit-linked life insurance. The Group companies in the Central and Eastern European regions (CEE & EEM) enjoyed significantly greater growth in the life insurance segment. The premium volume written, including the savings portion from the unit-linked and index-linked life insurance, increased by 35.4% to €285 million (2006: €210 million). The share of life insurance from these countries thus already amounted to 13.1% in 2007 (2006: 9.7%). In Western European Markets (WEM), on the other hand, premium volumes decreased by 24.3% to €360 million (2006: €475 million), due to the decline in the single-premium business in Italy. In contrast, the recurring premium volumes saw satisfactory developments with a growth of 3.4% to €106 million (2006: €103 million). Overall, the WEM region contributed 16.6% (2006: 22.0%) to the total life insurance premiums of the Group.

The risk premium share of unit-linked and index-linked life insurance included in the consolidated financial statements totalled €86 million in 2007 (2006: €67 million). The savings portion of the unit-linked and index-linked life insurance lines amounted to €748 million (2006: €559 million) and was, in accordance with FAS 97 (US-GAAP), balanced out by the changes in the actuarial provision.

Including the savings portion of the unit-linked and index-linked life insurance (after reinsurance) in the amount of €695 million (2006: €499 million), the premiums earned in life insurance rose by 0.5% to €2,037 million (2006: €2,027 million). The retained premiums earned (according to IFRS) fell by 12.1% in 2007 to €1,342 million (2006: €1,527 million).

Life insurance segment	2007 € million	2006 € million	2005 € million	2004 € million
Premiums written	1,422	1,605	1,591	1,199
	1,422	1,605	1,391	1,199
Savings portion of premiums from unit-linked and index-linked life insurance	748	559	360	178
Premiums written incl. savings portion of premiums from unit-linked and	2.170	2144	1.051	1 277
index-linked life insurance	2,170	2,164	1,951	1,377
Share CEE & NEEM	13.1%	9.7%	6.1%	5.2%
Share WEM	16.6%	22.0%	17.1%	2.1%
International share	29.7%	31.7%	23.2%	7.3%
Premiums earned (net)	1,342	1,527	1,523	1,166
Savings portion of premiums from unit-linked and index-linked life insurance (net after reinsurance)	695	499	311	129
Premiums earned (net) incl. the savings portion of premiums from unit-linked and index-linked life insurance	2,037	2,027	1,834	1,295
Net investment income	563	610	731	580
Insurance benefit	-1,534	-1,780	-1,898	-1,451
Operating expenses less reinsurance commissions and change in deferred acquisition costs	-328	-304	-284	-253
Cost ratio	16.1%	15.0%	15.5%	19.6%
Other operating expenses less insurance commissions	-321	-261	-244	-231
Cost ratio (net after reinsurance)	15.7%	12.9%	13.3%	17.8%
Administrative cost ratio (net after reinsurance)	2.9%	2.6%	4.2%	5.6%
Profit on ordinary activities	5	56	69	39
Net profit	4	37	44	29

#### Developments in insurance benefits

The retained insurance benefits saw heavy declines out of proportion with the decline in earned premiums, falling by 13.8% to €1,534 million (2006: €1,780 million). Insurance benefits also decreased in Austria by 8.5% to €1,326 million (2006: €1,448 million). While insurance benefits in Western Europe (WEM) decreased by as much as 51.6% to €118 million (2006: €244 million), they increased in Central and Eastern Europe (CEE & EEM) by only 3.7% to €91 million (2006: €87 million) despite the strong premium growth.

#### **International markets**

The international premium volume of the UNIQA Group, including the savings portion from unit-linked and index-linked life insurance, rose in 2007 by 5.2% to €1,758 million (2006: €1,671 million), primarily, as a result of the strong organic growth of the companies in Eastern and southeastern Europe. This brought the international share of Group premiums up to 33.3% (2006: 32.8%).

#### International premium volume written in life insurance

incl. the savings portion of premiums from unit-linked and index-linked life insurance in € million



Including the savings portion from the unit-linked and index-linked life insurance (after reinsurance), the premiums earned increased by 4.5% to €1,552 million (2006: €1,486 million). The retained premiums earned (according to IFRS) increased by 0.6% to €1,221 million (2006: €1,213 million).

#### Operating expenses

Total operating expenses in life insurance less reinsurance commissions and profit shares from reinsurance business ceded rose in 2007 by 22.7% to €321 million (2006: €261 million). Acquisition expenses increased by 25.1% to €262 million (2006: €210 million) due to the satisfactory new business volume. In line with the development of new business, an increase in expenses due to the change in deferred acquisition costs in the amount of €36 million was also observed in 2007. Reinsurance commissions received decreased by €10 million to €11 million (2006: €21 million), while other operating expenses increased by 13.0% to €58 million (2006: €52 million). As a result of this development, the cost ratio in life insurance, i.e. the relation of all claims incurred to the Group premiums earned, including the savings portion from the unit-linked and index-linked life insurance, rose to 15.7% (2006: 12,9%). Adjusted for the change in deferred acquisition costs, the cost ratio in 2007 was 16.1% (2006: 15.0%). The administrative cost ratio increased slightly to 2.9% (2006: 2.6%).

#### Investment results

The net income from investments less financing costs declined in the reporting year by 7.7% to €563 million (2006: €610 million), due in part to consequences of the sub-prime crisis). The capital investments, including the investments for unit-linked and index-linked life insurance, increased in 2007 by 0.8% to €15,867 million (2006: €15,745 million).

#### Profit on ordinary activities, net profit

Due to the declining investment income and the profit-sharing allocations far exceeding the statutory requirements, the profit on ordinary activity in life insurance fell to €5 million (2006: €56 million). Net profit was down to €4 million (2006: €37 million).

#### Central and Eastern Europe (CEE & EEM)

The countries of Eastern and south-eastern Europe achieved very high growth rates in 2007, and were able to increase their total premiums written by 27.6% to €816 million (2006: €640 million). Due primarily to the dynamisation projects implemented in most of these countries in order to increase organic growth, the growth in 2007 was far above the growth in the respective markets. In the Eastern Emerging Markets, the premium volume grew by as much as 81.0% to €81 million (2006: €45 million). Overall, the CEE & EEM regions already contributed 15.5% (2006: 12.6%) to the Group premiums.

#### Western Europe (WEM)

In Western Europe, the year 2007 was characterised by the weak performance of the single-premium business in Italy. The premiums written declined as a result by 8.7% to €942 million (2006: €1,031 million). The recurring premium business improved in Italy by 4.4% to €90 million (2006: €86 million). Growth was satisfactory in Germany as well at 2.8% to €406 million (2006: €395 million). In 2007, The WEM region contributed 17.9% (2006: 20.3%) to the Group premiums.

The premium volume written, including the savings portion from the unitlinked and index-linked life insurance, was divided as follows among the various regions in the UNIQA Group:

UNIQA international markets	Premiums written <sup>1)</sup>				Share of Group premiums
	2007 € million	2006 € million	2005 € million	2004 € million	2007 %
Central Eastern Europe (CEE)	735	595	482	381	13.9
Eastern Emerging Markets (EEM)	81	45	0	0	1.5
Western European Markets (WEM)	942	1,031	863	320	17.9
Total international	1,758	1,671	1,345	701	33.3

<sup>1)</sup> Incl. the savings portion of premiums from unit-linked and index-linked life insurance.

The total insurance benefits in the international Group companies increased 5.5% in 2006 to  ${\in}858$  million (2005:  ${\in}908$  million). Consolidated operating expenses less reinsurance commissions and profit shares from reinsurance business ceded rose in the past financial year by 21.1% to €419 million (2006: €346 million).

The profit on ordinary activities earned by the companies in the three regions outside of Austria declined in 2007 prior to consolidation on the basis of geographic segments (see segment reporting) to €53 million (2006: €64 million) due to the pressure on the results of UNIQA Re from storm losses and the companies being established in the EEM. This amounted to a share in the Group results of 14.2% (2006: 26.2%).

#### Significant events subsequent to the balance sheet date (subsequent report)

The closing for the acquisition of 45.6% of the insurance group SIGAL Holding sH.A. in Albania, took place on 12 February 2008. The increase of the investment in the Ukrainain company Credo-Classic from 35.3% to 61.0% closed on 19 February 2008.

#### **Outlook**

#### UNIQA's Profit Improvement Programme 2007–2010

After the successful achievement in 2007 of all goals of the Profit Improvement Programme (PIP), the PIP will be continued as planned again in 2008. The focus is on achieving a cost, claims and profit structure that is comparable to international benchmark companies. The goal of the PIP is sustained improvement in the Group's pre-tax profits to €430 million in the year 2010. The PIP is based on a number of action plans intended to secure long-term achievement of this ambitious goal.

#### Property and casualty insurance

UNIQA will consistently continue on its path of further improvement in technical results in the 2008 financial year as well. The goal is a sustained improvement in profit through stabilisation of the loss ratios at a low level. One focus will be the accumulation of weather extremes in recent years. Special attention will be paid in the area of elementary insurance to accounting for risk zones according to the Austrian flood risk zoning system (HORA), with regard to floods and earthquakes. Another area to be observed is the development of the loss ratios in burglary and water-damage insurance. The crime rate has slackened somewhat; however, it can hardly be considered a trend reversal. With more precise observation, it can be seen that the number of burglaries is declining, but the amount of average losses is increasing. Losses from the storms "Paula" and "Emma" in the 1st quarter of 2008 are expected to encumber the 2008 profit by approximately €30 million.

In the area of premium definition, the focus is on expanding and refining scoring models for achieving individual and risk-appropriate premium definitions. This strategy has been successfully implemented in the private segment and will also be implemented in the business segment as of 2008. In the area of legal expenses insurance, UNIQA expects to continue in 2008 its profitable growth exceeding that of the market. In 2008, Raiffeisen Versicherung will promote automotive, home and flat insurance products within the framework of the spring campaign, and will offer its advantage customers the already successful severe weather warnings within the framework of "My secure advantage".

The reduction of complexity will be an important component of the strategy for 2008. This consists of two main components - continuing with standardisation of the product world as well as optimisation of the processing procedures.

In the corporate customer business, UNIQA consciously relies on highquality insurance protection and innovative product ideas, in order to counteract the price pressures that are clearly noticeable in this segment. For example, we concluded a framework agreement in 2007 with the Austrian Association of Real Estate Trustees, in order to insure the liability of this professional group, for which mandatory insurance is required by law as of the first half of 2008.

UNIQA offers risk management against legionnaires' disease to the hospitals we insure, in order to set new standards in this area and to offer our policy holders the highest quality of insurance protection. In the area of alternative energy, UNIQA is planning to develop a combined property and liability insurance product during 2008, in order to offer simple and customised insurance solutions in these areas for this future technology.

In corporate customer business, such as the SuccessPartnership, a customer advantage programme with a selection of supplemental services for freelancers, farmers and small and medium-sized businesses will be strongly promoted. Over 7,000 new partnerships are expected for the first full year. This service and customer loyalty instrument should reduce cancellation rates and bind customers more strongly to UNIQA through the claims-based SuccessBonus. Cross-selling will be heavily expanded in the corporate customer business through additional trainings and centrally supported campaigns.

#### Health insurance

One of the hot topics during the last few months of the year 2007 was the implementation of the unisex directive. Nearly the entire product range was recalculated in order to comply with the requirement of distributing the costs associated with pregnancy equally among men and women, for all contracts concluded as of 1 December 2007. The redesign was used as an occasion for some product improvements that will enter into effect in the year 2008. The protection and service concept of the core product "special class insurance" was expanded with the following new features:

- At the customer's request, UNIQA will organise and pay for a "second opinion" before planned operations, in order to assure the patient that the planned intervention is, in fact, medically indicated.
- In event of the unexpected death of a close relative or upon receipt of a dramatic diagnosis (e.g. cancer), the customer has the right to a therapeutic crisis intervention. Diagnosis with cancer not only results in coverage of the treatment costs but also payment of a lump sum benefit.

The idea of allowing health insurance to grow along with the various needs of different phases of life was introduced with the product "FirstCare". The coverage ranges here from costs for the accompaniment of small children in hospital to accident costs for youths to serious illnesses in adults, with the added option of a discounted switch to full special-class insurance. The further development of the life-cycle concept and the associated additional flexibility of the health insurance protection will be key points for the current year.

This will also be one of the answers of Mannheimer Krankenversicherung AG, a member of the UNIQA Group, to the health reform being realised this year in Germany. Mannheimer Krankenversicherung will, in this way, continue its path as an innovative service-oriented insurance company in the premium segment.

The "Expatriate" product concept developed according to plan during 2007 and now available, will be important for the entire UNIQA Group. This product allows individually customised insurance solutions to be offered to people who will be living abroad temporarily for periods longer than a year, with the inclusion, if desired, of corresponding follow-on insurance after the end of the time abroad. Particularly for people who were already insured with UNIQA, the opportunity to return to this insurance without disadvantages is of great importance. The option for Austrian companies to insure even their non-Austrian employees while working abroad is also worth highlighting. Especially in high-level management positions, optimal coverage in the event of an illness is a "fringe benefit" in high demand, and a decisive competitive advantage in the Central and Eastern European employment market.

The big breakthrough toward a developed private health insurance market in Eastern and south-eastern Europe is still not in sight for 2008. Regardless of this, UNIQA is evaluating selected markets for the implementation of a product concept that combines services and insurance protection at various levels in cooperation with health care service providers, as well as with institutions not yet established.

#### Life insurance

The UNIOA Group offers a comprehensive selection of classic and unitlinked life insurance products as well as private nursing care insurance.

One focus of the UNIQA sales and marketing activities in 2008 will be the innovative product FlexSolution, which is being realised within the framework of the new future provisions platform and combines the advantages of classic and unit-linked life insurance within a single contract. The future provisions solution accompanies the customer throughout his or her life and can be flexibly adapted to changed life circumstances and customer needs, making it an optimal solution for actively reacting to life cycles or a specific market situation.

Private insurance companies and state-subsidised future provisions will also be extremely important during 2008. UNIQA is always "in tune with the  $\,$ times" and develops new products and product features:

- Expansion of the future provisions platform with additional product modules for all sales channels will be a focal issue in 2008.
- Differentiation between smokers and non-smokers will be a premiumdetermining factor, among others, in the rate definition for life insurance
- As of mid-year, nursing care insurance will be offered in a variant with a constant premium dynamic, i.e. the entry premium is lower and increases by fixed values up to age 65. This means a convenient entry premium specially for young customers.

As bank insurer for the Austrian Raiffeisen banks, Raiffeisen Versicherung will reintroduce Raiffeisen personal protection in March 2008. This product, introduced as an innovation to the Austrian insurance market in 1983. combines life insurance and casualty insurance with special advantages. Raiffeisen personal protection is specially oriented toward target groups who would like to secure their credit and establish provisions for the future at the same time.

Some flexible and customer-oriented offers are also planned within the comprehensive life insurance product line. These include dynamisation of capital insurance contracts with an arbitrary percentage and arbitrary years, as well as the option of flexibly selectable mixed life insurance protection. This variant is particularly intended for the 20- to 40-year-old target group, who would like to secure credit and provide for the future. The future provisions can be continuously adapted to the customer's individual life circumstances.

At the end of the first half of 2008, a life insurance variant with fixed payout sums and instalments is planned at Raiffeisen Versicherung. This offer will be directed toward customers who would like to rely on a fixed minimum pay-out amount for their plans, or financial coverage upon ending of the contract.

Internationally, the UNIQA Group will further intensify its cooperation with the Raiffeisen bank group in Eastern and south-eastern Europe during 2008. The focus in the product area will continue to be combined banking and insurance products, as well as preparation for the staged introduction of capital-forming life insurance products. The know-how transfer in Albania will be intensified after the acquisition of 45.6% of SIGAL and the first successful placement of newly developed life insurance products on the

#### Information according to Section 243a of the Austrian Business Code

- 1. The share capital of UNIQA Versicherungen AG is €119,777,808 and is comprised of 119,777,808 individual no par value shares in the name of the bearer. The share capital has been paid in full. All shares have the same rights and obligations.
- 2. Due to their voting commitments, the shares of Austria Versicherungsverein Beteiligungs-Verwaltungs GmbH, BL Syndikat Beteiligungs Gesellschaft m.b.H. and Collegialität Versicherung are counted together; reciprocal purchase option rights have been agreed upon.
- 3. Austria Versicherungsverein Beteiligungs-Verwaltungs GmbH holds 35.24% of the share capital of UNIQA Versicherungen AG and BL Syndikat Beteiligungs Gesellschaft m.b.H. holds 31.95%.
- 4. No shares with special control rights have been issued.
- 5. No employee capital participation models exist.
- 6. No provisions of the articles or other provisions exist that go beyond the statutory provisions for appointing Management Board and Supervisory Board members, or for modifying the articles with the exception of the

- rule that when a Supervisory Board member turns 70 years of age, he or she shall be retired from the Supervisory Board at the end of the next Annual General Meeting.
- 7. According to the decision of the General Meeting of 23 May 2005, the Management Board is authorised to increase the share capital by a total of €50 million up to 30 June 2010, inclusive, with the approval of the Supervisory Board. Furthermore, on 28 April 2004, the Management Board passed a decision that UNIQA would resell already purchased own shares. The Supervisory Board of the company confirmed the decision of the Management Board in its meeting on 29 April 2004. The programme for the resale of shares entered into effect on 6 May 2004.
- 8. With regard to the holding company STRABAG SE, corresponding agreements with other shareholders of this holding company exist.
- 9. No reimbursement agreements exist.

#### Proposed appropriation of profit

The individual accounts of UNIQA Versicherungen AG, prepared in accordance with the Austrian Business Code, report an annual net profit for the 2007 financial year of €60,036,789.70 (2006: €42,036,959.37). The Management Board shall thus recommend to the Annual General Meeting on 19 May 2008, that the annual net profit be distributed as a dividend of 50 cents on each of the 119,777,808 individual share certificates issued at the balance sheet date and entitled to receive a dividend, and that the remaining amount be carried forward to a new account.

Vienna, 7 April 2008

Konstantin Klien Chairman of the Management Board

**Hannes Bogner** Member of the Management Board Andreas Brandstetter Member of the Management Board

Karl Unger Member of the Management Board Gottfried Wanitschek Member of the Management Board

### **Consolidated Balance Sheet**

as at 31 December 2007

Asse	ets		31 Dec. 2007	31 Dec. 2006
^	Tangible assets	Notes	€ 000	€ 000
A.	Self-used land and buildings	1	227,187	233,997
	II. Other tangible assets	2	138,030	111,113
	ii. Other tangible assets	2		
	Lord and halldham hald a Constitution of	2	365,218	345,110
B.	Land and buildings held as financial investments	3	1,014,259	927,456
C.	Intangible assets		072.462	0(2,42)
	I. Deferred acquisition costs	4	873,462	863,430
	II. Goodwill	5	293,458	253,064
	III. Other intangible assets	6	39,273	47,167
			1,206,193	1,163,661
D.	Shares in associated companies	7	506,654	371,998
E.	Investments			
	I. Variable-yield securities			
	1. Available for sale	8	3,969,512	3,462,337
	2. At fair value through profit or loss		975,953	1,025,332
			4,945,465	4,487,668
	II. Fixed interest securities			
	1. Held to maturity		0	C
	2. Available for sale	8	10,072,617	10,634,769
	3. At fair value through profit or loss		496,638	508,599
			10,569,255	11,143,369
	III. Loans and other investments			
	1. Loans	10	982,480	1,034,044
	2. Cash at credit institutions	11	649,313	802,106
	3. Deposits with ceding companies	11	118,908	105,678
	5. Deposits with ceaning companies		1,750,700	1,941,827
	IV. Derivative financial instruments		1,730,700	1,541,027
		0	17.077	41.14
_	Variable-yield derivatives	9	17,977	41,144
_	2. Fixed interest derivatives	9	42,252	54,826
			60,228	95,970
			17,325,648	17,668,834
F.	Investments held on account and at risk of life insurance policyholders	23	2,470,340	1,952,897
G.	Share of reinsurance in technical provisions			
	I. Provision for unearned premiums	18	7,902	31,031
	II. Actuarial provision	19	408,653	384,279
	III. Provision for outstanding claims	20	351,617	322,567
	IV. Provision for profit-unrelated premium refunds	21	365	315
	V. Provision for profit-related premium refunds, i.e. policyholder profit sharing	21	100	100
	VI. Other technical provisions		3,029	2,656
		22	771,666	740,947
H.	Share of reinsurance in technical provisions for life insurance policies where the	22	244.040	205
_	investment risk is borne by policyholders	23	346,868	305,580
I.	Receivables including receivables under insurance business	12		
	I. Reinsurance receivables		67,795	36,298
	II. Other receivables		695,198	634,784
	III. Other assets		43,383	37,150
			806,377	708,233
J.	Receivables from income tax	13	51,253	54,24
K.	Deferred tax assets	14	77,055	85,000
L.	Liquid funds		647,133	263,164
_				

Equ	uity and liabilities	Notes	31 Dec. 2007 € 000	31 Dec. 2006 € 000	
A.	Total equity				
	I. Shareholders' equity	15			
	1. Subscribed capital and capital reserves		206,305	206,30	
	2. Revenue reserves		885,532	692,16	
	3. Revaluation reserves		184,506	181,98	
	4. Group total profit		60,037	42,03	
			1,336,380	1,122,48	
	II. Minority interests in shareholders' equity	16	195,843	207,29	
			1,532,223	1,329,78	
В.	Subordinated liabilities	17	575,000	475,00	
C.	Technical provisions				
	I. Provision for unearned premiums	18	429,985	389,98	
	II. Actuarial provision	19	15,166,700	14,942,47	
	III. Provision for outstanding claims	20	2,191,671	2,022,88	
	IV. Provision for profit-unrelated premium refunds	21	48,231	48,02	
	V. Provision for profit-related premium refunds, i.e. policyholder profit sharing	21	389,796	752,64	
	VI. Other technical provisions		38,492	43,46	
		22	18,264,874	18,199,47	
D.	Technical provisions for life insurance policies held on account and at risk of policyholders	23	2,412,937	1,911,51	
E.	Financial liabilities				
	I. Liabilities from loans	24	185,900	193,52	
	II. Derivatives	9	12,342	1,20	
			198,242	194,73	
F.	Other provisions				
	I. Pensions and similar provisions	25	509,541	542,41	
	II. Other provisions	26	194,272	179,90	
			703,813	722,31	
G.	Payables and other liabilities	27			
	I. Reinsurance liabilities		796,780	724,32	
	II. Other payables		720,778	655,09	
	III. Other liabilities		9,483	8,23	
			1,527,041	1,387,65	
Н.	Liabilities from income tax	28	41,618	66,75	
I.	Deferred tax liabilities	29	332,916	299,88	
Tot	tal equity and liabilities		25 500 464	24 507 1	
rot	tal equity and liabilities		25,588,664	24,587,13	

### **Consolidated Income Statement**

for the 2007 business year

	Notes	2007 € 000	2006 € 000
1.	Premiums written (retained) 30		
	a) Gross	4,527,889	4,532,137
	b) Reinsurers' share	-388,449	-372,366
		4,139,440	4,159,771
2.	Change due to premiums earned (retained)		, ,
	a) Gross	-38,243	-31,152
	b) Reinsurers' share	5,180	1,048
	•	-33,063	-30,104
3.	Premiums earned (retained) 31	,	,
	a) Gross	4,489,647	4,500,985
	b) Reinsurers' share	-383,269	-371,318
	-,	4,106,377	4,129,666
4.	Income from fees and provisions 32	,,	, ,,,,,
	Reinsurance provisions and profit shares from reinsurance business ceded	71,426	80,865
	Net investment income 33	993,005	890,342
-	of which profit from associated companies	303,075	45,017
6.	Other income 34	37,131	41,884
	income	5,207,939	5,142,757
Total	income	3,207,737	3,142,737
7.	Insurance benefits (net) 35		
	a) Gross	-3,891,922	-3,938,925
	b) Reinsurers' share	294,897 - <b>3,597,024</b>	223,290 - <b>3,715,635</b>
	2/	-3,397,024	-3,/13,633
	Operating expenses 36		
	a) Acquisitions costs	-793,661	-708,444
	b) Other operating expenses	-333,443	-339,361
		-1,127,104	-1,047,805
	Other expenses 37	-86,569	-107,024
	Amortisation of goodwill	-19,095	-8,448
Total	expenses	-4,829,792	-4,878,912
	Operating profit	378,147	263,845
	Financing costs	-37,891	-25,359
	Profit on ordinary activities	340,256	238,487
	Income taxes 38	-71,263	-63,422
15.	Net profit	268,993	175,065
	of which consolidated profit	247,103	151,900
	of which minority interests	21,889	23,165
	Earnings per share <sup>1)</sup> in € 15	2.07	1.27
	Average number of shares in circulation	119,427,808	119,427,808

<sup>1)</sup> The diluted earnings per share are equal to the undiluted earnings per share. Calculated on the basis of the consolidated profit.

### **Consolidated Cash Flow Statement**

for the 2007 business year

	2007 € 000	2006 € 000
Net profit including minority interests	2 000	2 000
Net profit	268,993	175,065
of which interest and dividend payments	3,378	54,651
Minority interests	-21,889	-23,165
Change in technical provisions	494,741	1,372,731
Change in deferred acquisition costs	-10,032	-55,965
Change in amounts receivable and payable from direct insurance	58,399	53,830
Change in other amounts receivable and payable	-61,491	121,029
Change in securities at fair value through profit or loss	97,082	-184,484
Realised gains/losses on the disposal of investments	-144,154	-468,225
Depreciation/appreciation of other investments	185,077	211,661
Change in provisions for pension and severance payments	-32,878	19,291
Change in deferred tax assets/liabilities	37,881	13,542
Change in other balance sheet items	465	-5,714
Change in goodwill and intangible assets	-32,078	1,737
Other non-cash income and expenses as well as accounting period adjustments	6,067	5,638
Net cash flow from operating activities	846,183	1,236,972
of which cash flow from income tax	-45,599	-115,688
Receipts due to disposal of consolidated companies and other business units	207,869	59,807
Payments due to acquisition of consolidated companies and other business units	-53,403	-159,821
Receipts due to disposal and maturity of other investments	12,125,000	9,488,763
Payments due to acquisition of other investments	-12,272,398	-10,208,539
Change in investments held on account and at risk of life insurance policyholders	-517,443	-460,656
Net cash flow used in investing activities	-510,375	-1,280,446
Change in investments on own shares	0	0
Dividend payments	-41,800	-31,051
Receipts and payments from other financing activities	92,375	131,794
Net cash flow used in financing activities	50,575	100,743
Change in cash and cash equivalents	386,384	57,268
Change in cash and cash equivalents due to foreign currency translation	-2,666	911
Change in cash and cash equivalents due to acquisition/disposal of consolidated companies	252	12,961
Cash and cash equivalents at beginning of period	263,164	192,024
Cash and cash equivalents at end of period	647,133	263,164
of which cash flow from income tax	-45,599	-115,688

The cash and cash equivalents correspond to item L. of the assets: Liquid funds.

## **Development of Group Equity**

	Subscribed capital and capital reserves	Revaluation reserve	Revenue reserves including reserves for	
	€ 000	€ 000	own shares € 000	
Situation as at 31 Dec. 2005	206,305	116,433	578,950	
Changes for:				
Foreign currency translation			4,962	
Change in consolidation scope				
Unrealised capital gains and losses from evaluation at equity				
Dividends to shareholders				
Own shares				
Unrealised capital gains and losses from investments		65,549		
Net profit for the period				
Changes in revenue reserves			109,661	
Changes in capital reserves				
Other			1,149	
Situation as at 31 Dec. 2006	206,305	181,982	694,722	
Changes for:				
Foreign currency translation			3,771	
Change in consolidation scope				
Unrealised capital gains and losses from evaluation at equity			1,894	
Dividends to shareholders				
Own shares				
Unrealised capital gains and losses from investments		2,524		
Net profit for the period				
Changes in revenue reserves			187,304	
Changes in capital reserves				
Other			402	
Situation as at 31 Dec. 2007	206,305	184,506	888,093	

Total equity	Minority interests	Equity	Profits carried forward and net profit for the year € 000	Holding of own shares	
€ 000	€ 000	€ 000	for the year € 000	€ 000	
1,133,674	203,226	930,449	31,321	-2,561	
		-			
4,962		4,962			
4,975	4,975				
-40,899	-9,848	-31,051	-31,051		
51,331	-14,218	65,549			
175,065	23,165	151,900	151,900		
			-109,661		
676		676	-473		
1,329,784	207,299	1,122,485	42,037	-2,561	
3,771		3,771			
-5,355	-5,355				
2,137	244	1,894			
-52,104	-10,304	-41,800	-41,800		
-15,406	-17,930	2,524			
268,993	21,889	247,103	247,103		
			-187,304		
402		402			
1,532,223	195,843	1,336,380	60,037	-2,561	

## **Segment Balance Sheet**

### Classified by segment

	Property a	nd casualty	He	alth	
	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000	
Assets					
A. Tangible assets	220,276	202,477	15,727	15,993	
B. Land and buildings held as financial investments	329,023	334,423	179,540	181,204	
C. Intangible assets	323,265	284,162	215,600	215,067	
D. Shares in associated companies	367,836	270,794	59,048	19,929	
E. Investments	2,848,992	2,707,690	1,854,097	1,877,779	
F. Investments held on account and at risk of life insurance policyholders	0	0	0	0	
G. Share of reinsurance in technical provisions	350,810	346,393	2,482	2,681	
H. Share of reinsurance in technical provisions for life insurance policies where the investment risk is borne by policyholders	0	0	0	0	
I. Receivables incl. receivables under insurance business	610,462	682,119	201,110	174,445	
J. Receivables from income tax	21,108	26,853	3,108	1,019	
K. Deferred tax assets	70,848	74,770	3,210	6,310	
L. Liquid funds	105,935	95,637	157,909	15,873	
Total segment assets	5,248,556	5,025,318	2,691,832	2,510,300	
Equity and liabilities					
B. Subordinated liabilities	335,000	235,000	0	0	
C. Technical provisions	2,435,552	2,250,311	2,348,345	2,223,393	
D. Technical provisions for life insurance policies held on account and at risk of policyholders	0	0	0	0	
E. Financial liabilities	169,000	185,419	1,386	0	
F. Other provisions	665,029	681,973	8,833	8,195	
G. Payables and other liabilities	898,741	835,028	30,103	89,747	
H. Liabilities from income tax	31,472	42,667	4,614	10,414	
I. Deferred tax liabilities	233,629	200,188	64,226	44,871	
Total segment liabilities	4,768,424	4,430,587	2,457,506	2,376,621	

	Group	idation	Consol	e	Life		
31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000		
345,110	365,218	0	0	126,641	129,215		
927,456	1,014,259	0	0	411,829	505,697		
1,163,661	1,206,193	0	0	664,432	667,328		
371,998	506,654	0	0	81,275	79,770		
17,668,834	17,325,648	-211,537	-170,433	13,294,902	12,792,992		
1,952,897	2,470,340	0	0	1,952,897	2,470,340		
740,947	771,666	0	0	391,873	418,374		
305,580	346,868	0	0	305,580	346,868		
708,233	806,377	-565,834	-437,017	417,502	431,821		
54,249	51,253	0	0	26,377	27,036		
85,000	77,055	0	0	3,921	2,997		
263,164	647,133	0	0	151,653	383,289		
24,587,131	25,588,664	-777,372	-607,449	17,828,884	18,255,725		
475,000	575,000	-30,000	-30,000	270,000	270,000		
18,199,478	18,264,874	-476	-4,319	13,726,250	13,485,296		
1,911,516	2,412,937	0	0	1,911,516	2,412,937		
194,734	198,242	-42,615	-21,366	51,930	49,222		
722,319	703,813	0	0	32,150	29,952		
1,387,657	1,527,041	-703,637	-550,602	1,166,519	1,148,799		
66,754	41,618	0	0	13,673	5,532		
299,889	332,916	0	0	54,829	35,060		
23,257,347	24,056,441	-776,728	-606,287	17,226,866	17,436,798		
1,329,784	1,532,223	Equity and minority interests	Equity and minority interes				
			Total equity and liabil				

The amounts indicated have been adjusted to eliminate amounts resulting from segment-internal transactions. Therefore the balance of segment assets and segment liabilities does not allow conclusions to be drawn with regard to the equity allocated to the respective segment.

## **Segment Income Statement**

### Classified by segment

	Property a	nd casualty	Hea	alth	
	2007 € 000	2006 € 000	2007 € 000	2006 € 000	
1. a) Gross premiums written	2,199,785	2,039,463	907,761	889,801	
1. Premiums written (retained)	1,887,344	1,742,395	906,356	887,825	
2. Change due to premiums earned (retained)	-32,238	-27,561	-736	-2,008	
3. Premiums earned (retained)	1,855,105	1,714,834	905,620	885,817	
4. Income from fees and provisions	63,482	60,440	106	414	
5. Net investment income	278,876	148,292	137,181	115,804	
6. Other income	29,961	38,120	1,047	1,336	
7. Insurance benefits	-1,253,528	-1,132,322	-811,254	-804,974	
8. Operating expenses	-667,457	-632,131	-127,892	-136,602	
9. Other expenses	-45,970	-60,985	-3,285	-5,671	
10. Amortisation of goodwill	-4,688	0	0	0	
11. Operating profit	255,780	136,247	101,522	56,125	
12. Financing costs	-23,276	-10,774	0	0	
13. Profit on ordinary activities	232,504	125,474	101,522	56,125	
14. Income taxes	-45,386	-25,191	-24,425	-18,919	
15. Net profit	187,118	100,282	77,097	37,206	
of which consolidated profit	179,418	93,641	55,813	27,490	
of which minority interests	7,700	6,641	21,284	9,716	

### Impairment by segment

	Property a	nd casualty	He		
	2007 € 000	2006 € 000	2007 € 000	2006 € 000	
Goodwill					
Change in impairment for current year	-4,689	0	0	0	
of which reallocation affecting income	-4,689	0	0	0	
Investments					
Change in impairment for current year	-50,359	-21,105	-17,063	-11,424	
of which reallocation/reinstatement of original values affecting income	-50,359	-21,105	-17,063	-11,424	

Li	ife	Consol	idation	Gro	oup
2007 € 000		2007 € 000		2007 € 000	2006 € 000
1,422,398	1,605,224	-2,054	-2,351	4,527,889	4,532,137
1,342,880	1,527,607	2,861	1,944	4,139,440	4,159,771
-480	-200	391	-335	-33,063	-30,104
1,342,401	1,527,407	3,252	1,609	4,106,377	4,129,666
11,484	22,088	-3,646	-2,078	71,426	80,865
579,318	626,283	-2,369	-38	993,005	890,342
7,283	7,156	-1,160	-4,728	37,131	41,884
-1,534,497	-1,779,823	2,255	1,484	-3,597,024	-3,715,635
-332,376	-284,125	622	5,052	-1,127,104	-1,047,805
-37,792	-39,123	479	-1,244	-86,569	-107,024
-14,407	-8,448	0	0	-19,095	-8,448
21,412	71,415	-567	58	378,147	263,845
-14,615	-14,585	0	0	-37,891	-25,359
6,797	56,830	-567	58	340,256	238,487
-1,452	-19,311	0	0	-71,263	-63,422
5,345	37,518	-567	58	268,993	175,065
12,440	30,711	-567	58	247,103	151,900
-7,095	6,807	0	0	21,889	23,165
·		·	·	·	

Life		Consolidation		Group	
2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000
0	0	0	0	-4,689	0
0	0	0	0	-4,689	0
-138,422	-102,607	0	0	-205,844	-135,136
-138,422	-102,607	0	0	-205,844	-135,136

### **Classified by region**

	Premiums ear	ned (retained)	Net investr	nent income	
	2007	2006	2007		
	€ 000	€ 000	€ 000		
Austria	2,889,769	2,919,866	863,864	763,497	
Other Europe	1,213,356	1,208,191	138,176	133,331	
Western Europe	797,053	852,153	90,754	93,249	
Italy	193,335	306,581	48,817	47,240	
Germany	288,006	272,000	29,188	36,439	
Switzerland	311,286	266,707	9,612	6,173	
Liechtenstein	4,426	6,864	3,026	3,397	
The Netherlands	0	0	110	0	
Eastern Europe	416,303	356,039	47,422	40,082	
Poland	139,939	134,495	12,844	11,005	
Hungary	86,788	71,077	20,953	18,704	
Czech Republic	77,084	64,345	5,176	5,049	
Bulgaria	40,086	35,764	1,408	639	
Slovakia	37,643	29,945	2,986	2,119	
Croatia	11,815	9,117	995	797	
Bosnia and Herzegovina	9,800	8,519	799	550	
Others	13,147	2,776	2,260	1,218	
Total before consolidation	4,103,125	4,128,058	1,002,039	896,828	
Consolidation (based on geographic segments)	3,252	1,609	-9,035	-6,486	
In the consolidated financial statements	4,106,377	4,129,666	993,005	890,342	

The presentation of the investment income and the profit on ordinary activities by region has been adjusted for the effects from the capital consolidation included in the investment income. Accordingly, the consolidation based on geographic segments comprises the expenses and income consolidation from operative business between Group companies.

Insurance benefits		Operating	expenses	Profit on ordinary activities	
2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000
-2,725,751	-2,813,002	-671,928	-665,495	323,012	181,531
-844,771	-904,118	-575,905	-483,890	53,399	64,461
-598,276	-681,971	-332,512	-293,222	11,767	25,885
-160,667	-275,827	-78,653	-72,833	4,400	13,691
-222,918	-221,314	-127,864	-115,844	4,024	8,960
-209,950	-177,073	-123,622	-102,099	3,021	3,339
-4,741	-7,757	-2,374	-2,446	212	-104
0	0	0	0	110	0
-246,495	-222,146	-243,393	-190,668	41,632	38,575
-102,632	-98,310	-59,877	-56,083	7,817	8,376
-34,682	-34,889	-66,732	-48,479	20,314	19,375
-40,445	-35,531	-45,000	-37,548	13,086	9,145
-25,676	-22,482	-24,670	-15,072	-2,259	-602
-19,981	-17,429	-23,821	-19,322	7,341	3,873
-7,767	-5,845	-8,772	-7,360	-99	-140
-5,997	-5,657	-4,687	-4,613	146	-1,002
-9,314	-2,004	-9,834	-2,190	-4,714	-449
-3,570,521	-3,717,119	-1,247,833	-1,149,385	376,412	245,992
-26,503	1,484	120,729	101,580	-36,156	-7,505
 -3,597,024	-3,715,635	-1,127,104	-1,047,805	340,256	238,487

### **Notes to the Group Financial Statements**

#### **Accounting regulations**

As a publicly listed company, UNIQA is obligated to prepare its consolidated financial statements according to internationally accepted accounting principles. In accordance with Section 245a of the Austrian Business Code, the company has prepared the consolidated financial statements exclusively in agreement with the International Financial Reporting Standards (IFRS), as applied within the European Union. No early application of modified standards was performed.

Since 2005, UNIQA Versicherungen AG has applied IFRS 4 published in 2004 for insurance contracts. This standard demands that the methods of accounting and valuation be largely unaltered with regard to the technical items.

The present Group financial statements were prepared therefore, as in previous years, in compliance with IFRS 4 and in accordance with the regulations of the US Generally Accepted Accounting Principles (US-GAAP). For balancing the accounts and evaluation of the insurance-specific entries of life insurance with profit sharing, FAS 120 was observed; FAS 60 was applied for specific items in health, property and casualty insurance, and FAS 113 for reinsurance. Unit-linked life insurance, for which the policyholder bears the investment risk, was accounted for in accordance with FAS 97.

The disclosures required according to IFRS 7 as of 1 January 2007, are included for the first time in this report. In addition to the presentation of securities in "Held to maturity", "Available for sale", "At fair value through profit or loss" and "Derivative financial instruments (held for trading)" as already performed in previous years, the additional disclosures for securities available for sale are reported for the following investment categories, which were utilised for the internal risk report:

- Shares in affiliated companies
- Shares
- Equity funds
- Debenture bonds not capital guaranteed
- Other variable-yield securities
- Participating interests and other investments
- Fixed interest securities

Under receivables including receivables under reinsurance operations, there is additional information on overdue receivables with values that have not yet been corrected.

#### Consolidation

#### Scope of consolidation

In addition to the annual financial statement of UNIQA Versicherungen AG, the Group financial statements include the financial statements of all subsidiaries at home and abroad. Fifty affiliated companies did not form part of the consolidated Group. They were of only minor significance, even if taken together, for the presentation of a true and fair view of the Group's assets, financial position and income. The scope of consolidation there-

fore contains – in addition to UNIQA Versicherungen AG – 34 domestic and 65 foreign subsidiaries in which UNIQA Versicherungen AG held the majority voting rights.

The scope of consolidation was extended in the reporting period by the following companies:

	Date of initial inclusion	Net profit for the year in € million <sup>1)</sup>	Acquired shares %	Acquisition costs € million	Goodwill € million
UNIQA životno osiguranje a.d. (previously Zepter osiguranje a.d.), Podgorica	1.1.2007	-0.1	100.0	0.0	0.0
UNIQA neživotno osiguranje a.d.o., Belgrade	1.4.2007	-1.3	100.0	5.0	0.0
UNIQA Real Estate Inlandsholding GmbH, Vienna	1.7.2007	0.0	100.0	0.0	0.0
UNIQA Real Estate Dritte Beteiligungsverwaltung GmbH, Vienna	1.7.2007	-0.2	100.0	0.0	0.0
UNIQA Real Estate Vierte Beteiligungsverwaltung GmbH, Vienna	1.7.2007	0.0	100.0	0.0	0.0
UNIQA Real Estate Bulgaria EOOD, Sofia	1.7.2007	0.0	100.0	0.0	0.0
UNIQA Real Estate BH nekretnine, d.o.o., Sarajevo	1.7.2007	0.0	100.0	0.0	0.0
IPM International Property Management Kft., Budapest	1.7.2007	0.4	100.0	13.6	0.0
UNIQA Real Estate Polska Sp.z.o.o., Warsaw	1.7.2007	0.0	100.0	0.0	0.0
UNIQA Real III, spol.s.r.o., Bratislava	1.7.2007	1.3	100.0	0.0	0.0
Austria Hotels Betriebs CZ r.o., Prague	1.10.2007	-0.4	100.0	0.0	0.0
UNIQA Real Estate d.o.o., Laibach	1.10.2007	0.0	100.0	0.0	0.0
UNIQA Real Estate BV, Hoofddorp	1.10.2007	0.1	100.0	0.0	0.0
"Hotel am Bahnhof" Errichtungs GmbH&Co KG, Vienna	1.10.2007	0.6	100.0	0.0	0.0
UNIQA Real Estate Bulgaria Alpha EOOD, Sofia	1.10.2007	0.0	100.0	0.0	0.0
UNIQA Real Estate P. Volfova d.o.o., Laibach	1.10.2007	0.0	100.0	0.0	0.0
UNIQA neživotno osiguranje a.d., Podgorica	1.12.2007	0.0	99.99	2.3	0.0

<sup>1)</sup> Net profit for the year included in the consolidated statements

The non-life insurance company UNIQA neživotno osiguranje a.d.o. was founded in Serbia in the 2nd quarter of 2007, and the non-life insurance company UNIQA neživotno osiguranje a.d. in Montenegro in the 4th quarter of 2007. Both companies are fully consolidated.

Additionally, 9.62% of the shares in the insurance holding company SIGAL Holding sH.A. in Albania were acquired during the reporting period. These shares are reported on the balance sheet under "Other shareholdings".

The effects of the change to the scope of consolidation on the main asset and debt positions can be seen under no. 5 of the notes to the consolidated financial statements.

The associated companies refer to fourteen domestic and two foreign companies consolidated at equity; of these, ten companies were of minor significance and were listed at current market value.

In applying IAS 39 and in terms of the present interpretation of this statement of the IASB (SIC 12), fully controlled investment funds were included in the consolidation, insofar as their fund volumes were not of minor importance when viewed singularly and in total.

#### Changes during the 1st quarter of 2008

UNIQA expanded its investment in the Ukrainian company Credo-Classic from 35.5% to 61.0%, thereby taking over a majority interest in the company. A further expansion of the investment is planned over the medium term. Credo-Classic is the sixth-largest property insurance company in the Ukraine. The investment in the Albanian SIGAL Group was also expanded to 45.6% in the 1st quarter of 2008. With a market share exceeding 28%, SIGAL is the largest insurance company in Albania and also has a corresponding market presence in Macedonia and Kosovo through subsidiaries and branches.

#### **Consolidation principles**

Capital consolidation follows the acquisition method. The costs of acquiring shares in the subsidiaries are written as the proportional equity of the subsidiary, which was first revalued. The conditions at the time of acquiring the shares in the consolidated subsidiary are taken into consideration for the initial consolidation. To the extent other (non-Group) shareholders hold shares in the subsidiary's equity at the reporting date, these are dealt with under minority interests.

If the shareholding was acquired before 1 January 1995, the differences are set off against profits carried forward in line with the applicable transitional provisions.

In compliance with IFRS 3, the goodwill is not subject to any scheduled depreciation. The value of existing goodwill resultant from the acquisition of holdings is appraised in an annual impairment test. A fall in value is written off where necessary. In doing so, the cash value of all future contributions to earnings generated by the economic units is contrasted with the deferred goodwill (including a share of the equity) from a discounted perspective by applying a risk-adequate interest rate.

The group of related companies within a country are treated as an economic unit, rather than the individual company. An impairment, therefore, only applies if depreciation is deemed necessary at this level.

Negative differences from mergers consummated after 31 March 2004 must be credited with an effect on income immediately after reappraisal.

Shares in associated companies are, as a general rule, valued according to the equity method, using the equity held by the Group. Differences are determined according to the principles of capital consolidation and the amounts are recorded under shares in associated companies. The updating of the development of the associated companies is based on the most recent financial statements available.

In establishing the value of shares in associated companies, an IFRS report is generally required. Where no IFRS reports are presented, the adjustment of the entries for these companies to the uniform Group valuation benchmarks must be dispensed with due to a lack of available documentation; however, this does not have any significant impact on the present Group consolidated financial statements.

For debt consolidation, the receivables from Group companies are set off against the payables to Group companies. As a rule, any differences have an effect on income. Group-internal results from deliveries and services are eliminated if they are of minor significance for giving a true and fair view of the Group's assets, financial position and income. Proceeds and other income from deliveries and services within the Group are set off against the corresponding expenditure.

#### Presentation of balance sheet and income statement

The International Financial Reporting Standards (IFRS) allow a shortened version of the balance sheet and income statement. Summarising many individual items into units enhances the informative quality of the financial statements. Explanatory notes to these items are contained in the Group notes. Because of formatting to euro thousands, there may be rounding differences.

#### Segment reports

The primary segment reports depict the main business segments of property and casualty insurance, life insurance and health insurance. The consolidation principles are applied here to transactions within a segment. In addition, the main items of the income statement are also broken down by regional perspectives.

#### Foreign currency translation

The reporting currency of UNIQA Versicherungen AG is the euro. All annual financial statements of foreign subsidiaries which are not reported in euros are converted at the rate on the balance sheet closing date, according to the following guidelines:

- Assets, liabilities and transition of the net profit/deficit for the period at the middle rate on the balance sheet closing date
- Income statement at the annual average exchange rate
- Equity capital (except for net profit/deficit for the period) at the historic exchange rate

Resulting exchange rate differences are set off against the shareholders' equity without affecting income.

The most important exchange rates are summarised in the following

€ rates on balance sheet closing date	2007	2006
Swiss franc CHF	1.6547	1.6069
Slovakian koruna SKK	33.5830	34.4350
Czech koruna CZK	26.6280	27.4850
Hungarian forint HUF	253.7300	251.7700
Croatian kuna HRK	7.3308	7.3504
Polish zloty PLN	3.5935	3.8310
Bosnia and Herzegovina convertible mark BAM	1.9517	1.9581
Romanian leu (new) RON	3.6080	3.3840
Bulgarian lev (new) BGN	1.9558	1.9558
Ukrainian hrywnja UAH	7.3633	6.6631
Serbian dinar RSD	78.7950	79.8438

#### **Estimates**

For creation of the Group consolidated financial statements according to IFRS, it is necessary to make assumptions for the future within various items. These estimates can have a considerable influence on the valuation of assets and debts on the balance sheet closing date, as well as the amount of expenses and income in the financial year. The items below carry a notinsignificant level of risk that considerable adjustments to asset or debt values may be necessary in the following year:

- Deferred acquisition costs
- Goodwill
- Shares in associated companies/investments insofar as the valuation does not take place based on stock exchange prices or other market
- Technical provisions
- Pension and similar provisions

#### Methods of accounting and valuation

included in the consolidated financial statements were predominantly prepared up to the reporting date of UNIQA Versicherungen AG, i.e. 31 December. For recording in the consolidated financial statements, the annual financial statements of UNIQA Versicherungen AG and its included subsidiaries are unified to conform to the accounting and valuation principles of IFRS/IAS and, as far as actuarial provisions, acquisition costs and actuarial expenses and income are concerned, according to the provisions of US GAAP.

Securities transactions are recorded using the settlement date. As a rule, the fair values are derived from an active market.

#### **Intangible assets**

Intangible assets include goodwill, deferred acquisition costs, the current value of life, property and casualty insurance contracts and other items.

Goodwill is the difference between the purchase price for the stake in the subsidiary and the Group's share in the equity after the disclosure of hidden reserves at the time of acquisition.

Deferred acquisition costs for insurance activities that are directly related to new business and/or to extensions of existing policies, and that vary in line with that business, are capitalised and written off over the term of the insurance contracts they refer to. If they are attributable to property and casualty insurance, they are written off over the probable policy term, with a maximum of five years. For life insurance, the acquisition costs are amortised over the duration of the policy in the same proportion as the expected profit margin of each individual year is realised in comparison to the total margin to be expected from the policies. For long-term health insurance policies, the depreciation of acquisition costs is measured in line with the proportionate share of earned premiums in the present value of expected future premium income. The changes in deferred acquisition costs are shown as operating expenses.

With regard to life insurance business acquired, the updating of the current value follows the progression of the estimated gross margins.

The other intangible assets include both purchased and self-developed software which is depreciated on a straight-line basis over its useful economic life of 2 to 5 years.

#### Land and buildings, including buildings on third-party land

Land and buildings that are held as long-term investments are recognised according to IAS 40 at acquisition or construction costs, reduced by the amounts of scheduled amortisations and depreciation. Owner-used land and buildings are shown at book value (IAS 16 – benchmarking method). The scheduled depreciation term generally corresponds to the useful life, up to a maximum of 80 years. Real estate is depreciated on a straight-line basis over time.

The list of market values can be found in the Group notes under nos. 1

#### Shares in affiliated and associated companies

To the extent that the annual financial statements of affiliated and associated companies are not consolidated for being of minor significance and/ or included at equity, these companies are valued as available for sale in accordance with IAS 39.

#### Investments

With the exception of the mortgage loans and other loans, the investments are listed at the current fair value, which is established by determining a market value or stock market price. In the case of investments for which no market value can be determined, the fair value is determined through internal valuation models or on the basis of estimates of what amounts could be achieved under current market conditions in event of proper liquidation.

#### Mortgage loans and other loans

These are recognised at amortised costs in the balance sheet. This means that the difference between acquisition costs and the redemption amount changes the book value with an effect on income in proportion to time and/or equity. The items included under other loans are recognised at their nominal amount less any redemptions made in the interim.

#### Securities available for sale

These are recognised in the financial statements at their fair value on the reporting date. Differences between the fair value and historical acquisition costs are dealt with under equity with a neutral effect on income, after deduction of the provisions for latent profit sharing in life insurance and deferred taxes. Depreciation that affects income (impairment) is undertaken only where we anticipate a lasting fall in value. This uses the fluctuations in fair value over the last nine months as well as the absolute difference between acquisition costs and the fair value on the reporting date as the basis for assessing a necessary impairment. A sustained impairment is assumed for variable-yield securities if the highest quoted price within the last nine months lies below the acquisition costs, or the difference of acquisition cost less market value is greater than 20%. For fixed interest securities, these two selection criteria are also applied in order to perform a precise credit quality evaluation of a sustained impairment per security for the portfolio items identified in this way. In addition, foreign exchange differentials resulting from fixedincome securities are recognised with an effect on income. Foreign exchange differentials resulting from variableyield securities are recognised as equity with no effect on income to the extent that these are not securities which are written off as the result of impairment. The fair value of other investments is based in part on external and internal company ratings.

#### Investments held for trade (trading portfolio)

Derivatives are used within the limits permitted by the Austrian Insurance Supervisory Act for hedging investments and for increasing earnings. All fluctuations in value are recognised in the income statement.

#### Investments at fair value through profit or loss (fair value option)

Structured products are not split between the underlying transaction and derivative, but are accounted for as a unit. All the structured products can, therefore, be found in the "Financial instruments at fair value through profit or loss" item of the balance sheet. Unrealised profits and losses are dealt with in the income statement. In accordance with IAS 39 (11A), ABS bonds, structured bonds, hedge funds and a special annuity fund with a high share of derivatives are also dealt with under the items for securities at fair value through profit or loss.

Deposits with credit institutions and other investments are recognised at their fair value.

#### Investments held for unit-linked and index-linked life insurance policyholders

These investments concern life insurance policies whose value or profit is determined by investments for which the policyholder carries the risk, i.e. the unit-linked or index-linked life insurance policies. The investments in question are collected in asset pools, balanced at their current market value and managed separately from the remaining investments of the companies. The policyholders are entitled to all income from these investments. The amount of the balanced investments strictly corresponds to the actuarial provisions (before reinsurance business ceded) for life insurance, to the extent that the investment risk is borne by the policyholders. The unrealised profits and losses from fluctuations in the current market values of the investment pools are thus counterbalanced by the corresponding changes in these provisions.

#### Shares of reinsurers in the technical provisions

These are recognised on the assets page, taking the reinsurance contracts into consideration.

#### **Receivables**

These are recognised at their nominal value, taking into account redemptions made and reasonable value adjustments.

Liquid funds are valued at their nominal amounts.

#### Other tangible assets

The tangible assets and inventories included on the balance sheet under other assets are recognised at acquisition and production costs, net of depreciation. Tangible assets are depreciated on a straight-line basis over their useful lifetime (up to a maximum of 10 years).

#### Fauity

The subscribed capital corresponds to the calculated nominal value per share that was achieved upon issuing of the shares.

The capital reserves represent the amount earned over and above the calculated nominal value upon issue of the shares.

The revaluation reserve contains unrealised profits and losses from market valuations of securities available for sale.

The revenue reserves include the withheld profit of the UNIQA Group and proceeds from transactions with UNIQA shares.

The portfolio of UNIQA shares is deducted from the equity (revenue reserves).

The minority interests in shareholders' equity represent the proportional minority shares in equity.

#### **Technical provisions**

#### **Unearned premiums**

Unearned premiums are, in principle, calculated for each individual policy and exactly to the day. If they are attributable to life insurance, they are included in the actuarial provision.

#### Actuarial provision

Actuarial provisions are established in the property, life and health insurance lines. Their recognition value on the balance sheet is determined according to actuarial principles on the basis of the present value of future benefits to be paid by the insurer less the present value of future net premiums the insurer expects to receive. The actuarial provision of the life insurer is calculated by taking into account a prudent and contractually agreed calculation basis.

For policies of a mainly investment character (e.g. unit-linked life insurance), the regulations in the Statement of Financial Accounting Standards no. 97 (FAS 97) are used to value the actuarial provision. The actuarial provision is arrived at by combining the invested amounts, the change in value of the underlying investments and the withdrawals under the policy.

For unit-linked insurance policies, where the policyholder carries the sole risk of the value of the investment rising or falling, the actuarial provision is listed as a separate liability entry under "Technical provisions for life insurance where the investment risk is carried by policyholders".

The actuarial provisions for health insurance are determined on a calculation basis of "best estimate", taking into account safety margins. Once the calculation basis has been determined, it must be applied to the corresponding partial portfolio for the whole term (locked-in principle).

#### Provision for outstanding claims

The provision for outstanding claims in the property insurance line consists of the future payment obligations determined by realistic estimation, using recognised statistical methods, taking into account current or expected volumes and including the related expense of loss adjustment. This applies to claims already reported as well as for claims incurred but not yet reported. In insurance lines where past experience does not allow the application of statistical procedures, individual loss provisions are made.

Life insurance is calculated on an individual loss basis with the exception of the provision for unreported claims.

For health insurance, the provisions for outstanding claims are estimated on the basis of past experience, taking into consideration the known arrears in claim payments.

The provision for the assumed reinsurance business generally complies with the figures of the cedents.

#### Provision for premium refunds and profit sharing

The provision for premium refunds includes, on the one hand, the amounts for profit-related and profit-unrelated profit sharing to which the policy-holders are entitled on the basis of statutory or contractual regulations, and on the other hand, the amount resulting from the valuation of assets and obligations of life insurers deviating from valuation under commercial law. The amount of the provision for latent profit sharing amounts to generally 85% of the valuation differentials before tax.

#### Other technical provisions

This item basically contains the provision for contingent losses for acquired reinsurance portfolios as well as a provision for expected cancellations and premium losses.

### Technical provisions for life insurance policies held on account and at risk of policyholders

This item concerns the actuarial provisions and the remaining technical provisions for obligations from life insurance policies whose value or income is determined by investments for which the policyholder bears the risk, or for which the benefit is index-linked. As a general rule, the valuation corresponds with the investments of the unit-linked and index-linked life insurance written at current market values.

#### Other provisions for pensions and similar obligations

For the performance-oriented old-age provision systems of the UNIQA Group, pension provisions are calculated in accordance with IAS 19, using the projected unit credit method. Future obligations are spread over the whole employment duration of the employees. All actuarial profits and losses due to changed parameters are recognised as having an effect on income. The calculation is based on current mortality, disability and fluctuation probabilities, expected increases in salaries, pension entitlements and pension payments as well as a realistic technical interest rate. The technical interest rate, which is determined in conformity with the market and on the basis of the reporting date, is in line with the market yield of long-term, high-quality industrial or government bonds.

The amount of **other provisions** is determined by the extent to which the provisions will probably be made use of.

Payables and other liabilities are shown at the amount to be repaid.

#### **Deferred taxes**

Deferred tax assets and liabilities are to be created according to IAS 12 for temporary differences arising from the comparison of a stated asset or an obligation using the respective taxable value. This results in probable tax burdens affecting future cash-flow. These are to be accounted for independent of the date of their release. Moreover, according to IAS, deferred taxes for accumulated losses brought forward and not yet used are to be capitalised to the extent that they can be used in the future with adequate probability.

#### Value adjustments (impairments)

In principle, the carrying amounts of assets on the balance sheet are checked at least once a year with regard to possible impairment. Securities with an expected lasting decrease in value are depreciated with an effect on income. The entire real estate inventory is subject to recurrent valuation through external reports prepared by legally sworn experts. If there is a foreseeable lasting reduction in the value of assets, their carrying amount is reduced.

#### **Premiums**

Of the premiums written in the area of unit-linked and index-linked life insurance, only those parts calculated to cover the risk and costs are allocated as premiums.

#### Classes of insurance

(direct business and partly accepted reinsurance business)

- Life insurance
- Unit-linked and index-linked life insurance
- Health insurance
- Casualty insurance
- General liability insurance
- Motor TPL insurance, vehicle and passenger insurance
- Marine, aviation and transport insurance
- Legal expense insurance
- Fire and business interruption insurance
- Housebreaking, burglary and robbery insurance
- Water damage insurance
- Glass insurance
- Storm insurance
- Household insurance
- Hail insurance
- Livestock insurance
- Machinery and business interruption insurance
- Construction insurance
- Credit insurance
- Other forms of insurance

#### Major differences between IFRS/IAS and Austrian accounting regulations

#### Goodwil

In the case of sustained impairment, the entire goodwill is written off at its fair value. The valuation is performed at least once a year by applying a valuation model (impairment test). No ordinary amortisation of goodwill is performed.

#### **Intangible assets**

According to IFRS, self-developed intangible assets have to be capitalised, whereas they cannot be capitalised under the Austrian Business Code.

#### Land and buildings

Land and buildings, including buildings on third-party land, are valued according to IAS 16 and also, if so chosen, according to IAS 40 at book value minus scheduled amortisation. These are based on the actual duration of use; in accordance with Austrian Business Code, they are mostly also influenced by tax regulations.

#### Shares in affiliated and associated companies

Affiliated and associated companies that are not consolidated fully or at equity due to their minor significance are recognised at fair value.

As a general rule, participating interests are valued at equity insofar as the company has the opportunity to exercise considerable influence. This is assumed, as a matter of principle, for shares between 20% and 50%. The actual exercising of considerable influence has no bearing on these figures.

#### Financial assets

According to IAS 39, a different classification system is applicable to financial assets. It classifies other securities into the following categories: held to maturity, available for sale, fair value through profit or loss (FVTPL) and trading portfolio (derivative financial instruments). The main valuation difference that applies to the other securities available for sale, which account for the majority of financial assets, as well as the other securities recorded with effect on income is that these are stated at fair value on the balance sheet date. According to the Austrian Business Code, the acquisition costs constitute the maximum valuation limit.

With regard to the other securities available for sale, the difference between book value and fair value is treated within the shareholders' funds without affecting income, whereas in the case of the other securities at fair value through profit or loss, the difference fully affects income. In contrast, when applying the strict lower-of-cost-or-market principle in the Austrian Business Code, depreciation always affects income, even in the case of a temporary reduction in value and appreciations in line with the requirement to reinstate original values. In the case of the mitigated lower-of-cost-or-market principle, the impairment is not obligatory if the depreciation is only temporary. Expected permanent impairments, posted as depreciation, affect income according to both the IFRS and the Austrian Business Code.

#### Reinsurance

The shares of reinsurers in actuarial provisions are shown on the assets page of the balance sheet in accordance with IFRS 4.

#### **Acquisition costs**

Commissions as well as other variable costs that are directly related to the acquisition or extension of existing policies are capitalised and distributed over the insurance contract terms and/or the premium payment period. The capitalised acquisition costs also replace the administrative expense deductions allowed under the Insurance Supervisory Act for premiums brought forward in property and casualty insurance.

#### **Actuarial provision**

For the calculation of the actuarial provisions in life and health insurance, regulations deviating from Austrian law apply, which affect valuation variances as well as the allocation between actuarial provisions and provisions for premium refunds. In particular, this refers to the non-application of the zillmerisation of acquisition costs as well as the integration of the revalued unearned premiums and real final bonus in the life insurance line.

Health insurance is mainly affected by the deviating interest rate as well as the application of the most recent parameters, including safety margins.

#### Provision for premium refunds and profit sharing

Due to the difference in valuation of the assets and liabilities in the area of life insurance, a provision has to be made for deferred profit sharing which complies with the national legal or contractually regulated profit sharing, and is assessed in favour of the policyholder. The change of the provision for deferred premium refunds compensates, to a large extent, for the effects of revaluation on the income statement and thus on the results for the year.

#### Provisions for outstanding claims

In accordance with US-GAAP, provisions for outstanding claims in the property insurance line are basically no longer established using the principle of caution and on a single-loss basis, but rather using mathematical procedures based on probable future compliance amounts.

#### Provisions for claims equalisation and catastrophes

The establishment of a provision for claims equalisation and catastrophes is not permitted under IFRS or US-GAAP regulations, as it does not represent any current obligations to third parties on the balance sheet date. Accordingly, transfers or releases do not influence the results for the year.

#### Pension commitments

The accounting principles used to calculate the pension provision under IFRS are different from those of the Austrian Business Code. These are listed in detail in IAS 19. Overall, the individual differences result in greater detail than under the Austrian Business Code. This is most notably the result of the use of the project unit credit method and of the anticipation of future demographic and economic developments.

#### Deferred taxes

Deferred tax assets and liabilities are to be created according to IAS 12 for temporary differences arising from the comparison of a stated asset or an obligation using the respective taxable value. This results in anticipated future tax burdens or relief on taxes on income (temporary differences), which are to be reported regardless of the date of their liquidation. According to Austrian business law, deferred taxation is only permissible as a result of a temporary difference between the commercial balance sheet profit and the income calculated according to the tax regulations.

Moreover, according to IAS, deferred taxes for accumulated losses brought forward and not yet used are to be capitalised to the extent that they can be used in the future with adequate probabilityn.

#### **Management and Supervisory Board members**

#### **Management Board**

#### Chairman

Konstantin Klien, Vienna

#### Members

Hannes Bogner, Vienna Andreas Brandstetter, Vienna Karl Unger, Teesdorf Gottfried Wanitschek, St. Margarethen

All members of the Management Board are appointed until 30 September 2010.

#### **Supervisory Board**

#### Chairman

Christian Konrad, Vienna, appointed from 29 June 1990 until the 12th AGM in 2011

- Chairman of the Supervisory Board of AGRANA Beteiligungs-Aktiengesellschaft, Vienna
- Member of the Supervisory Board of DO & CO Restaurants & Catering Aktiengesellschaft, Vienna
- Member of the Supervisory Board of BAYWA AG, Munich
- Vice Chairman of the Supervisory Board of Südzucker AG Mannheim/ Ochsenfurt, Mannheim

#### First Vice Chairman

Herbert Schimetschek, Vienna, appointed from 15 May 2006 until the 9th AGM in 2008

■ Member of the Board of Directors of SCOR, Paris

#### **Second Vice Chairman**

Walter Rothensteiner, Vienna, appointed from 3 July 1995 until the 12th AGM in 2011

Chairman of the Supervisory Board of Raiffeisen International Bank-Holding AG, Vienna

#### **Third Vice Chairman**

Heinz Kessler, Vienna, appointed from 17 September 1999 until the 10th AGM in 2009

- Chairman of the Supervisory Board of Erste Bank der oesterreichischen Sparkassen AG, Vienna
- Vice Chairman of the Supervisory Board of Rath Aktiengesellschaft, Vienna

#### **Fourth Vice Chairman**

Karl Waltle, Bregenz

appointed from 25 June 1996 until 18 December 1996, and since 17 September 1999 until the 12th AGM in 2011

#### Fifth Vice Chairman

Ewald Wetscherek, Vienna, appointed from 17 September 1999 until the 12th AGM in 2011

#### Members

Konrad Fuchs, Maria Enzersdorf, appointed from 17 September 1999 until the 10th AGM in 2009

Erwin Hameseder, Vienna, appointed from 21 May 2007 until the 12th AGM in 2011

- Vice Chairman of the Supervisory Board of AGRANA Beteiligungs-Aktiengesellschaft, Vienna
- Vice Chairman of the Supervisory Board of STRABAG SE, Villach
- Vice Chairman of the Supervisory Board of VK Mühlen Aktiengesellschaft, Hamburg
- Member of the Supervisory Board of Flughafen Wien Aktiengesellschaft,
- Member of the Supervisory Board of Südzucker AG Mannheim/Ochsen-

Christian Kuhn, Vienna, appointed from 15 May 2006 until the 12th

Markus Mair, Graz, appointed from 15 May 2006 until the 12th AGM

Peter Püspök, Perchtoldsdorf, appointed from 17 September 1999 until 21 May 2007

■ Member of the Supervisory Board of Österreichische Elektrizitätswirtschafts-Aktiengesellschaft, Vienna

Günther Reibersdorfer, Salzburg, appointed from 23 May 2005 until the 12th AGM in 2011

Georg Winckler, Vienna, appointed from 17 September 1999 until the 12th AGM in 2011

First Vice Chairman of the Supervisory Board of Erste Bank der oesterreichischen Sparkassen AG, Vienna

#### Assigned by the Central Employee Council

Johann-Anton Auer, Ruprechtshofen (since 18 February 2008) Doris Böhm, Strasshof Hans Hahnen, Absam Franz Michael Koller, Graz Friedrich Lehner, Gunskirchen Walter Vock, Gumpoldskirchen (until 18 February 2008)

Walter Zwiauer, Vienna

All selected members of the Supervisory Board have declared their independence under rule 53 of the Austrian Corporate Governance Code. The Supervisory Board appointments in domestic and foreign listed companies are given.

#### **Committees of the Supervisory Board**

#### **Committee for Board Affairs**

Christian Konrad (Chairman) Herbert Schimetschek Walter Rothensteiner Heinz Kessler

#### **Working Committee**

Christian Konrad (Chairman) Herbert Schimetschek Walter Rothensteiner Heinz Kessler Karl Waltle Ewald Wetscherek

Doris Böhm (assigned by the Central Employee Council)
Franz Michael Koller (assigned by the Central Employee Council)
Walter Zwiauer (assigned by the Central Employee Council)

#### **Audit Committee**

Christian Konrad (Chairman) Herbert Schimetschek Walter Rothensteiner Heinz Kessler Karl Waltle Ewald Wetscherek

Doris Böhm (assigned by the Central Employee Council)
Franz Michael Koller (assigned by the Central Employee Council)
Walter Zwiauer (assigned by the Central Employee Council)

#### **Investment Committee**

Peter Püspök (Chairman until 21 May 2007) Erwin Hameseder (Chairman since 21 May 2007) Konrad Fuchs (Vice Chairman) Karl Waltle Georg Winckler

**Doris Böhm** (assigned by the Central Employee Council) **Walter Zwiauer** (assigned by the Central Employee Council)

#### Risk report

The nature of an insurance company is to take on risks in return for premium payments. However, these risks arising from the insurance business are only part of the risks which can arise within an insurance company. In addition to general technical risks, there are also financial, operational and management risks. The term external risks refers to those risks that cannot be influenced by the insurance company.

In order to identify, measure, aggregate and control all risks, a UNIQA risk management system was created which is in use in all operating companies in Austria. At the end of 2007, all Group companies in which UNIQA holds in interest greater than 50% were integrated into this risk management process.

The risk management process is centrally controlled and operated by the respective actuary departments. These are responsible for the documentation of all risks that could significantly jeopardise the continued existence of the company or the insurance business. They also report quarterly to the Management Board regarding the risk situation of the company. Ad-hoc information is also provided where necessary. Asset liability management is performed annually in the life insurance segment, and the analyses of stress tests are included in the report on a quarterly basis.

Promoters, who can be described as responsible for an area, are tasked with documenting all risks that concern their segment. The actual assessment of the risks is performed by assessors. The assessment is followed by a check by both the promoter and risk management.

Amongst other aspects, the level of risk and probability of occurrence are documented for each risk. Multiplying these two values together gives the risk potential. Each scenario that corresponds to the highest risk potential is used when assessing the risk.

The risk potential is also a figure that allows for comparing risks. This guarantees that risks with a high probability of occurrence and risks with a high level of risk are considered to be major risks.

#### Management of actuarial and financial risks

#### 1. Actuarial risks

The risk of an insurance contract is the occurrence of the insured event. By definition, the occurrence of this risk takes place by chance and is, therefore, unpredictable. Using the law of large numbers, the risk can be calculated for a sufficiently large insurance portfolio. The larger the portfolio consisting of similar insurance policies, the more accurately the result (loss) can be estimated. For this reason, insurance companies strive for growth.

P 1 1/ )	2.000
Premiums earned (gross)	€ 000
2007	4,489,647
2006	4,500,985
2005	4,354,341
2004	3,613,794
2003	3,016,185
2002	2,636,938
2001	2,636,777

The principle of insurance is built on the law of large numbers: only a few of those at risk will actually suffer a loss. For the individual, the occurrence of loss is uncertain; for the collective, however, it is largely determined. The loss-bearing and loss-free risks theoretically cancel each other out. The actuarial risk now exists in the danger that the actual claims for a certain period deviate from those expected. This risk can be divided into the chance risk, the change risk and the error risk.

The chance risk means that higher than expected losses can occur by pure chance. Amongst other things, the change risk means that unforeseen changes to the risk factors have an impact on the actual loss payments. The error risk comes about from deviations arising through incorrect assessment of the risk factors.

#### 1.1. Property insurance

The observation of the business from a total customer perspective that was begun last year was further intensified this year, and now represents an additional controlling dimension of the company. This total customer perspective, which is obtained through actuarial calculations, is used in focused sales campaigns.

The amount of the discount granted for household/own home, casualty as well as motor vehicle liability and collision has been coupled with risk criteria and customer criteria since April 2007. The objective of this measure is for discounts offered outside of normal rates to be adapted to the risk situation and justified based on the risk level.

Reinsurance policies reduce the retained earnings of the initial insurer and lead to a smoothing of results. On the one hand, they can lead to a reduction of the claim ratio in retained earnings in the event of extraordinary events; on the other head, a good level of claims can worsen the claim ratio in retained earnings. The aim of an optimal reinsurance strategy is to find a structure that takes both of these points into consideration.

Claims ratio (gross)	%
2007	68.1
2006	64.3
2005	66.7
2004	64.1
2003	68.9
2002	77.3
2001	73.7

With regard to unexpected claims, risk management makes assessments on elemental, major and cumulative losses in the areas of storms, floods and earthquakes that are based on accepted scenarios. Reinsurance policies considerably reduce the levels of possible losses. Due to the possibility of the failure of reinsurers, the reinsurance structure of the UNIQA Group is described below.

For the exact determination of the reserve risk and premium risk, an internal model is implemented that indicates the risk based on the fundamental portfolio structure, the current reinsurance programme and future developments. Detailed information regarding the future development of mass, major and catastrophic damages, calculated on the basis of historic data, are used as the basis for this. This makes it possible to identify developments at an early point and take direct measures (structuring of premiums and scopes of coverage, adaptation of reinsurance structures) to minimise the risk and control financial results.

#### Excursus: reinsurance

The total obligatory reinsurance requirement of operating UNIQA companies is covered with reinsurance policies at UNIQA Versicherungen AG or UNIQA Re. UNIQA Versicherungen AG in Vienna is the sole reinsurer of Austrian UNIQA companies, while UNIQA Re in Zurich acts as sole risk bearer for international UNIQA companies.

Between 50% and 60% of the entire portfolio are covered by these reinsurance policies. Ratio figures, which, depending upon the volatility of the respective insurance branch, reach between 25% and 90%, are supplemented with excess loss policies. Two cumulative excess loss policies also exist which should cover major losses across the insurance branch ("umbrella") incurred through natural disasters (earthquakes, flooding, high water, storm, etc.)

In 2004, we also created our own reinsurance line on a non-proportional basis for the large industrial business of all Group companies. This includes major risks in various branches of industrial insurance according to precise earnings limits and includes general liability insurance.

UNIQA Insurer AG and UNIQA Re pool the business acquired by the Group companies according to insurance branches and pass gross excess loss policies, which are supplemented by net ratios, on to international reinsurers as a "bouquet". The reinsurance structure, the conditions, the shares and all reinsurance partners in this bouquet are identical for both companies. The reinsurance policy is fully placed. The quota agreements expired on 31 December 2007.

The effect of the reinsurance programme on the claims ratio in retained earnings can be seen in the following table:

Claims ratio (retained earnings)	%
2007	67.6
2006	66.0
2005	68.0
2004	65.6
2003	69.8
2002	76.0
2001	73.0

The table below shows the reinsurance requirements for outstanding claims and incurred, but not reported, claims arranged according to ratings. This concerns the reinsurance business ceded by domestic subsidiaries and UNIQA Re from the property insurance lines to companies outside the Group. The cessions of international subsidiaries and the IWD portion of co-insurance are not included.

Rating	31 Dec. 2007 € 000
AAA	4,199
AA	119,830
A	87,341
Not rated	791

The creditworthiness of reinsurers is also very important, not least because of the long duration of claim settlement in the area of general liability insurance and motor vehicle liability Insurance.

The problem of duration in reinsurance (initial insurance policies are often multi-year, while reinsurance policies are taken out for only one year) is, primarily, held in check by the reinsurance team, which controls this risk. Systematic analyses, supported by actuarial methods, are used to assess the appropriateness of the actuarial provisions.

In addition to the elemental lines, the commercial property business also includes liability and technical insurance. The UNIQA Group divides this into three areas:

- Standardised bundled policies for small commercial businesses.
- Customised policies for medium-sized companies; however, the scope of coverage and exposure of these policies are such that they can be accepted decentrally in the Austrian regions and subsidiaries abroad.
- Large policies, or policies with a complicated scope of coverage, are decided on and arranged centrally both in Austria and for the subsidiaries abroad. These policies are selected according to quantitative criteria (e.g. €2 million insured sum in property insurance) as well as by content-based, qualitative criteria, such as asset damage coverage in the liability insurance.

Since 2004, the top risks (e.g. over €10.9 million probable maximum loss in property insurance) have been covered by our own, non-proportional reinsurance policy outside of the obligatory reinsurance. A team of experts at the International Desk in Vienna decides on the contribution to this policy for the entire Group.

In the property segment, major risks are evaluated for risk prior to acceptance and subsequently at regular intervals, and documented in survey reports. In the liability insurance line, the portfolio for high level risks is subject to permanent monitoring (e.g. planning risks and liability insurance in the medical segment).

The industry holdings of the international companies are regularly analysed for their exposure and composition (risk mix), and survey reports on the exposed risks are prepared.

#### 1.2. Life insurance

The risk of an individual insurance contract lies in the occurrence of the insured event. The occurrence is considered random and therefore unpredictable. The insurance company takes on this risk for a corresponding premium. When calculating the premium, the actuary refers to the following carefully selected factors as the calculation basis:

- Interest: The actuarial interest is set so low that it can be produced with certainty in each year.
- Mortality: The probabilities of dying are deliberately and carefully calculated for each type of insurance.
- Costs: The costs are calculated in such a way that the costs incurred by the policy can be permanently covered by the premium.

Careful selection of the calculation basis gives rise to scheduled profits, an appropriate amount of which is credited to the policyholders as part of profit sharing in accordance with the profit plan.

The calculation of the premium is also based on the acceptance of a large, homogenous inventory of independent risks, so that the randomness inherent in an individual insurance policy is balanced out by the law of large numbers.

The following risks exist for a life insurance company:

- The calculation basis proves to be insufficient despite careful selection.
- Random fluctuations prove disadvantageous for the insurer.
- The policyholder exercises certain implicit options to his advantage.

The risks of the insurer can be divided into actuarial and financial risks.

#### Capital and risk insurance

UNIQA's portfolio consists, primarily, of long-term insurance policies. Short-term assurances payable at death play a minor role.

In the following table, the number of insurance policies is divided by rate groups and insured sums, and takes into consideration the companies of UNIQA Personenversicherung AG, Raiffeisen Versicherung AG, Salzburger Landes-Versicherung AG and CALL DIRECT Versicherung AG.

Number of insurance policies as at 31 Dec. 2007 Categorie <sup>1)</sup>	Capital insurance	Retirement annuity	Risk insurance
€0 to €20,000	871,108	79,447	157,914
€20,000 to €40,000	167,974	30,322	37,062
€40,000 to €100,000	67,247	17,011	128,641
€100,000 to €200,000	7,780	3,308	65,988
More than €200,000	1,787	1,130	9,043

<sup>&</sup>lt;sup>1)</sup> Capital and risk insurance policies are based on the insured sum, for deferred pension annuities the redemption capital is included at maturity, for liquid pension annuities the category refers to the annuity.

#### Mortality

Insurance policies with an assurance character implicitly include a safety surcharge on the risk premium, in that the premium calculation is based on an accounting table (the Austrian Mortality Table for 1990/92 or for 2000/02).

Using risk selection (health examinations) means that the mortality probabilities of the portfolio are consistently smaller than those of the overall population; in addition, the advancement of mortality means that the real mortality probabilities are consistently smaller than the values shown in the accounting table.

#### Homogeneity and independence of insurance risks

An insurance company takes great pains to compose a portfolio of the most homogenous, independent risks possible, in accordance with the classic, deterministic approach to calculating premiums. Because this is virtually impossible in practice, a considerable risk arises for the insurer due to random fluctuations, in particular, from the outbreak of epidemic illnesses, as not only could the calculated mortality probabilities prove to be too low, but the independence of the risks can also no longer be assumed.

Cumulative risks contained in the portfolio can be reduced by using reinsurance contracts. As the first reinsurer, UNIQA Versicherungen AG operates with a retained risk of €200,000 per insured life; the excesses are mostly reinsured with Swiss Re, Münchener Rück and Gen Re. A catastrophic excess (CAT-XL) contract is also held with Swiss Re, although it excludes losses resulting from epidemics.

#### Antiselection

The portfolios of Raiffeisen Versicherung AG and UNIQA Personenversicherung AG contain large inventories of risk insurance policies with a premium adjustment clause. This allows the insurer to raise premiums in the event of a (less probable) worsening of the mortality profile. However, this presents the danger of possible antiselection behaviour: policies for good risks tend to be terminated while worse ones remain in the portfolio.

#### **Retirement annuities**

#### Mortality

The reduction of mortality probabilities represents a large uncertainty for retirement annuities. The advancement of mortality as a result of medical progress and changed lifestyles is virtually impossible to extrapolate.

Attempts to predict this effect were made when producing the generation tables; however, such tables exist only for the Austrian population. This data cannot be applied to other countries. Moreover, the past shows that the effect of these changes was seriously underestimated, so that subsequent reservations had to be made for retirement annuity contracts.

#### Antiselection

The right to choose annuity pensions for deferred retirement annuities also results in antiselection. Only those policyholders that feel very healthy opt for annuity payment, while all others choose partial or full capital payment; in this way, the retirement portfolio tends to consist mostly of healthier people, i.e. worse risks, overall, than the population average.

This phenomenon is countered by corresponding modifications to the retirement mortality tables. A further possibility exists in the requirement that the intention to exercise the right to choose annuity payments must be announced no later than one year in advance of the expiration.

#### Financial risk

The actuarial interest that may be used in the calculation for writing new business is based on the maximum interest rate ordinance, and currently amounts to 1.75% per annum ("Lebensaktie", "Zukunftsplan") or 2.25% per annum (other life insurance policies). However, the portfolio also contains older contracts with actuarial interest of up to 4.0% per annum, while the average rate for the portfolio is 2.86%.

As these interest rates are guaranteed by the insurance company, the financial risk lies in not being able to generate these returns. As classic life insurance predominantly invests in interest-bearing titles (loans, credits etc.), the unpredictability of long-term interest rate trends is the most significant financial risk for a life insurance company. The interest risk weighs especially heavily on retirement annuities, as these concern extremely long-term policies.

The interest risk functions in the following ways:

#### Investment and reinvestment risk

Premiums that are paid in the future must be invested at an interest rate guaranteed at the time the policy is taken out; however, it is entirely possible that no corresponding securities are available at the time the premium is paid. In the same way, future income must be reinvested at the actuarial interest rate.

#### Ratio of assets to liabilities

For practical reasons, the goal of duration matching cannot be fully achieved on the assets and liability side. The duration of assets is between 5 and 6 years, while that of liabilities is considerably larger. This creates a duration gap that reduces the ratio of assets to liabilities in the event of falling interest rates.

#### Value of implicit options

Life insurance policies contain implicit options that can be exercised by the policyholder. While the possibilities of partial or full buy-back or the partial or full release of premiums, in fact, represent financing options, these options are not necessarily exercised as a consequence of correct, financially rational decisions. However, in the case of a mass buy-back (e.g. due to an economic crisis), this represents a considerable risk to the insurance company.

The question of whether a capital or annuity option should be exercised is, in addition to subjective motives of the policyholder, also characterised by financially rational considerations; depending on the final interest level, a policyholder will opt for the capital or the annuity, so that these options represent a considerable (cash) value for the policyholder, and, therefore, a corresponding risk for the insurer.

The guarantee of an annuitising factor represents another financial risk. Here, the insurance company guarantees to annuitise a sum unknown in advance (namely the value of the fund shares at maturity or, for classic life insurance, the value of the sum insured including profit participation) in accordance with an interest rate and a mortality table set at the time the policy is taken out (the latter risk is not only financial).

Besides these technical and financial risks, the cost risk must also be mentioned. For the term of the policy, the insurer guarantees only to withdraw the calculated costs. The business risk here is that the cost premiums are insufficient (e.g. due to cost increases resulting from inflation).

#### 1.3. Health insurance

Health insurance is a type of insurance that takes biometric risks into account within its calculations and which must be operated according to the "type of life insurance" in Austria. Terminations by the insurer are not possible, except in the case of obligation violations by the insured. Premiums must, therefore, be calculated in such a way that they are sufficient to cover the insurance benefits that generally increase with age, assuming probabilities that remain constant. The probabilities and cost structures can change frequently over time. For this reason, it is possible to adjust the premiums for health insurance as necessary to the changed calculation basis.

When taking on the risks, the existing risk of the persons is also evaluated. If it is established that an illness already exists for which the cost risk is expected to be higher than for the calculated portfolio, then either this illness is excluded from the policy, an adequate risk surcharge is demanded or the risk is not underwritten.

In health insurance, assurance coverage ("ageing provision") is built up through calculation according to the "type of life insurance" and reduced again in later years, because this is used to finance an ever larger part of the benefits that increase with age.

The actuarial interest rate for this actuarial provision is a prudent 3%, so that the investment risk of health insurance in Austria is relatively low. If it were expected that 3% could no longer be obtained in future, this fact would have to be taken into account for future benefits and included in the premium adjustment.

The operational risks are extensively determined by the IT architecture and by errors that can arise from the business processes (policy formulation, risk assessment and benefit calculation). This risks should be kept to a minimum by using risk management.

The legal risks arise, primarily, from the effects that changes to legislation have on the existing private health insurance business model. This includes, in particular, changes to the legal framework that make it harder or impossible to adapt to changed circumstances or sharply reduce the income opportunities. Developments in this area will be observed by the insurance association, and where necessary, an attempt will be made to react to negative developments from the perspective of the private health insurer.

In the last quarter of 2007, the EU directive concerning the equal treatment of men and women in insurance, which was implemented in Austria with the Insurance Changes Act of 2006 (VersRÄG 2006) was also taken into account in the premium calculation. Since the differences between men and women can be demonstrated, only the decoupling costs explicitly defined in the EU directive and the Insurance Changes Act as an exception to the risk-appropriate calculation had to be distributed between men and women. Since the consequences were not very significant and these changes apply to all companies, only minor negative consequences should result from this change to the legal situation, due to the fact that women of the younger age classes who are insured alone will wish to switch to the new rates.

#### 2. Financial risks

For numerous insurance products, a calculatory interest rate is taken into consideration for the investment period between expected deposit and expected payout. The risk, therefore, lies in a deviation between the expected or calculated interest and the return on capital actually achieved on the capital market. The main components of these capital market risks are:

- Interest rate change risk: possible losses caused by a change in the level and term-based structure of interest rates.
- The share risk: possible losses due to price performance on the stock markets caused by macroeconomic and company-related changes.
- The credit risk: possible losses caused by the inability to pay or the worsening creditworthiness of debtors or contractual partners.
- The currency risk: possible losses caused by changes in exchange rates.
- The liquidity risk: the danger of not having sufficient liquid funds on the date of scheduled payout.

The financial risks have different weightings and various degrees of seriousness, depending on the investment structure. However, the effects of the financial risks on the value of the investments also influence the level of technical liabilities to some extent. There is, therefore, a partial dependence between the growth of assets and debts from insurance policies. UNIQA monitors the income expectations and risks of assets and liabilities arising from insurance policies as part of an Asset-Liability Management (ALM) process. The aim is to achieve a return on capital that is sustainably higher than the updating of the technical liabilities, while retaining the greatest possible security. Here, assets and debts are allocated to different accounting groups.

The following table shows the most important accounting groups that arise from the different product categories.

Investments	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Long-term life insurance policies with guaranteed interest and profit sharing	13,779,745	13,943,506
Long-term unit-linked and index-linked life insurance policies	2,470,340	1,952,897
Long-term health insurance policies	2,245,370	2,083,161
Short-term property and casualty insurance policies	3,695,766	3,438,782
Total	22,191,221	21,418,346

These values refer to the following balance sheet items:

- A.I. Self-used land and buildings
- B. Land and buildings held as financial investments
- D. Shares in associated companies
- E. Investments
- F. Investments held on account and at risk of life insurance policyholders
- L. Liquid funds

Technical provisions and liabilities (retained)	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Long-term life insurance policies with guaranteed interest and profit sharing	13,463,170	13,713,127
Long-term unit-linked and index-linked life insurance policies	2,412,937	1,911,516
Long-term health insurance policies	2,347,571	2,224,055
Short-term property and casualty insurance policies	2,097,404	1,918,533
Total	20,321,082	19,767,231

These values refer to the following balance sheet items:

- C. Technical provisions
- D. Technical provisions for life insurance policies held on account and at risk of policyholders
- G.I. Reinsurance liabilities
  - (only deposits held under reinsurance business ceded)
- G. Share of reinsurance in technical provisions (assets)
- H. Share of reinsurance in technical provisions for life insurance policies where the investment risk is borne by policyholders (assets)

#### 2.1. Interest rate change risk

Due to the investment structure and the high proportion of interest-bearing titles, the interest rate risk forms a very important component of the financial risks. The following table shows the interest-bearing securities and the average interest coupons arranged by the most important investment categories, and their average coupon interest rate on the reporting date.

Average interest coupon	•	€	US	SD	Otl	ner
%	2007	2006	2007	2006	2007	2006
Fixed interest securities						
High-grade loans	4.05	4.05	5.22	4.95	5.31	5.06
Bank/company loans	4.74	4.75	7.75	7.50	3.80	3.97
Emerging markets loans	7.06	7.61	6.29	7.82	7.87	8.17
High-yield loans	6.68	6.30	8.71	8.07	7.92	6.51
Other investments	3.87	4.08	-	-	7.90	3.19
Fixed interest liabilities						
Subordinated liabilities	5.34	5.34				
Guaranteed interest life insurance	2.86	2.92				
Debenture bonds	4.00	4.00				

#### Long-term policies and life insurance policies with guaranteed interest and profit sharing

Insurance policies with guaranteed interest and additional profit sharing contain the risk that the guaranteed interest rate will not be achieved over a sustained period of time. Capital income produced over and above the guaranteed interest rate will be shared between the policyholder and the insurance company, with the policyholder receiving an appropriate share of the profit. The following table shows the comparison of assets and debts for such insurance policies.

Investments for long-term life insurance policies with guaranteed interest and profit sharing	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Annuities	9,931,822	10,213,018
Shares	1,170,286	1,164,251
Alternatives	867,749	810,089
Holdings	82,040	82,711
Loans	232,801	302,187
Real estate	686,939	642,796
Liquidity	701,803	635,751
Deposits receivable	106,306	92,702
Total	13,779,745	13,943,506
Difference between book value and market value of land and buildings	168,648	163,867
Provisions and liabilities from long-term life insurance policies with guaranteed interest and profit sharing	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Actuarial provision	12,614,575	12,541,017
Provision for profit-unrelated premium refunds	75	13
Provision for profit-related premium refunds and profit sharing	323,478	687,165
Other technical provisions	18,004	15,239
Provision for outstanding claims	106,159	90,982
Deposits payable	400,879	378,712
Total	13,463,170	13,713,127

The following table shows the structure of the remaining terms of interestbearing securities and loans.

Remaining term	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Up to 1 year	828,204	688,828
Of more than 1 year up to 3 years	1,226,330	1,546,677
Of more than 3 years up to 5 years	1,154,581	1,400,020
Of more than 5 years up to 7 years	1,629,882	1,923,959
Of more than 7 years up to 10 years	2,228,364	1,786,409
Of more than 10 years up to 15 years	1,063,760	1,392,811
More than 15 years	2,033,502	1,774,369
Total	10,164,623	10,513,073

The capital-weighted average remaining term of technical liabilities is around 8.3 years (2006: 8.5 years).

#### Long-term unit-linked and index-linked life insurance policies

In the segment of unit-linked and index-linked life insurance, the interest income and all fluctuations in value of the dedicated investments are reflected in the technical provisions. There is, therefore, no financial risk from the point of view of the insurer. The following table shows the investment structure of financial investments that are used to cover the technical provisions arising from unit-linked and index-linked life insurance

Investments in unit-linked and index-linked life insurance policies	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Share-based funds	825,456	672,620
Bond funds	1,551,188	1,236,337
Liquidity	92,882	43,939
Other investments	814	1
Total	2,470,340	1,952,897

#### Long-term health insurance policies

The actuarial interest rate for the actuarial provision in health insurance lines, which is selected depending on the type of life insurance, is 3%. However, this interest rate is not guaranteed and can, upon presentation of proof to the insurance supervisory authority, be reduced to a lower capital income that may be expected. The following table shows the investment structure available to cover insurance liabilities.

Investments for long-term health insurance policies	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Annuities	1,130,606	1,154,135
Shares	191,601	133,201
Alternatives	111,703	96,335
Holdings	65,812	27,476
Loans	332,223	303,746
Real estate	193,687	195,770
Liquidity	219,737	172,499
Total	2,245,370	2,083,161
Difference between book value and market value of land and buildings	259,996	231,861
Provisions and liabilities from long-term health insurance policies	31 Dec. 2007 € 000	31 Dec. 2006 € 000

Provisions and liabilities from long-term health insurance policies	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Actuarial provision	2,098,989	1,972,628
Provision for profit-unrelated premium refunds	22,199	20,793
Provision for profit-related premium refunds or profit sharing	58,904	57,191
Other technical provisions	694	5,916
Provision for unearned premiums	13,395	14,959
Provision for outstanding claims	151,683	150,725
Deposits payable	1,708	1,842
Total	2,347,571	2,224,055

#### Property and casualty insurance policies

Most property and casualty insurance policies are short-term. Due to the short investment term, there is naturally a lower risk arising from financial risks. The technical provisions are not discounted, so that no interest is calculated for the short-term investment. The average terms of interestbearing securities and loans invested to cover technical provisions is shown in the following table.

Remaining term	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Up to 1 year	162,102	203,409
More than 1 year up to 3 years	276,714	261,545
More than 3 years up to 5 years	223,488	304,229
More than 5 years up to 7 years	521,462	509,274
More than 7 years up to 10 years	298,433	471,467
More than 10 years up to 15 years	128,853	163,883
More than 15 years	157,516	163,397
Total	1,768,569	2,077,205

The investment structure in the property and casualty insurance is as

Tollows.		
Investments for short-term property and casualty insurance policies	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Annuities	1,351,113	1,426,894
Shares	179,428	166,185
Alternatives	67,429	80,184
Holdings	866,147	624,072
Loans	417,456	428,111
Real estate	426,685	441,872
Liquidity	374,906	258,489
Deposits receivable	12,602	12,975
Total	3,695,766	3,438,782
Difference between book value and market value of land and buildings	180,553	150,996
Provisions and liabilities from short-term property and casualty insurance policies	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Provision for unearned premiums	408,688	343,997
Actuarial provision	44,482	44,550
Provision for outstanding claims	1,582,211	1,458,607
Provision for profit-unrelated premium refunds	25,591	26,907
Provision for profit-related premium refunds or profit sharing	7,315	8,191
Other technical provisions	16,765	19,651
Deposits payable	12,351	16,630
Total	2,097,404	1,918,533

The average policy term in property and casualty insurance is between three and five years..

#### 2.2. Share risk

When investing in stock markets, the risk is diversified by using various management styles (total return approach, benchmark-oriented approach, value growth approach and industry- and region-specific and fundamental title selection). For the purpose of securing the investment, the effective investment ratio is controlled through the use of derivative financial instruments. The following table shows the investment structure of the share portfolios by asset classes:

Share portfolio composition	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Shares in Europe	623,775	649,588
Shares in America	65,374	85,456
Shares in Asia	187,428	128,591
Shares international <sup>1)</sup>	3,089	1,401
Shares in emerging markets	127,480	142,316
Shares total return <sup>2)</sup>	496,507	401,580
Other shares	37,662	56,200
Total	1,541,315	1,465,133

Share-based funds with globally diversified investments.
 Share-based funds with the management goal of achieving an absolute return by including less risky investments (liquidity, bonds) in difficult market phases.

For extensive parts of the 2007 financial year, the share items were secured in the amount of 10% below the market level at the start of the year. The majority of this safeguarding item expired in December 2007.

#### 2.3. Credit risk

When investing in securities, we invest in debt securities of varying quality, taking into consideration the yield prospects and risks. The following table shows the quality structure of fixed interest investments.

Rating	31 Dec. 2007 € 000	31 Dec. 2006 € 000
AAA	3,345,244	3,603,331
AA	3,600,801	3,603,847
A	2,852,518	3,110,333
ВВВ	975,652	1,029,342
ВВ	976,920	1,082,315
В	424,227	381,519
CCC	30,366	51,308
Not rated	207,813	150,871
Total	12,413,541	13,012,867

#### 2.4. Currency risk

The UNIQA Group invests in securities in a wide range of currencies. Although the insurance business is operated in different countries, the foreign currency risks of the investments do not always correspond to the currency risks of the technical provisions and liabilities. The most significant currency risk is in USD. The following table shows a breakdown of assets and debts by currency.

31 Dec. 2007 in € 000	€	USD	Other	Total
Assets				
Investments	20,133,079	233,523	1,824,619	22,191,221
Other tangible assets	125,686		12,345	138,030
Intangible assets	1,123,946		82,246	1,206,193
Share of reinsurance in the technical provisions	1,044,013		74,521	1,118,534
Other assets	771,964		162,721	934,685
Total assets	23,198,688	233,523	2,156,452	25,588,664
Provisions and liabilities				
Subordinated liabilities	575,000			575,000
Technical provisions	19,552,675		1,125,136	20,677,811
Other provisions	679,162		24,651	703,813
Liabilities	1,966,855		132,962	2,099,817
Total liabilities	22,773,693		1,282,748	24,056,441
31 Dec. 2006 in € 000	€	USD	Other	Total

<b>31 Dec. 2006</b> in € 000	€	USD	Other	Total
Assets				
Investments	19,622,362	101,067	1,694,917	21,418,346
Other tangible assets	100,264		10,849	111,113
Intangible assets	1,097,655		66,006	1,163,661
Share of reinsurance in the technical provisions	953,174		93,353	1,046,527
Other assets	733,552		113,931	847,483
Total assets	22,507,007	101,067	1,979,056	24,587,131
Provisions and liabilities				
Subordinated liabilities	475,000			475,000
Technical provisions	19,176,359		934,634	20,110,993
Other provisions	708,052		14,267	722,319
Liabilities	1,831,926		117,108	1,949,035
Total liabilities	22,191,337		1,066,009	23,257,347

The fair value of securities investments in USD amounted to €2,048 million as at 31 December 2007. The exchange rate risk was reduced using derivative financial instruments to €234 million, while the safeguard ratio was 88.6%. The safeguard was maintained in a range of between 83% and 93% during the financial year.

### 2.5. Liquidity risk

The UNIQA Group must satisfy its payment obligations on a daily basis. For this reason, a precise liquidity schedule for the immediately following months is used, and a minimum liquidity holding is defined by the Management Board and is available as a cash reserve on a daily basis. In addition, a majority of the securities portfolio is listed on liquid stock exchange markets and can be sold at short notice in event of liquidity shortages.

Additional underwriting obligations exist for private equity investments in the amount of €229.3 million. Obligations of €60.0 million result from multitranche loans.

### 2.6. Sensitivities

The risk management for investments is done in a structured investment process in which the various market risks are controlled at the levels of the selection of a strategic asset allocation, and the tactical weighting of the individual asset classes is controlled depending on market opinion and in the form of timing and selection decisions. In particular, stress tests and sensitivity analyses are used as key figures for measuring, observing and actively controlling the risk.

The table below shows the most important market risks in the form of key sensitivity figures; these are details available on the reporting date and, therefore, represent rough figures for future losses of fair value. The key figures are calculated theoretically on the basis of actuarial principles and do not take into consideration any diversification effects between the individual market risks or counter-controlled measures taken in the various market scenarios.

Interest rate change risk	k		31 Dec. 2007		31 Dec. 2006	
€ 000		+100 basis points	-100 basis points	+100 basis points	–100 basis points	
High-grade loans		-235,989	248,409	-244,381	244,381	
Bank/company loans		-120,139	126,462	-159,067	159,067	
Emerging markets loans		-42,859	45,114	-41,857	41,857	
High-yield loans		-2,862	3,013	-2,027	2,027	
Total		-401,849	422,998	-447,332	447,332	
Share risk		31 Dec	2007	31 Dec	:. 2006	
€ 000		+10%	-10%	+10%	-10%	
Shares in Europe		57,295	-57,295	60,895	-60,895	
Shares in America		8,717	-8,717	8,509	-8,509	
Shares in Asia		19,770	-19,770	12,468	-12,468	
International shares		3,579	-3,579	27	-27	
Shares in emerging markets		12,848	-12,848	13,875	-13,875	
Shares total return		47,879	-47,879	39,967	-39,967	
Derivative financial instruments and other shares		2,729	-2,084	-18,851	34,151	
Total		152,817	-152,172	116,890	-101,590	
Currency risk		31 Dec	. 2007	31 Dec	2006	
€ 000		+10%	-10%	+10%	-10%	
€		0	0	0	0	
USD		23,837	-23,837	9,569	-9,569	
Other		153,465	-153,465	141,597	-141,597	
Total		177,302	-177,302	151,166	-151,166	
Quality risk		31 Dec	. 2007	31 Dec	:. 2006	
€ 000	Change to spread	+	-	+	-	
AAA	0 basis points	0	0		0	
AA	25 basis points	-38,845	38,845	-41,493	41,493	
<u>A</u>	50 basis points	-68,413	68,413	-64,780	64,780	
BBB	75 basis points	-45,329	45,329	-65,987	65,987	
ВВ	100 basis points	-46,665	46,665	-67,275	67,275	
В	125 basis points	-24,830	24,830	-21,536	21,536	
CCC	150 basis points	-1,376	1,376	-5,156	5,156	
Not rated	100 basis points	-15,243	15,243	-7,222	7,222	
Total		-240,701	240,701	-273,448	273,448	

# 2.7. Value at risk

The overall market risk of the investment portfolio is determined on the basis of the value-at-risk approach. The key figure is calculated for a confidence interval of 95% and a holding term of one year. The basic data is in the form of historical figures from the last calendar year and a balancing of the individual values (decay factor of 1).

The following table shows the key value at risk figures for the last financial year as reporting date values, annual average and maxima/minima for the year.

Value at risk	Total value at risk € 000	Share risk € 000	Currency risk € 000	Interest risk € 000	Diversi- fication € 000
31 Dec. 2007	522,197	311,935	97,538	470,240	-357,516
31 Dec. 2006	514,686	194,216	61,579	432,430	-173,539
Lowest	485,879	175,006	50,325	409,177	-164,519
Average	521,393	230,136	79,765	452,085	-240,593
Highest	546,148	311,935	97,538	477,235	-357,516

# Supplementary information on the consolidated balance sheet

# **Development of asset items**

			Balance sheet values 2006 € 000	Currency differences € 000	Additions € 000	Unrealised capital gains and losses € 000	
A.	Tan	gible assets	2 000	C 000	2 000	C 000	
	l.	Self-used land and buildings	233,997	861	1,555	0	
	II.	Other tangible assets	233,777		.,,555		
_		Tangible assets	44,608	176	15,373	0	
		2. Inventories	4,844	170	0		
		3. Other assets	61,661	<del></del>	28,676	<del></del> -	
Tota	I A.II		111,113	176	44,049	0	
Tota		·	345,110	1,038	45,604	0	
B.		d and buildings held as financial investments	927,456	-674	141,922	0	
С.		ingible assets	727,430	-0/4	141,722		
С.	l.	Deferred acquisition costs	863,430	1,291	208,173	0	
_	II.		003,430	1,271	200,173		
	11.	Goodwill  1. Positive goodwill	190,545	0	40,776	0	
T-/	٠١ .	2. Value of insurance policies	62,519		8,620	0	
iota	al C.I	·	253,064		49,396	0	
	III.	Other intangible assets	7.000				
		1. Self-produced software	7,909	0	0	0	
<del>-</del> .		2. Acquired intangible assets	39,258	140	18,495	0	
_	l C.II	l	47,167	140	18,495	0	
Tota			1,163,661	1,423	276,064	0	
D.		res in associated companies	371,998	0	30,064	3,417	
E.		estments					
	l.	Variable-yield interest securities					
		Shares, investment shares and other variable-yield securities, including holdings and shares in associated companies	3,462,337	717	3,854,420	113,125	
		2. At fair value through profit or loss	1,025,332	0	1,335,487	0	
Tota	l E.I.		4,487,668	717	5,189,906	113,125	
	II.	Fixed interest securities					
		Debt securities and other fixed interest securities	10,634,769	7,972	8,133,629	-386,855	
		2. At fair value through profit or loss	508,599	0	175,711	0	
Tota	l E. II.		11,143,369	7,972	8,309,340	-386,855	
	III.	Loans and other investments					
		1. Loans					
		a) Debt securities issued by and loans to     associated companies	80	1	14,213	0	
		b) Debt securities issued by and loans to     participating interests	792	0	0	0	
		c) Mortgage loans	178,956	0	14,098	0	
		d) Loans and advance payments on policies	15,400	-2	3,964	0	
		e) Other loan receivables and registered bonds	838,814	-474	155,893	-4,237	
Tota	l E.III	l. 1.	1,034,044	-475	188,167	-4,237	
		2. Cash at credit institutions	802,106	2,974	100	0	
		3. Deposits with ceding companies	105,678	-6	15,281	0	
Tota	I E.III	l.	1,941,827	2,492	203,548	-4,237	
	IV.	Derivatives	95,970	0	52,167	0	
Tota			17,668,834	11,181	13,754,961	-277,967	
F.	Inve	estments held on account and at risk of insurance policyholders	1,952,897	-528	1,724,254	-33,854	
						· · ·	
		re total	22,429,957				

Book values	Depreciation	Appreciation	Disposals	Transfers	Amortisation
for financial year € 000	€ 000	€ 000	€ 000	€ 000	€ 000
227,187	7,015	0	236	-1,976	0
					<del></del>
43,425	14,810	87	2,076	67	0
4,269			575		
90,336			0		
138,030	14,810	87	2,651	67	0
365,218	21,824	87	2,887	-1,909	0
1,014,259	54,251	0	2,104	1,910	
873,462	189,307	0	0	-10,126	0
226,632	4,689	0	0	0	
66,826	14,431	0	0	10,126	
293,458	19,119	0	0	10,126	0
3,796	3,978	0	135	0	0
35,477	11,493	31	10,954	0	0
39,273	15,471	31	11,089	0	
1,206,193	223,897	31	11,089	0	0
506,654	3,697	232,098	127,225	0	0
					<del></del>
3,969,512	94,062	8,178	3,375,108	-94	0
975,953	98,223	98,996	1,385,638	0	0
4,945,465	192,285	107,174	4,760,746	-94	0
10,072,617	327,718	66,618	8,047,320	-809	_7,671
496,638	30,585	9,233	165,970	0	-350
10,569,255	358,303	75,851	8,213,290	-809	-8,021
14,495	0	0	39	240	0
17,773	0				
552	0	0	0	-240	0
172,784	2,375	0	16,468	-1,427	0
14,274	0	0	5,088	0	0
780,374	1,870	0	209,179	1,427	0
982,480	4,245	0	230,774	0	0
649,313	8,169	171	147,758	-110	0
118,908	0	0	2,045	0	0
1,750,700	12,414	171	380,577	-110	0
60,228	56,133	71,625	103,401	0	0
17,325,648	619,135	254,821	13,458,013	-1,012	-8,021
2,470,340	16,612	4,751	1,161,720	1,012	141
2,470,340	10,012	4,731	1,101,720	1,012	
22,888,312	939,418	491,787	14,763,039	0	-7,880
22,000,312	232,410	.,,,,,,	,. 35,037		- 7,000

# 1 | Self-used land and buildings

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Book values for		
Property and casualty insurance	95,344	104,338
Life insurance	118,568	116,025
Health insurance	13,276	13,635
	227,187	233,997
Market values for		
Property and casualty insurance	123,217	132,918
Life insurance	140,332	124,789
Health insurance	17,870	18,338
	281,419	276,045
Acquisition values	323,285	323,175
Cumulative depreciation	-96,098	-89,177
Book value	227,187	233,997
Useful life for land and buildings	10-80 years	10-80 years
Additions from company acquisition	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Self-used land and buildings	0	2,087

The market values are derived from expert reports.

# 2 | Other tangible assets

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Tangible assets	43,425	44,608
Inventories	4,269	4,844
Other assets	90,336	61,661
Total	138,030	111,113

Tangible assets	
Development in financial year	€ 000
Acquisition values as at 31 Dec. 2006	159,825
Cumulative depreciation up to 31 Dec. 2006	-115,216
Book value as at 31 Dec. 2006	44,608
Currency translation changes	176
Additions	15,373
Disposals	-2,076
Transfers	67
Appreciation and depreciation	-14,723
Book value as at 31 Dec. 2007	43,425
Acquisition values as at 31 Dec. 2007	159,608
Cumulative depreciation up to 31 Dec. 2007	-116,183
Book value as at 31 Dec. 2007	43,425

Tangible assets refer mainly to office equipment. They are depreciated over a useful life of 4 to 10 years. The amounts of depreciation are recognised in the income statement on the basis of allocated operating expenses under the items insurance benefits, operating expenses and net investment income.

Additions from company acquisitions	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Tangible assets	56	1,081

# 3 | Land and buildings held as financial investments

	31 Dec. 2007 Group total € 000	Group total
Book values for		
Property and casualty insurance	329,023	334,423
Health insurance	179,540	181,204
Life insurance	505,697	411,829
	1,014,259	927,456
Market values for		
Property and casualty insurance	481,703	456,839
Health insurance	434,941	408,361
Life insurance	652,581	566,932
	1,569,225	1,432,132
Acquisition values	1,398,800	1,257,256
Cumulative depreciation	-384,541	-329,800
Book value	1,014,259	927,456
Useful life for land and buildings	10–80 years	10–80 years
Additions from company acquisition	31 Dec. 2007 € 000	
Land and buildings used by third parties	42,879	52,667

The market values are derived from expert reports.

	31 Dec. 2007 € 000
Change on impairment for current year	25,000
of which reallocation	25,000

# 4 | Deferred acquisition costs

	2007 € 000	2006 € 000
Property and casualty insurance		
Situation as at 1 Jan.	110,050	97,131
Currency translation changes	1,030	352
Changes to scope of consolidation	0	168
Capitalisation	60,583	57,065
Depreciation	-49,992	-44,665
Situation as at 31 Dec.	121,671	110,050
Health insurance		
Situation as at 1 Jan.	213,952	214,008
Currency translation changes	1	1
Capitalisation	14,924	14,371
Interest surcharge	9,182	9,166
Depreciation	-23,395	-23,593
Situation as at 31 Dec.	214,665	213,952
Life insurance		
Situation as at 1 Jan.	539,428	496,159
Currency translation changes	259	268
Capitalisation	104,734	105,867
Interest surcharge	18,750	22,778
Transfers	-10,126	0
Depreciation	-115,920	-85,643
Situation as at 31 Dec.	537,126	539,428
Consolidated financial statements		
Situation as at 1 Jan.	863,430	807,297
Currency translation changes	1,291	620
Changes to scope of consolidation	0	168
Capitalisation	180,241	177,302
Interest surcharge	27,932	31,944
Transfers	-10,126	0
Depreciation	-189,307	-153,901
Situation as at 31 Dec.	873,462	863,430

# 5 | Goodwill

	€ 000	
Acquisition values as at 31 Dec. 2006	353,975	
Cumulative depreciation up to 31 Dec. 2006	-100,911	
Book value as at 31 Dec. 2006	253,064	
Acquisition values as at 31 Dec. 2007	415,774	
Cumulative depreciation up to 31 Dec. 2007	-122,316	
Book value as at 31 Dec. 2007	293,458	

Important additions: UNIQA Insurance plc., Bulgaria, UNIQA a.d.o., Serbia and UNIQA pojišťovna, Czech Republic.

	€ 000
Cumulative depreciation up to 31 Dec. 2007	122,316
of which relating to impairment	21,337
of which current depreciation	100,979
	31 Dec. 2007 € 000
Change in impairment for current year	4,689
of which reallocation	4.689

The values mentioned above include the goodwill and the purchase price paid for the total acquired insurance policies.

Company acquisitions 2007	Amounts placed at the time of acquisition € 000	Book value of the acquired companies € 000
Assets	50,955	50,955
Tangible assets	56	56
Land and buildings held as financial investments	42,879	42,879
Intangible assets	1	1
Shares in associated companies	0	0
Investments	100	100
Investments held for unit-linked and index-linked life insurance policyholders	0	0
Share of reinsurance in the technical provisions	0	0
Receivables including receivables under insurance business	2,530	2,530
Receivables from income tax	0	0
Deferred tax assets	0	0
Liquid funds	5,389	5,389
Equity and liabilities	50,955	50,955
Total equity	31,512	31,512
Subordinated liabilities	0	0
Technical provisions	71	71
Technical provisions for life insurance policies held on account and at risk of policyholders	0	0
Financial liabilities	0	0
Other provisions	5	5
Payables and other liabilities	16,268	16,268
Liabilities from income tax	0	0
Deferred tax liabilities	3,099	3,099

#### 6 | Other intangible assets

	Self-produced software € 000	Acquired intangible assets € 000	
Acquisition values as at 31 Dec. 2006	40,003	149,972	
Cumulative depreciation up to 31 Dec. 2006	-32,094	-110,714	
Book value as at 31 Dec. 2006	7,909	39,258	
Acquisition values as at 31 Dec. 2007	35,536	154,575	
Cumulative depreciation up to 31 Dec. 2007	-31,740	-119,098	
Book value as at 31 Dec. 2007	3,796	35,477	

#### Other intangible assets comprised:

Acquired intangible assets

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Computer software	34,361	40,034
Copyrights	30	0
Licences	1,844	2,438
Other intangible assets	3,039	4,695
	39,273	47,167
Useful life	years	years
Self-produced software	2–5	2–5

The intangible assets include paid-for and self-produced computer software, licences and copyrights.

2–5

2–5

The amortisation of the other intangible assets was recognised in the income statement on the basis of allocated operating expenses under the items insurance benefits, operating expenses and net investment in-

Intangible assets are depreciated using the straight-line method.

Additions from company acquisition	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Self-produced software	0	0
Acquired intangible assets	1	1,496

	31 Dec. 2007 € 000
Research and development expenditures recorded as an expense during the period under review	4,462

#### 7 | Shares in affiliated companies and companies valued at equity

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Current market value for		
Shares in affiliated companies of minor importance <sup>1)</sup>	20,044	18,804
Shares in associated companies of minor importance	17,326	26,722
Book value for		
Shares in associated companies valued at equity	489,328	345,276
Equity for		
Shares in affiliated companies of minor importance	13,303	13,919
Annual net profit/deficit for the year		
Shares in affiliated companies of minor importance	936	-4,019

<sup>&</sup>lt;sup>1)</sup> The shares in affiliated companies of minor importance are shown on the balance sheet as available for disposal at any time under variable-yield securities (Assets E. I. 1.).

Shares in associated companies	31 Dec. 2007 € 000
Current market value of associated companies listed on a public stock exchange	735,488
Profits/losses for the period	18,288
Unrecorded, proportional loss, ongoing, if shares of loss are no longer recorded	0
Unrecorded, proportional loss, cumulative, if shares of loss are no longer recorded	0

The book value of STRABAG SE increased in 2007 by €132.108 million. This included share premium profit in the amount of  $\stackrel{.}{\in}211.416$  million and a book value loss of €79.604 million from investment sales.

# 8 | Securities available for sale

Type of investment	Acquisit	Acquisition costs Fluctuation in value not affecting income		Accumulated value adjustments		Foreign currency differences affecting income		Market values		
	31 Dec. 2007 € 000				31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Shares in affiliated companies	20,044	18,804	0	0	0	0	0	0	20,044	18,804
Shares	869,012	901,955	26,810	38,249	-29,449	-26,771	0	0	866,373	913,433
Equity funds	825,940	467,114	-28,623	32,194	-7,869	0	0	0	789,449	499,309
Debenture bonds not capital-guaranteed	648,635	700,879	35,675	40,131	0	0	-38,612	-12,681	645,699	728,329
Other variable-yield securities	1,139,130	864,862	-40,257	3,639	0	-2,229	0	0	1,098,873	866,272
Participating interests and other investments	249,205	241,096	316,570	209,174	-16,700	-14,080	0	0	549,075	436,190
Fixed interest securities	10,765,259	10,793,413	-325,920	33,575	-235,797	-129,260	-130,926	-62,959	10,072,617	10,634,769
Total	14,517,225	13,988,124	-15,745	356,963	-289,815	-172,341	-169,538	-75,640	14,042,129	14,097,106

The market values listed for participating interests contain participating interest valuations based on internal calculations, resulting in an appreciation in the amount of  $\leqslant \! 117.877$  million in 2007. In 2006, application of this valuation method resulted in an appreciation of  $\leqslant \! 153.145$  million.

Type of investment	Accumulated value adjustments		Of which a		Of which from current year	
	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Shares in affiliated companies	0	0	0	0	0	0
Shares	-29,449	-26,771	4,534	-10,550	-33,982	-16,221
Equity funds	-7,869	0	-2,442	0	-5,427	0
Debenture bonds not capital-guaranteed	0	0	0	0	0	0
Other variable-yield securities	0	-2,229	-2,254	0	2,254	-2,229
Participating interests and other investments	-16,700	-14,080	-13,023	0	-3,677	-14,080
Fixed interest securities	-235,797	-129,260	-95,785	-38,106	-140,012	-91,154
Total	-289,815	-172,341	-108,970	-48,656	-180,844	-123,684

Type of investment	Change in value adjustment current year	Of which write-down/ write-up affecting income	Of which changes due to disposal	Of which write-up of equity
	31 Dec. 2007 € 000	31 Dec. 2007 € 000	31 Dec. 2007 € 000	31 Dec. 2007 € 000
Shares in affiliated companies	0	0	0	0
Shares	-2,678	-33,982	31,305	0
Equity funds	-7,869	-5,427	-2,442	0
Debenture bonds not capital-guaranteed	0	0	0	0
Other variable-yield securities	2,229	2,254	-25	0
Participating interests and other investments	-2,620	-3,677	1,057	0
Fixed interest securities	-106,537	-140,012	33,476	0
Total	-117,474	-180,844	63,370	0

Change in equity as at 31 Dec. 2007		ion not j income		ue to disposals income	Change in gains/	
	31 Dec. 2007 € 000		31 Dec. 2007 € 000		31 Dec. 2007 € 000	31 Dec. 2006 € 000
Other securities – available for sale						
Gross	-277,967	114,816	-94,982	-207,873	-372,949	-93,057
Deferred tax	52,640	-32,029	-43,667	22,673	8,973	-9,356
Deferred profit participation	70,182	29,150	278,388	124,594	348,570	153,744
Minority interest	2,656	3,909	15,274	10,309	17,930	14,218
Net	-152,488	115,846	155,013	-50,297	2,524	65,549

<sup>1)</sup> Withdrawal affecting the income statement due to disposals and impairments.

Remaining contractual term	Acquisition costs		Market values	
	31 Dec. 2007 € 000	31 Dec. 2006 € 000	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Infinite	24,002	46,558	24,637	47,347
Up to 1 year	2,702,664	657,301	2,499,159	656,151
Of more than 1 year up to 5 years	3,185,270	3,942,155	3,090,701	3,922,674
Of more than 5 years up to 10 years	4,554,791	4,212,410	4,389,110	4,156,568
More than 10 years	2,086,297	3,500,730	1,813,582	3,446,630
Total	12,553,024	12,359,154	11,817,188	12,229,370

The remaining maturities stipulated by contract refer to fixed interest securities, other variable-yield securities and bonds without capital guarantee.

Risk of default rating	31 Dec. 2007 € 000
Fixed interest securities	
Rating AAA	3,140,147
Rating AA	2,804,301
Rating A	3,210,010
Rating BBB	1,151,185
Rating < BBB	1,194,994
Not assigned	316,551
Rating total of fixed interest securities	11,817,188
Issuer countries	
Share securities	
IE, NL, UK, US	351,279
AT, BE, CH, DE, DK, FR, IT	582,844
ES, FI, NO, SE	44,627
Remaining EU	463,974
Other countries	313,615
Issuer countries total of share securities	1,756,339
Other shareholdings	448,557
Total variable-yield securities	2,204,897

# 9 | Derivative financial instruments

	31 Dec. 2007 € 000	
Market values		
Share risk	14,793	42,278
Interest rate change risk	536	6,045
Currency risk	38,847	27,790
Structured risk	-6,289	18,648
Total	47,887	94,761
Structured risk – of which:		
Share risk	6,903	18,925
Interest rate change risk	-15,612	-12,108
Currency risk	2,420	10,428
Credit risk	0	1,404
Balance sheet value		
Investments	60,228	95,970
Financial liabilities	-12,342	-1,209

# 10 | Loans

	Book	values
	31 Dec. 2007 € 000	31 Dec. 2006 € 000
1. Loans to affiliated companies	14,495	80
2. Loans to participating interests	552	792
3. Mortgage loans	172,784	178,956
4. Loans and advance payments on policies	14,274	15,400
5. Other loans	529,874	613,566
6. Registered bonds	250,500	225,248
Total	982,480	1,034,044

Remaining contractual term	Book values	
	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Infinite	1,683	2,184
Up to 1 year	61,906	204,544
Of more than 1 year up to 5 years	224,772	188,968
Of more than 5 years up to 10 years	476,410	431,477
More than 10 years	217,709	206,870
Total	982,480	1,034,044

	Marke	t values
	31 Dec. 2007 € 000	31 Dec. 2006 € 000
1. Loans to affiliated companies	14,495	80
2. Loans to participating interests	552	792
3. Mortgage loans	172,784	178,956
4. Loans and advance payments on policies	14,274	15,400
5. Other loans	522,624	617,068
6. Registered bonds	250,500	225,248
Total	975,230	1,037,546

Remaining contractual term	Market values	
	31 Dec. 2007 € 000 € 0	
Infinite	1,683 2,1	84
Up to 1 year	61,733 204,5	85
Of more than 1 year up to 5 years	225,566 189,4	01
Of more than 5 years up to 10 years	470,536 434,5	05
More than 10 years	215,713 206,8	70
Total	975,230 1,037,5	46

# 11 | Other investments

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Other investments included:		
Deposits with credit institutions	649,313	802,106
Deposits with ceding companies	118,908	105,678
Total	768,221	907,783

#### 12 | Receivables incl. receivables under insurance business

		31 Dec. 2007 € 000	31 Dec. 2006 € 000
I.	Reinsurance receivables		
	Accounts receivable under reinsurance operations	67,795	36,298
		67,795	36,298
II.	Other receivables		
	Receivables under the insurance business		
	1. from policyholders	219,145	202,790
	2. from intermediaries	62,285	62,817
	3. from insurance companies	6,828	8,310
		288,258	273,917
	Other receivables		
	Accrued interest and rent	205,764	221,679
	Other tax refund claims	42,126	28,648
	Receivables due from employees	3,614	3,709
	Other receivables	155,437	106,832
		406,940	360,867
	Total other receivables	695,198	634,784
Sub	total	762,993	671,083
	of which receivables with a remaining term of		
	up to 1 year	746,926	657,315
	more than 1 year	16,067	13,767
	of which receivables with values not yet adjusted		
	up to 3 months overdue	48,590	51,410
	more than 3 months overdue	5,961	5,661
III.	Other assets		
	Accruals	43,383	37,150
		43,383	37,150
	al receivables incl. receivables under rrance business	806,377	708,233

# 13 | Receivables from income tax

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Receivables from income tax	51,253	54,249
of which receivables with a remaining term of		
up to 1 year	38,533	40,954
more than 1 year	12,720	13,295

#### 14 | Deferred tax assets

Cause of origin	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Actuarial items	9,158	8,762
Social capital	45,901	54,585
Investments	2,636	2,583
Loss carried forward	3,514	5,052
Other	15,846	14,019
Total	77,055	85,000

#### 15 | Subscribed capital

	31 Dec. 2007	31 Dec. 2006
Number of authorised and issued		
no-par shares	119,777,808	119,777,808
of which fully paid up	119,777,808	119,777,808

The subscribed capital and capital reserves correspond to values from the individual financial statements of UNIQA Versicherungen AG.

Unrealised capital gains and losses from the revaluation of investments available for sale affected the revaluation reserve, with deferred participation in profits (for life insurance) and deferred taxes taken into consideration.

In addition to the subscribed capital, UNIQA Versicherungen AG has at its disposal an authorised capital in the amount of €50 million. The Annual General Meeting of 23 May 2005 extended the authorisation of the Management Board of UNIQA Versicherungen AG to increase the share capital, with the approval of the Supervisory Board, up to and including 30 June 2010.

In addition, the Management Board was authorised, in the first, second and fourth Annual General Meetings, to buy own shares in accordance with Section 65 paragraph 1 number 8 and paragraph 1a of the Austrian Stock Corporation Act, upon approval by the Supervisory Board. On 28 April 2004, the UNIQA Versicherungen AG Management Board decided to resell shares which had previously been bought back. This decision was approved by the Supervisory Board on 29 April 2004, and the share buy-back programme was suspended as the resale programme came into effect on 6 May 2004.

At the reporting date, own shares are accounted for as follows:

	31 Dec. 2007	31 Dec. 2006
Shares held by:		
UNIQA Versicherungen AG		
Acquisition costs in € 000	2,561	2,561
Number of shares	350,000	350,000
Share of subscribed capital in %	0.29	0.29

In the performance figure "earnings per share", the consolidated profit is set against the average number of ordinary shares in circulation.

Earnings per share	2007	2006
Consolidated profit in € 000	247,103	151,900
of which accounts for ordinary shares in € 000	247,103	151,900
Own shares as at 31 Dec. 2007	350,000	350,000
Average number of shares in circulation	119,427,808	119,427,808
Earnings per share in €¹)	2.07	1.27
Earnings before taxes per share in €¹)	2.67	1.80
Earnings per share¹, adjusted for goodwill amortisation in €	2.23	1.34
Profit from ordinary activities per share, adjusted for goodwill amortisation in €	3.01	2.07
Dividend per share	0.502)	0.35
Dividend payment in € 000	59,714 <sup>2)</sup>	41,800

 $<sup>^{9}</sup>$  Calculated on the basis of the consolidated profit for the year.  $^{2}$  Subject to the decision to be taken in the AGM.

The diluted earnings per share is equal to the undiluted earnings per share in the reporting year and in the previous year.

Change in the tax amounts included in the equity without affecting income	31 Dec. 2007 € 000
Effective tax	0
Deferred tax	2,607
Total	2,607

# 16 | Minority interests

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
In revaluation reserve	-14,796	3,134
In net income for the year	21,889	23,165
In other equity	188,749	181,000
Total	195,843	207,299

#### 17 | Subordinated liabilities

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Supplementary capital	575,000	475,000

In December 2002, Raiffeisen Versicherung AG, and in July 2003, UNIQA Versicherungen AG, UNIQA Personenversicherung AG and UNIQA Sachversicherung AG issued partial debentures with a nominal value of €325 million for paid-up supplementary capital, according to Section 73 c paragraph 2 of the Austrian Insurance Supervisory Act. The partial debentures are valid for an unlimited time period. An ordinary or extraordinary notice of redemption to the issuer is not possible for at least 5 years. Subject to coverage in the annual net profit before the issuer's movements in reserves, the interest to July 2013 will be 5.36%, except in the case of Raiffeisen Versicherung AG, where the interest to December 2012 will be 5.7%, plus a bonus interest payment of between 0.2% and 0.4%, depending on sales profitability and the increase in premiums in comparison to the whole market.

In December 2006, UNIQA Versicherungen AG issued bearer debentures with a face value of €150 million for deposited supplementary capital, according to Section 73 c paragraph 2 of the Austrian Insurance Supervisory Act. According to the conditions of the bearer debentures, the deposited capital of UNIQA Versicherungen AG is agreed to remain at the company's disposal for at least 5 years, with no ordinary or extraordinary cancellation possible. Interest is applied only insofar as this is covered in the net profit for the year of the issuer. The interest rate up to December 2016 is 5.079%.

In January 2007, UNIQA Versicherungen AG issued additional bearer debentures with a face value of €100 million for deposited supplementary capital, according to Section 73 c paragraph 2 of the Austrian Insurance Supervisory Act. According to the conditions of the bearer debentures, the deposited capital of UNIQA Versicherungen AG is agreed to remain at the company's disposal for at least 5 years, with no ordinary or extraordinary cancellation possible. Interest is applied only insofar as this is covered in the net profit for the year of the issuer. The interest rate up to December 2016 is 5.342%.

#### 18 | Unearned premiums

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Property and casualty insurance		
Gross	416,518	374,948
Reinsurers' share	-7,830	-30,951
	408,688	343,997
Health insurance		
Gross	13,467	15,039
Reinsurers' share	-72	-80
	13,395	14,959
Consolidated financial statements		
Gross	429,985	389,987
Reinsurers' share	-7,902	-31,031
Total (fully consolidated values)	422,083	358,956

#### 19 | Actuarial provision

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Property and casualty insurance		
Gross	44,727	44,800
Reinsurers' share	-244	-251
	44,482	44,550
Health insurance		
Gross	2,100,697	1,974,470
Reinsurers' share	-1,708	-1,842
	2,098,989	1,972,628
Life insurance		
Gross	13,021,276	12,923,203
Reinsurers' share	-406,701	-382,186
	12,614,575	12,541,017
Consolidated financial statements		
Gross	15,166,700	14,942,474
Reinsurers' share	-408,653	-384,279
Total (fully consolidated values)	14,758,046	14,558,195

The interest rates used as an accounting basis were as follows:

or Health insurance acc. to SFAS 60 %		Life insurance acc. to SFAS 120 %
2007		
For actuarial provision	4.50 or 5.50	1.75-4.00
For deferred acquisition costs	4.50 or 5.50	4.70
2006		
For actuarial provision	4.50 or 5.50	1.75-4.00
For deferred acquisition costs	4.50 or 5.50	4.80
•		

# 20 | Provision for outstanding claims

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Property and casualty insurance		
Gross	1,921,373	1,770,641
Reinsurers' share	-339,161	-312,033
	1,582,211	1,458,607
Health insurance		
Gross	152,385	151,484
Reinsurers' share	-702	-759
	151,683	150,725
Life insurance		
Gross	117,913	100,756
Reinsurers' share	-11,754	-9,775
	106,159	90,982
Consolidated financial statements		
Gross	2,191,671	2,022,881
Reinsurers' share	-351,617	-322,567
Total (fully consolidated values)	1,840,054	1,700,314

The provisions for outstanding claims developed in the property and casualty insurance as follows:

		2007 € 000	2006 € 000
1.	Provisions for outstanding claims as at 1 Jan.		
	a. Gross	1,770,641	1,694,155
	b. Reinsurers' share	-312,033	-323,220
	c. Retention	1,458,607	1,370,935
2.	Plus (retained) claims expenditures		
	a. Losses of the current year	1,285,245	1,199,829
	b. Losses of the previous year	-73,252	-147,719
	c. Total	1,211,993	1,052,110
3.	Less (retained) losses paid		
	a. Losses of the current year	-642,759	-598,972
	b. Losses of the previous year	-453,194	-385,554
	c. Total	-1,095,953	-984,527
4.	Foreign currency translation	7,615	5,280
5.	Change in consolidation scope	1,720	14,808
6.	Other changes	-1,771	0
7.	Provisions for outstanding claims as at 31 Dec.		
	a. Gross	1,921,373	1,770,641
	b. Reinsurers' share	-339,161	-312,033
	c. Retention	1,582,211	1,458,607

Claims payments	2002 € 000	2003 € 000	2004 € 000	2005 € 000	2006 € 000	2007 € 000	Total € 000
Financial year	577,135	549,486	532,073	574,976	620,980	666,924	
One year later	905,047	824,772	828,367	888,892	944,083		
Two years later	971,003	887,579	902,521	968,023			
Three years later	1,000,623	916,610	935,170				
Four years later	1,015,582	933,776					
Five years later	1,028,535						
Accumulated payments	1,028,535	933,776	935,170	968,023	944,083	666,924	
Estimated final claims payments	1,077,243	1,020,402	1,062,966	1,146,816	1,224,578	1,321,911	
Current balance sheet reserve	48,708	86,625	127,796	178,793	280,494	654,987	1,377,403
Balance sheet reserve for the claims years "2001 and before":							405,989 <b>1,783,392</b>
Plus other reserve components (internal claims regulation costs, etc.)							137,980
Provisions for outstanding claims (gross) as at 31 Dec. 2007							1,921,373

# 21 | Provision for premium refunds

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Property and casualty insurance		
Gross	33,271	35,413
Reinsurers' share	-365	-315
	32,906	35,098
Health insurance		
Gross	81,103	77,984
Reinsurers' share	0	0
	81,103	77,984
Life insurance		
Gross	323,653	687,278
Reinsurers' share	-100	-100
	323,553	687,178
Consolidated financial statements		
Gross	438,027	800,674
Reinsurers' share	-465	-415
Total (fully consolidated values)	437,562	800,260
of which profit-unrelated (retention)	47,865	47,712
of which profit-related (retention)	389,696	752,547

Group total	31 Dec. 2007 € 000	31 Dec. 2006 € 000
a) Provision for profit-unrelated premium refunds	48,231	48,027
of which property and casualty insurance	25,957	27,222
of which health insurance	22,199	20,793
of which life insurance	75	13
b) Provision for profit-related premium refunds and/or policyholder profit participation	271,588	339,138
of which property and casualty insurance	7,315	8,191
of which health insurance	58,904	57,191
of which life insurance	205,370	273,755
Deferred profit participation	118,208	413,510
Total (fully consolidated values)	438,027	800,674
Group total	2007 € 000	2006 € 000
Provision for profit-unrelated premium refunds, profit-related premium refunds and policyholder profit participation		
Situation as at 1 Jan.	387,165	329,333
Changes for: Other changes	-67,346	57,832
Situation as at 31 Dec.	319,819	387,165
b) Deferred profit participation		
Situation as at 1 Jan.	413,510	577,803
Changes for:		
Fluctuation in value, securities available for sale	-348,570	-153,744
Revaluations affecting income	53,268	-10,550
Situation as at 31 Dec.	118,208	413,510

# 22 | Actuarial provisions

Gross	Unearned premiums	Actuarial provision	Provision for outstanding claims	Provision for profit-unrelated premium refunds	Provision for profit-related premium refunds and/or	Other actuarial provisions	Group total
					policyholder profit participation		
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
Property and casualty insurance As at 31 Dec. 2006	374.948	44.800	1,770,641	27,222	9 101	22.404	2,248,295
Exchange rate differences	5,575	44,800 -7	8,886	-39	8,191	22,494	14,626
Changes in consolidation scope	3,840		1,720			200	5,560
Portfolio changes	9,658		-1,771				7,887
Additions	7,030	495	1,771	825	74	341	1,735
Disposals		-562		-2,052	-952	-3,069	-6,634
Premiums written	1,640,949	302		2,032	,32	3,003	1,640,949
Premiums earned	-1,618,452						-1,618,452
Claims in reporting year	, , , ,		1,468,383				1,468,383
Claims payments in reporting year			-743,106				-743,106
Change in claims from previous years	-		-45,126				-45,126
Claims payments in previous years			-538,255				-538,255
As at 31 Dec. 2007	416,518	44,727	1,921,373	25,957	7,315	19,974	2,435,863
Health insurance							
As at 31 Dec. 2006	15,039	1,974,470	151,484	20,793	57,191	5,916	2,224,894
Exchange rate differences	-42	6	16				-19
Changes in consolidation scope	57		607				665
Portfolio changes	-2,235		-536				-2,771
Additions		140,110		2,548	5,397	25	148,080
Disposals		-13,890		-1,142	-3,685	-5,248	-23,964
Premiums written	762,748						762,748
Premiums earned	-762,101						-762,101
Claims in reporting year			618,367				618,367
Claims payments in reporting year			-502,431				-502,431
Change in claims from previous years			327				327
Claims payments in previous years			-115,450				-115,450
As at 31 Dec. 2007	13,467	2,100,697	152,385	22,199	58,904	694	2,348,345
Life insurance							
As at 31 Dec. 2006	0	12,923,203	100,756	13	687,265	15,051	13,726,288
Exchange rate differences	<u></u>	2,111	108			8	2,212
Changes in consolidation scope		60					60
Portfolio changes		-113,344	221		183	151	-112,790
Additions		282,135		63	-223,441	2,815	61,572
Disposals		-72,888	1 (24 040		-140,415	-202	-213,505
Claims in reporting year	<u>.</u>		1,624,940				1,624,940
Claims payments in reporting year  Change in claims from previous years			-1,536,891				-1,536,891
Claims payments in previous years			25,669				25,669 –96,891
As at 31 Dec. 2007	0	13,021,276	-96,891 117,913	75	323,578	17,824	13,480,666
Group total							
As at 31 Dec. 2006	389,987	14,942,474	2,022,881	48,027	752,647	43,461	18,199,478
Exchange rate differences	5,533	2,111	9,010	-39	-13	216	16,818
Changes in consolidation scope	3,897	60	2,327			2.0	6,284
Portfolio changes	7,422	-113,344	-2,086		183	151	-107,674
Additions		422,740	****	3,436	-217,969	3,181	211,387
Disposals		-87,340		-3,193	-145,051	-8,519	-244,103
Premiums written	2,403,697			-,	-,	.,	2,403,697
Premiums earned	-2,380,553						-2,380,553
Claims in reporting year	. ,		3,711,691				3,711,691
Claims payments in reporting year			-2,782,428				-2,782,428
Change in claims from previous years			-19,130				-19,130
Claims payments in previous years			-750,595				-750,595
As at 31 Dec. 2007	429,985	15,166,700	2,191,670	48,231	389,797	38,491	18,264,873

Reinsurers' share	Unearned	Actuarial	Provision for	Provision for	Provision for	Other actuarial	Group total
nemsurers share	premiums	provision	outstanding	profit-unrelated	profit-related	provisions	,
			claims	premium refunds	premium refunds and/or		
					policyholder profit		
	€ 000	€ 000	€ 000	€ 000	participation € 000	€ 000	€ 000
Property and casualty insurance	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
As at 31 Dec. 2006	30,951	251	312,033	315	0	2,843	346,393
Exchange rate differences	123	-2	1,271	313		-10	1,382
Changes in consolidation scope	123		1,2/1			-10	1,302
Portfolio changes	-27,004		-2,996				-29,999
Additions	27,001		2,550	51		584	635
Disposals		_4				-208	-213
Premiums written	283,402						283,402
Premiums earned	-279,642						-279,642
Claims in reporting year			186,134				186,134
Claims payments in reporting year			-100,347				-100,347
Change in claims from previous years			28,126				28,126
Claims payments in previous years			-85,061				-85,061
As at 31 Dec. 2007	7,830	244	339,161	365	0	3,209	350,810
Health insurance							
As at 31 Dec. 2006	80	1,842	759	0	0	0	2,681
Exchange rate differences							
Changes in consolidation scope							
Portfolio changes			-13				-13
Additions							
Disposals		-134					-134
Premiums written	543						543
Premiums earned	-551						-551
Claims in reporting year			41				41
Claims payments in reporting year			-85				-85
Change in claims from previous years							0
Claims payments in previous years							0
As at 31 Dec. 2007	72	1,708	702	0	0	0	2,482
Life insurance							
As at 31 Dec. 2006	0	382,186	9,775		100	-187	391,873
Exchange rate differences		26	6				32
Changes in consolidation scope							0
Portfolio changes		6,903	582				7,485
Additions		17,982				7	17,989
Disposals		-396					-396
Claims in reporting year			19,360				19,360
Claims payments in reporting year			-13,049				-13,049
Change in claims from previous years			-470				-470
Claims payments in previous years		404.704	-4,449			100	-4,449
As at 31 Dec. 2007	0	406,701	11,754	0	100	-180	418,374
Group total							
As at 31 Dec. 2006	21 021	204 270	222 567	315	100	2656	740,947
Exchange rate differences	31,031 123	384,279 24	<b>322,567</b>	313	100	<b>2,656</b> -10	1,414
Changes in consolidation scope	123		1,2//			-10	1,414
Portfolio changes	27.004	6 002	2 427				22.520
Additions	-27,004	6,903 17,982	-2,427	51		591	-22,528 18,624
Disposals	<del></del>	-535	<del></del> -	31		-208	-743
Premiums written	283,945					-200	283,945
Premiums earned	-280,194						-280,194
Claims in reporting year	200,174		205,535				205,535
Claims payments in reporting year			-113,481				-113,481
Change in claims from previous years			27,656				27,656
Claims payments in previous years			-89,510				-89,510
As at 31 Dec. 2007	7,902	408,653	351,616	365	100	3,029	771,666
	7,702	100,000	331,010	303	100	3,027	771,000

Retention	Unearned premiums	Actuarial provision	Provision for outstanding claims	Provision for profit-unrelated premium refunds	Provision for profit-related premium refunds and/or policyholder profit	Other actuarial provisions	Group total
	C 000	6.000	C 000	6.000	participation	C 000	6.000
Property and casualty incurance	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
Property and casualty insurance As at 31 Dec. 2006	343,997	44,550	1,458,607	26.007	8,191	10.651	1,901,903
Exchange rate differences		<del>-5</del>		<b>26,907</b> -39	2	19,651 218	
Changes in consolidation scope	5,453 3,840	-5	7,615	-39		210	13,244 5,560
Portfolio changes	36,661	<del></del>	1,720	0	<del></del> -		37,887
Additions	30,001	495	1,223	774	74	-243	1,100
Disposals	<del></del> -	-557	<del></del> -	-2,052	-952	-2,860	-6,421
Premiums written	1,357,547	-337		-2,032	-932	-2,860	1,357,547
Premiums earned			<del></del> -				
Claims in reporting year	-1,338,810		1,282,249				-1,338,810 1,282,249
Claims payments in reporting year	<del></del> -						-642,759
Change in claims from previous years			-642,759 -73,252				-042,739 -73,252
Claims payments in previous years	<del></del> -	<del></del>	-/3,232 -453,194		<del></del> -		-453,194
As at 31 Dec. 2007	408,689	44,482	1,582,211	25,591	7,315	16,765	2,085,054
AS at 31 Dec. 2007	408,089	44,462	1,362,211	23,391	7,313	16,763	2,063,034
Health insurance							
As at 31 Dec. 2006	14,959	1,972,628	150,725	20,793	57,191	5,916	2,222,212
Exchange rate differences	-42	6	16	· · ·			-19
Changes in consolidation scope	57		607				665
Portfolio changes	-2,235		-523				-2,758
Additions		140,110		2,548	5,397	25	148,080
Disposals		-13,755		-1,142	-3,685	-5,248	-23,830
Premiums written	762,204						762,204
Premiums earned	-761,549						-761,549
Claims in reporting year			618,326				618,326
Claims payments in reporting year			-502,346				-502,346
Change in claims from previous years			327				327
Claims payments in previous years			-115,450				-115,450
As at 31 Dec. 2007	13,395	2,098,989	151,683	22,199	58,904	693	2,345,863
Life insurance							
As at 31 Dec. 2006	0	12 5 41 017	00.083	13	(97.1/5	15 220	12 224 415
Exchange rate differences	<u> </u>	12,541,017	<b>90,982</b>	13	687,165 -14	15,239	13,334,415
Changes in consolidation scope		2,085	102		-14	0	2,180
Portfolio changes	<del></del> -	-120,247	-361		183	151	-120,274
Additions		264,153	-301	63	-223,441	2,808	
Disposals	<del></del> -	-72,492	<del></del> -	- 03	-140,415	-202	43,583 -213,109
Claims in reporting year	<del></del> -	-/2,492	1,605,581		-140,413	-202	1,605,581
Claims payments in reporting year			-1,523,842				-1,523,842
Change in claims from previous years	<del></del>		26,139				26,139
Claims payments in previous years	<del></del>		-92,441				-92,441
As at 31 Dec. 2007	0	12,614,575	106,159	75	323,477	18,004	13,062,292
			,		525, 111	15/221	
Group total							
As at 31 Dec. 2006	358,956	14,558,195	1,700,314	47,712	752,547	40,805	17,458,531
Exchange rate differences	5,412	2,086	7,733	-39	-13	226	15,405
Changes in consolidation scope	3,897	60	2,327				6,284
Portfolio changes	34,426	-120,247	341		183	151	-85,146
Additions		404,757		3,385	-217,969	2,590	192,763
Disposals		-86,805		-3,193	-145,051	-8,310	-243,360
Premiums written	2,119,752						2,119,752
Premiums earned	-2,100,359						-2,100,359
Claims in reporting year			3,506,156				3,506,156
Claims payments in reporting year			-2,668,947				-2,668,947
Change in claims from previous years			-46,786				-46,786
Claims payments in previous years			-661,085				-661,085
	422,083		1,840,054	47,866	389,697	35,462	17,493,208

# 23 | Actuarial provisions for unit-linked and index-linked life insurance policies

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Gross	2,412,937	1,911,516
Reinsurers' share	-346,868	-305,580
Total	2,066,069	1,605,935

As a general rule, the valuation of the actuarial provisions for unit-linked and index-linked life insurance policies corresponds to the investments in unit-linked and index-linked life insurance policies reported at current market values. The resinsurers share is offset by deposits payable in the same amount.

#### 24 | Liabilities from loans

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Liabilities under issued debenture bonds		
UNIQA Versicherungen AG, Vienna		
4.00%, €150 million , bond 2004/2009	150,000	149,700
Loan liabilities	35,900	43,825
up to 1 year	88	5,876
between 1 and 5 years	6,969	0
more than 5 years	28,842	37,950
Total	185,900	193,526

#### 25 | Provisions for pensions and similar commitments

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Provisions for pensions	383,543	414,589
Provision for severance payments	125,998	127,830
	509,541	542,418

	2007 € 000	2006 € 000
As at 1 Jan.	542,418	523,127
Changes from foreign currency translation	15	2
Withdrawal for pension payments	-29,705	-27,160
Expenditure in the financial year	-3,187	46,450
As at 31 Dec.	509,541	542,418

Calculation factors applied	
2007	
Technical rate of interest	5.00%
Valorisation of wages and salaries	3.00%
Valorisation of pensions	2.00%
Employee turnover rate	dependent on years of service
Accounting principles	AVÖ 1999 P – Pagler & Pagler/employee
2006	
Technical rate of interest	4.50%
Valorisation of wages and salaries	3.00%
Valorisation of pensions	2.00%
Employee turnover rate	dependent on years of service
Association asimpiales	AVÖ 1000 D. Dawlay & Dawlay / ammlayaa

Specification of pension expenditures for pensions and similar commitments included in the income statement	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Current service cost	16,929	15,443
Interest cost	24,434	23,220
Actuarial profit and loss	-44,737	7,525
Income and expenditures from budget changes	188	262
Total	-3,187	46,450

Under the contribution-oriented company pension scheme, the employer pays fixed amounts into company pension funds. The employer has satisfied its obligation by making these contributions.

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Contributions to company pension funds	1,134	942

# 26 | Other provisions

	Balance sheet figures prev. year	Currency trans- lation changes	Change in consolidation scope	Utilisation	Reversals	Reclassifications	Additions	Balance sheet figures 2007
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
Provisions for unconsumed vacations	33,610	36	49	-1,414	-153	0	3,114	35,242
Provisions for anniversary payments	15,996	0	0	-103	-503	0	-431	14,959
	49,606	36	49	-1,517	-656	0	2,683	50,201
Other personnel provisions	12,916	12	-49	-8,864	-948	-538	13,681	16,209
Provisions for customer relations and marketing	32,851	-13	0	-29,775	-1,777	0	30,080	31,365
Provision for variable components of remuneration	14,614	5	0	-11,942	-173	-228	13,919	16,193
Provision for legal and consulting expenses	5,136	-1	4	-2,093	-1,111	0	3,064	4,998
Provision for premium adjustment from reinsurance contracts	6,261	-44	0	-876	-1,737	313	6,759	10,675
Provision for portfolio maintenance commission	1,955	0	0	0	-1,955	0	2,535	2,535
Other provisions	56,561	9	2	-25,741	-16,332	67	47,530	62,096
	130,294	-33	-44	-79,292	-24,034	-387	117,567	144,071
Total	179,900	3	5	-80,809	-24,690	-387	120,250	194,272

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Other provisions <sup>1)</sup> with a high probability of utilisation (more than 90%)		
up to 1 year	72,351	73,286
of more than 1 up to 5 years	3,735	2,907
more than 5 years	10,408	4,915
	86,494	81,107
Other provisions <sup>1)</sup> with a lower probability of consumption (less than 90%)		
up to 1 year	55,629	47,143
of more than 1 up to 5 years	1,621	1,672
more than 5 years	327	371
	57,577	49,186
Total	144,071	130,294

<sup>1)</sup> Without unconsumed vacations and anniversary payments.

# 27 | Payables and other liabilities

		31 Dec. 2007 € 000	31 Dec. 2006 € 000
I.	Reinsurance liabilities		
	1. Deposits held under reinsurance business ceded	761,805	702,765
	2. Accounts payable under reinsurance operations	34,975	21,563
		796,780	724,329
II.	Other liabilities		
	Liabilities under insurance business		
	Liabilities under direct insurance business		
	to policyholders	139,318	122,319
	to intermediaries	123,603	99,036
	to insurance companies	8,791	5,341
		271,712	226,696
	Liabilities to credit institutions	3,582	3,922
	Other liabilities	445,484	424,478
	of which for taxes	46,379	45,652
	of which for social security	10,381	10,055
	of which from fund consolidation	260,874	251,376
	Total other liabilities	720,778	655,096
Sub	total	1,517,558	1,379,425
	Of which liabilities with a remaining term of		
	up to 1 year	885,731	766,296
	more than 1 up to 5 years	9,053	41,472
	more than 5 years	622,774	571,657
		1,517,558	1,379,425
III.	Other liabilities		
	Deferred income	9,483	8,232
Tota	al payables and other liabilities	1,527,041	1,387,657

The item "deferred income" basically comprises the balance of the deferred income regarding the indirect business settlement.

# 28 | Liabilities from income tax

	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Liabilities from income tax	41,618	66,754
of which liabilities with a remaining term of		
up to 1 year	3,853	6,150
more than 1 up to years	37,281	60,074
more than 5 years	483	530

# 29 | Deferred tax liabilities

Cause of origin	31 Dec. 2007 € 000	31 Dec. 2006 € 000
Actuarial items	142,052	152,276
Untaxed reserves	27,385	27,761
Shares in affiliated companies	28,425	28,425
Investments	120,952	79,261
Other	14,101	12,166
Total	332,916	299,889
of which not affecting income	55,238	57,845

# Notes 57

# Notes to the consolidated income statement

# 30 | Premiums written

Direct husiness	2007	2006
Direct business	2007 € 000	2006 € 000
Property and casualty insurance	2,157,697	1,996,674
Health insurance	907,375	888,902
Life insurance	1,393,344	1,577,346
Total (fully consolidated values)	4,458,416	4,462,923
Of which written in:		
Austria	3,036,834	3,071,160
Other member states of the EU and other signatory states of the Treaty on the European Economic Area	1,271,167	1,280,195
Other countries	150,415	111,568
Total (fully consolidated values)	4,458,416	4,462,923
	, ,	
Indirect business	2007 € 000	2006 € 000
Property and casualty insurance	40,052	40,473
Health insurance	384	898
Life insurance	29,037	27,844
Total (fully consolidated values)	69,473	69,214
	2007	2006
Total (fully consolidated values)	€ 000 4,527,889	€ 000 4,532,137
Total (tally consolidated values)	4,327,007	4,332,137
Premiums written in property	2007	2006
and casualty insurance	€ 000	€ 000
Direct business		
Fire and business interruption insurance	179,233	166,131
Household insurance	166,501	157,768
Other property insurance	203,727	188,244
Motor TPL insurance	554,404	511,755
Other motor insurance	373,768	335,076
Casualty insurance	240,664	224,076
Liability insurance	219,831	210,712
Legal expenses insurance	49,568	44,663
Marine, aviation and transport insurance	102,136	100,525
Other insurance	67,865	57,725
Total	2,157,697	1,996,674
In the state of the state of		
Indirect business	2.407	2 520
Marine, aviation and transport insurance Other insurance	2,407	2,529
Total	37,645	37,943
Iotal	40,052	40,473
Total direct and indirect business (fully consolidated values)	2,197,749	2,037,147
Reinsurance premiums ceded	2007 € 000	2006 € 000
Property and casualty insurance	307,547	293,678
Health insurance	1,397	1,085
Life insurance	79,505	77,603
Total (fully consolidated values)	388,449	372,366

# 31 | Premiums earned

	2007 € 000	2006 € 000
Property and casualty insurance	1,858,355	1,715,604
Gross	2,160,721	2,008,241
Reinsurers' share	-302,366	-292,637
Health insurance	905,623	886,672
Gross	907,028	887,746
Reinsurers' share	-1,405	-1,074
Life insurance	1,342,399	1,527,391
Gross	1,421,897	1,604,998
Reinsurers' share	-79,498	-77,607
Total (fully consolidated values)	4,106,377	4,129,666
Premiums earned in indirect business	2007 € 000	2006 € 000
Property and casualty insurance	39,969	41,155
Posted immediately	10,457	10,836
Posted after up to one year	29,512	30,318
Posted after more than one year	0	0
Health insurance	384	898
Posted immediately	384	495
Posted after up to one year	0	403
Posted after more than one year	0	0
Life insurance	29,037	27,844
Posted immediately	4,131	5,452
Posted after up to one year	24,906	22,339
Posted after more than one year	0	53
Total (fully consolidated values)	69,391	69,896
	•	
Earnings from indirect business	2007 € 000	2006 € 000

# 32 | Income from fees and provisions

Property and casualty insurance

Total (fully consolidated values)

Health insurance

Life insurance

Reinsurance commission and profit shares from reinsurance business ceded	2007 € 000	2006 € 000
Property and casualty insurance	59,842	59,539
Health insurance	106	122
Life insurance	11,478	21,203
Total (fully consolidated values)	71,426	80,865

7,880

-52

1,391

9,218

11,985

-137

866

12,714

#### 33 | Net investment income

By s	egment	Property and ca	sualty insurance	Health i	Health insurance		
		2007 € 000	2006 € 000				
I.	Properties held as financial investments	-19,336	2,757	8,399	8,726		
II.	Shares in associated companies	201,148	36,426	64,383	-496		
III.	Variable-yield securities	50,086	69,131	14,454	53,930		
	1. Available for sale	45,460	63,100	9,886	47,015		
	2. Reported in the income statement	4,626	6,031	4,568	6,915		
IV.	Fixed interest securities	31,721	33,156	15,050	28,231		
	1. Held to maturity	0	0	0	0		
	2. Available for sale	31,509	32,284	14,570	25,663		
	3. Reported in the income statement	212	872	480	2,568		
V.	Loans and other investments	20,684	13,877	17,690	20,244		
	1. Loans	10,259	13,107	13,770	16,074		
	2. Other investments	10,425	770	3,920	4,169		
VI.	Derivative financial instruments	14,170	8,753	14,851	6,882		
VII.	Expenditures for asset management, interest expenditures and other	-16,777	-12,448	-1,306	-3,717		
Tota	l (fully consolidated values)	281,696	151,652	133,521	113,798		

The exceptionally high income from shares in associated companies resulted, during the financial year, in sales profit (€72.937 million) as well as profit from dilution (€211.416 million), within the framework of the capital increases and the floatation of STRABAG SE. In addition, the net

investment income from investments decreased during the financial year, due to the effects of the sub-prime crisis (€101.300 million) in the area of fixed interest and variable-yield securities.

Ву	income type	Ordinary	income		Write-ups and unrealised Realised capital gains capital gains			
		2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000	
I.	Properties held as financial investments	48,223	43,985	0	0	1,516	8,820	
II.	Shares in associated companies	18,288	45,017	211,416	0	73,593	0	
III.	Variable-yield securities	129,863	153,107	107,174	44,400	318,192	333,091	
	1. Available for sale	109,757	122,585	8,178	661	265,103	303,447	
	2. Reported in the income statement	20,106	30,522	98,996	43,739	53,089	29,644	
IV.	Fixed interest securities	518,154	440,069	75,851	2,141	38,099	43,857	
	1. Held to maturity	0	0	0	0	0	0	
	2. Available for sale	488,146	410,441	66,638	1,553	35,578	42,017	
	3. Reported in the income statement	30,008	29,627	9,213	589	2,521	1,840	
V.	Loans and other investments	62,171	67,740	162	2,399	0	0	
	1. Loans	39,703	49,901	0	2,399	0	0	
	2. Other investments	22,468	17,839	162	0	0	0	
VI.	Derivative financial instruments	-22,707	-26,327	117,997	65,361	153,434	139,993	
VII.	Expenditures for asset management, interest expenditures and other	-27,152	-23,326	0	0	0	0	
Tot	al (fully consolidated values)	726,840	700,265	512,601	114,302	584,834	525,761	

The updating of the value correction applies to both appreciation and depreciation of financial investments, with the exception of the trading portfolio and financial assets at fair value through profit or loss. The interest income from impaired portfolio items amounts to €42.415 million (31 Dec. 2006: €116.578 million).

The amortisations and unrealised losses of €683.469 million include expenses from currency fluctuations to the value of €207.818 million. These expenses from currency fluctuations are offset by income from hedging business amounting to €178.131 million, which are shown under income from derivative financial instruments.

Of which securities, available for sale Type of investment	Ordinary	/ income	Write-ups and unrealised Realised capital gains capital gains			apital gains	
	2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000		
III. Variable-yield securities							
1. Available for sale	109,757	122,585	8,178	661	265,103	303,447	
Shares in associated companies	1,709	-1,264	0	0	3,984	9	
Shares	17,107	20,498	597	35	132,013	217,794	
Equity fonds	12,513	11,126	0	0	67,280	52,053	
Debenture bonds. not capital guaranteed	21,636	29,528	129	581	42,731	24,233	
Other variable-yield securities	51,353	26,622	7,452	84	347	117	
Participating interests and other investments	5,439	36,074	0	-39	18,749	9,240	
IV. Fixed interest securities							
2. Available for sale							
Fixed interests	488,146	410,441	66,638	1,553	35,578	42,017	

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icial statements	Consolidated fina	urance	Life ins	
2006 € 000	2007 € 000	2006 € 000	2007 € 000	
14,852	-4,593	3,370	6,344	
45,017	303,075	9,088	37,544	
425,298	287,062	302,237	222,522	
367,425	223,511	257,310	168,165	
57,873	63,551	44,927	54,357	
270,411	226,912	209,024	180,141	
0	0	0	0	
246,853	218,666	188,906	172,587	
23,559	8,247	20,118	7,554	
61,856	49,917	27,735	11,543	
44,017	35,455	14,835	11,426	
17,839	14,462	12,900	117	
96,233	157,783	80,599	128,762	
-23,326	-27,152	-7,160	-9,068	
890,342	993,005	624,892	577,788	

Write-offs and unrealised capital losses		Realised ca	Realised capital losses		ancial statements	Of whic adjust	
2007 € 000		2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000
-54,251	-36,630	-81	-1,323	-4,593	14,852	-25,000	-11,451
0	0	-222	0	303,075	45,017	0	0
-192,286	-88,807	-75,881	-16,493	287,062	425,298	-40,832	-32,530
-94,063	-53,011	-65,465	-6,257	223,511	367,425	-40,832	-32,530
-98,223	-35,797	-10,416	-10,235	63,551	57,873	0	0
-358,301	-166,729	-46,891	-48,928	226,912	270,411	-140,012	-91,154
0	0	0	0	0	0	0	0
-327,715	-159,091	-43,982	-48,068	218,666	246,853	-140,012	-91,154
-30,587	-7,638	-2,909	-860	8,247	23,559	0	0
-12,414	-8,283	-3	0	49,917	61,856	0	0
-4,245	-8,283	-3	0	35,455	44,017	0	0
-8,169	0	0	0	14,462	17,839	0	0
-66,217	-22,420	-24,724	-60,373	157,783	96,233	0	0
0	0	0	0	-27,152	-23,326	0	0
-683,469	-322,869	-147,801	-127,116	993,005	890,342	-205,844	-135,136

Write-offs and unrealised capital losses		Realised ca	ealised capital losses Consolidated financial state		ancial statements	otatements Of which value adjustment		
	2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000
	-94,063	-53,011	-65,465	-6,257	223,511	367,425	-40,832	-32,530
	0	0	-31	_9	5,662	-1,263	0	0
	-45,166	-18,482	-42,935	-527	61,615	219,318	-33,982	-16,221
	-8,501	-1	-12,174	-2,081	59,119	61,097	-5,427	0
	-31,776	-17,860	-1,646	-99	31,075	36,382	0	0
	-4,942	-2,229	-8,202	-2,920	46,007	21,675	2,254	-2,229
	-3,677	-14,438	-476	-621	20,035	30,216	-3,677	-14,080
	-327,715	-159,091	-43,982	-48,068	218,666	246,853	-140,012	-91,154

# 34 | Other income

		2007	2006
		€ 000	€ 000
a)	Other actuarial income	13,247	18,771
	Property and casualty insurance	10,858	15,538
	Health insurance	516	675
	Life insurance	1,874	2,558
b)	Other non-actuarial income	22,263	19,534
	Property and casualty insurance	16,461	14,443
	Health insurance	530	655
	Life insurance	5,272	4,435
	of which		
	Services rendered	7,619	7,312
	Changes in exchange rates	4,350	3,629
	Other	10,294	8,593
c)	Other income	1,621	3,579
	From foreign currency conversion	1,629	2,967
	From other	-9	612
Tota	al (fully consolidated values)	37,131	41,884

# 35 | Insurance benefits

	Gi	ross	Reinsure	ers' share	Reter	ntion
	2007 € 000	2006 € 000	2007 € 000	2006 € 000	2007 € 000	2006 € 000
Property and casualty insurance						
Expenditure for claims						
Claims paid	1,296,433	1,204,312	-183,900	-150,890	1,112,534	1,053,422
Change in provision for outstanding claims	147,397	60,800	-32,660	-4,053	114,737	56,746
Total	1,443,830	1,265,112	-216,559	-154,943	1,227,271	1,110,169
Change in actuarial provision	-104	-1,723	5	-4,157	-99	-5,880
Change in other actuarial provisions	-1,672	-491	-9	-1	-1,681	-492
Expenditure for profit-unrelated and profit-related premium refunds	26,082	24,933	-188	1,328	25,894	26,262
Total amount of benefits	1,468,136	1,287,832	-216,751	-157,773	1,251,385	1,130,059
Health insurance						
Expenditure for claims						
Claims paid	653,484	649,390	-968	-616	652,516	648,774
Change in provision for outstanding claims	996	-2,474	58	-726	1,053	-3,199
Total	654,480	646,917	-910	-1,342	653,570	645,575
Change in actuarial provision	126,213	132,727	134	133	126,347	132,861
Change in other actuarial provisions	0	9	0	0	0	9
Expenditure for profit-unrelated and profit-related premium refunds	31,336	27,352	-3	-2	31,333	27,350
Total amount of benefits	812,028	807,004	-779	-1,210	811,250	805,794
Life insurance						
Expenditure for claims						
Claims paid	1,532,342	975,275	-60,214	-48,192	1,472,128	927,083
Change in provision for outstanding claims	17,050	5,807	-1,975	3,997	15,074	9,804
Total	1,549,392	981,082	-62,190	-44,195	1,487,202	936,887
Change in actuarial provision	-144,232	638,341	-15,136	-20,207	-159,368	618,134
Change in other actuarial provisions	253	-2,418	-41	0	212	-2,418
Expenditure for profit-unrelated and profit-related premium refunds and/or (deferred) profit participation	206,344	227,085	0	95	206,344	227,180
Total amount of benefits	1,611,757	1,844,089	-77,367	-64,307	1,534,390	1,779,782
Total (fully consolidated values)	3,891,922	3,938,925	-294,897	-223,290	3,597,024	3,715,635
	-,-> 1,> ==	-,3/>20	1,057		-,,	-,- : 5,050

# 36 | Operating expenses

		2007 € 000	2006 € 000
Pro	perty and casualty insurance		
a)	Acquisition costs		
	Payments	455,648	424,170
	Change in deferred acquisition costs	-10,356	-12,342
b)	Other operating expenses	220,234	216,582
		665,527	628,410
Hea	lth insurance		
a)	Acquisition costs		
	Payments	86,806	86,845
	Change in deferred acquisition costs	-816	64
b)	Other operating expenses	43,301	49,878
		129,290	136,787
Life	insurance		
a)	Acquisition costs		
	Payments	269,870	252,282
	Change in deferred acquisition costs	-7,492	-42,576
b)	Other operating expenses	69,909	72,902
		332,287	282,608
Tot	al (fully consolidated values)	1,127,104	1,047,805

# 37 | Other expenses

		2007 € 000	2006 € 000
a)	Other actuarial expenses	58,586	74,391
	Property and casualty insurance	20,119	33,129
	Health insurance	2,773	5,101
	Life insurance	35,694	36,161
b)	Other non-actuarial expenses	26,875	27,009
	Property and casualty insurance	24,316	23,513
	Health insurance	513	565
	Life insurance	2,047	2,931
	of which		
	Services rendered	1,391	2,155
	Exchange rate losses	6,703	8,821
	Motor vehicle registration	6,603	6,404
	Other	12,178	9,629
c)	Other expenses	1,107	5,623
	For foreign currency translation	469	304
	For other	638	5,320
Tota	al (fully consolidated values)	86,569	107,024

# 38 | Tax expenditure

Δνο	rage effective tax burden in %	20.9	26.6
C.	Income tax expenditure	71,263	63,422
	Lapse of loss carried forward and other	1,364	3,849
	Taxes previous year	-9,600	9,086
	Deviations in tax rates	6,336	370
	Changes/deviations in tax rates	-6,028	-45
	Non-deductible expenses / other tax-exempt income	-3,446	1,406
	Amortisation of goodwill	4,622	91
	2) Other	-6,752	14,757
	1) Tax-free investment income	-7,191	-10,943
	Adjusted by tax effects from		
B.	Anticipated tax expenditure (A * Group tax rate)	85,206	59,607
A.	Profit from ordinary activities	340,256	238,487
Rec	onciliation statement	2007 € 000	2006 € 000
Tota	al (fully consolidated values)	71,263	63,422
	erred tax	47,811	2,117
_	ual tax in previous year	-9,600	9,086
Actı	ual tax in reporting year	33,052	52,218
Inco	ome tax	2007 € 000	2006 € 000

In principle, the expected Group income tax rate 25% applied to all segments. To the extent that the minimum taxation is applied in life insurance at an assumed profit participation of 85%, a different corporate tax rate applies here. .

### Other disclosures

#### **Employees**

Personnel expenses <sup>1)</sup>	2007 € 000	2006 € 000
Salaries and wages	311,133	291,929
Expenses for severance payments	12,894	17,942
Expenses for employee pensions	-14,985	30,788
Expenditure on mandatory social security contributions as well as income-based charges and compulsory contributions	90,259	87,909
Other social expenditures	5,630	5,926
Total	404,931	434,493
of which business development	126,745	134,928
of which administration	259,310	280,425

<sup>1)</sup> The data are based on IFRS valuation.

Average number of employees	2007	2006
Total	10,997	10,748
of which business development	4,273	3,958
of which administration	6,724	6,791
	2007 € 000	2006 € 000
Expenses for severance payments and employee pensions amounted to		
Members of the Management Board and executive employees, in accordance with Section 80 para- graph 1 of the Stock Corporation Law	5,786	5,929
Other employees	37,770	34,016

Both figures include the expenditure for pensioners and surviving dependants (basis: Business Code valuation). The indicated expenses were charged to the Group companies based on defined company processes.

#### **Earnings of the Management Board and Supervisory Board**

Members of the Management Board receive remunerations exclusively from UNIQA Versicherungen AG.

	2007 € 000	2006 € 000
The expenses for remuneration of Management Board members attributable to the reporting year amounted to:		
Regular payments	2,236	1,902
Performance-related remunerations	1,815	1,540
Total	4,051	3,442
of which charged to operational subsidiaries:	3,848	3,270
Former members of the Management Board and their surviving dependants were paid:	2,665	2,574
Because of pension commitments to these persons, the following provision was set up on 31 December	21,054	24,796

The remuneration to members of the Supervisory Board amounted to:

	2007 € 000	2006 € 000
For the current financial year (provision)	410	410
Meeting attendance fee	41	39
Total	451	449

Former members of the Supervisory Board did not receive any remuneration.

The information according to Section 239 paragraph 1 of the Austrian Business Code in connection with 80b of the Insurance Supervisory Act, which must be included in the appendix as mandatory information for financial statements according to IFRS, releasing the company from the requirement to prepare financial statements in accordance with the Austrian Commercial Code, are defined for the individual financial statements according to the provisions of the Austrian Business Code, with expanded scope. In addition to the executive functions (Management Board) of UNIQA Versicherungen AG, the individual financial statements also include the earnings of the Management Boards of the subsidiaries, insofar as there exists a legally binding basis with UNIQA Versicherungen AG.

#### Principles for profit participation by the Management Board

A variable income component was made available to the members of the Management Board for the 2007 financial year, in the form of bonus agreements, and provided as a one-time payment based on the earnings situation in 2007. The basis for determining the size of the bonus is the return on equity based on the 2007 IFRS consolidated financial statements, of UNIQA Versicherungen AG.

#### Principles for the pension scheme provided in the company for the Management Board and its requirements

Retirement pensions, a pension for occupational invalidity as well as a widow's and orphans' pension have been established. The retirement pension is due upon meeting the requirements for the old-age pension according to the General Social Security Act. The pension amount is calculated from a percentage of a contractually established assessment basis. In the event of early pension eligibility according to the transitional provisions included in the General Social Security Act, the pension claim is reduced. For the occupational invalidity pension and the pension for surviving dependants, flat rates are provided as the minimum pension.

# Principles for vested rights and claims of the Management Board of the company in the event of termination of their

Severance payments have been agreed upon based partially on the provisions of the Salaried Employee Act. The benefits are fundamentally retained in the event of termination of membership of the Management Board; however, a reduction rule based on the remaining time until meeting the claim requirements for the old-age pension according to the General Social Security Act applies.

### **Supervisory Board remuneration scheme**

Remunerations to the Supervisory Board are passed at the Annual General Meeting as a total amount for the work in the past financial year. The remuneration amount applicable to the individual Supervisory Board members is based on the position within the Supervisory Board and the number of committee positions.

#### **Group holding company**

The parent company of the UNIQA Group is UNIQA Versicherungen AG. This company is registered in the company registry of the Commercial Court of Vienna under FN 92933 t. In addition to its duties as Group holding company, this company also performs the duties of a Group reinsurer.

Related companies and persons	2007 € 000	2006 € 000
Receivables and liabilities with affiliated and associated companies, as well as related persons		
Mortgage loans and other loans	14,264	80
Affiliated companies	14,264	80
Receivables	5,098	2,383
Other receivables	5,098	2,383
Affiliated companies	5,085	2,376
Associated companies	13	6
Liabilities	2,226	1,270
Other liabilities	2,226	1,270
Affiliated companies	2,226	1,270
Income and expenses of affiliated companies as well as related persons		
Income	92	-1,271
Investment income	19	-1,274
Affiliated companies	19	-1,274
Other income	73	3
Affiliated companies	73	3

Other financial commitments and contingent liabilities	2007 € 000	2006 € 000
Contingent liabilities from risks of litigation	7,981	8,563
Foreign	7,981	8,563
Other contingent liabilities (affiliated, not consolidated)	0	0
Foreign	0	0
Other contingent liabilities	1,425	130
Foreign	1,425	130
Total	9,405	8,693

The companies of the UNIQA Group are involved in court proceedings in Austria and other countries in connection with their ordinary business operations as insurance companies. The result of the pending or threatened proceedings is often impossible to determine or predict.

In consideration of the provisions set aside for these proceedings, the management is of the opinion that these proceedings have no significant effects on the financial situation and the operating earnings of the UNIQA Group.

	2007 € 000	2006 € 000
Current leasing expenses	28	21
Future leasing payments due to the financing of the new UNIQA headquarters in Vienna		
up to 1 year	6,048	5,693
of more than 1 year up to 5 years	24,279	22,878
of more than 5 years	60,483	56,932
Total	90,810	85,503
Income from subleasing	489	297

We moved into the new UNIQA headquarters – the UNIQA Tower – in 2004. The aforementioned leasing obligations are based on the investment expenditures in connection with a specific calculatory rate of interest yield.

# Affiliated and associated companies in 2007

Company	Туре	Location	Equity in € million¹)	Share in equity in % <sup>2)</sup>
Domestic insurance companies				
UNIQA Versicherungen AG (Group Holding Company)		1029 Vienna		
UNIQA Sachversicherung AG	Full	1029 Vienna	123.6	100.0
UNIQA Personenversicherung AG	Full	1029 Vienna	368.5	63.4
Salzburger Landes-Versicherung AG	Full	5020 Salzburg	21.2	100.0
Raiffeisen Versicherung AG	Full	1029 Vienna	395.6	100.0
CALL DIRECT Versicherung AG	Full	1029 Vienna	11.3	100.0
FINANCE LIFE Lebensversicherung AG	Full	1029 Vienna	19.3	100.0
SK Versicherung Aktiengesellschaft	Equity	1020 Vienna	6.9	25.0
Foreign insurance companies				
UNIQA Assurances S.A.	Full	Switzerland, Geneva	9.5	100.0
UNIQA Re AG	Full	Switzerland, Zurich	85.2	100.0
UNIQA Assicurazioni S.p.A.	Full	Italy, Milan	125.6	100.0
UNIQA poišťovňa a.s.	Full	Slovakia, Bratislava	22.1	99.9
UNIQA pojišťovňa, a.s.	Full	Czech Republic, Prague	30.3	100.0
UNIQA osiguranje d.d.	Full	Croatia, Zagreb	8.1	80.0
UNIQA Protezione S.p.A	Full	Italy, Udine	19.3	89.3
UNIQA Towarzystwo Ubezpieczen S.A.	Full	Poland, Lodz	69.6	69.9
UNIQA Towarzystwo Ubezpieczen na Zycie S.A.	Full	Poland, Lodz	5.6	69.7
UNIQA Biztosító Zrt.	Full	Hungary, Budapest	42.7	85.0
UNIQA Lebensversicherung AG	Full	Liechtenstein, Vaduz	4.8	100.0
UNIQA Versicherung AG	Full	Liechtenstein, Vaduz	3.2	100.0
Towarzystwo Ubezpieczen FILAR S.A.	Full	Poland, Stettin	26.1	96.2
Mannheimer AG Holding	Full	Germany, Mannheim	66.7	90.8
Mannheimer Versicherung AG	Full	Germany, Mannheim	49.1	100.0
mamax Lebensversicherung AG	Full	Germany, Mannheim	8.6	100.0
Mannheimer Versicherung AG	Full	Switzerland, Zurich	23.7	100.0
Mannheimer Krankenversicherung AG	Full	Germany, Mannheim	9.1	100.0
UNIQA Previdenza S.p.A.	Full	Italy, Milan	50.0	80.0
UNIQA Osiguranje d.d.	Full	Bosnia and Herzegovina, Sarajevo	5.2	99.8
ASTRA S.A.	Equity	Romania, Bucharest	34.2	27.0
UNIQA Insurance plc	Full	Bulgaria, Sofia	10.0	62.5
UNIQA Life Insurance plc	Full	Bulgaria, Sofia	4.5	99.7
UNIQA a.d.o.	Full	Serbia, Belgrade	5.4	80.0
Credo-Classic	Equity	Ukraine, Kiev	11.5	35.3
UNIQA LIFE	Full	Ukraine, Kiev	1.0	100.0
UNIQA životno osiguranje a.d. (formerly Zepter osiguranje a.d.)	Full	Montenegro, Podgorica	0.5	100.0
UNIQA neživotno osiguranje a.d.o.	Full	Serbia, Belgrade	5.9	100.0
UNIQA neživotno osiguranje a.d.	Full	Montenegro, Podgorica	2.3	100.0

Company	Туре	Location	Equity in € million¹)	Share in equity in % <sup>2)</sup>
Group domestic service companies				
UNIQA Immobilien-Service GmbH	Full	1029 Vienna	0.3	100.0
Versicherungsmarkt-Servicegesellschaft m.b.H.	Full	1010 Vienna	0.2	100.0
Agenta Risiko- und Finanzierungsberatung Gesellschaft m.b.H.	Full	1010 Vienna	0.8	100.0
Raiffeisen Versicherungsmakler GmbH	Equity	6900 Bregenz	0.1	50.0
Versicherungsbüro Dr. Ignaz Fiala Gesellschaft m.b.H.	*2)	1010 Vienna		33.3
RSG – Risiko Service und Sachverständigen GmbH	*1)	1029 Vienna		100.0
Dr. E. Hackhofer EDV-Softwareberatung Gesellschaft m.b.H.	Full	1070 Vienna	1.0	51.0
UNIQA Software-Service GmbH	Full	1029 Vienna	0.6	100.0
SYNTEGRA Softwarevertrieb und Beratung GmbH	Full	3820 Raabs	0.4	100.0
UNIQA Finanz-Service GmbH	Full	1020 Vienna	0.3	100.0
UNIQA Alternative Investments GmbH	Full	1020 Vienna	2.1	100.0
UNIQA International Versicherungs-Holding GmbH	Full	1029 Vienna	115.9	100.0
UNIQA International Beteiligungs-Verwaltungs GmbH	Full	1029 Vienna	390.7	100.0
Alopex Organisation von Geschäftskontakten GmbH	*1)	1020 Vienna		100.0
RC RISK-CONCEPT Versicherungsmakler GmbH	*1)	1029 Vienna		100.0
Allfinanz Versicherungs- und Finanzservice GmbH	Full	1010 Vienna	0.2	100.0
Direct Versicherungsvertriebs-GesmbH	*1)	1020 Vienna		100.0
Assistance Beteiligungs-GmbH	Full	1010 Vienna	0.2	52.0
Real Versicherungs-Makler GmbH	*1)	1220 Vienna		100.0
Together Internet Services GmbH	*2)	1030 Vienna		24.0
FL-Vertriebs- und Service GmbH	*1)	5020 Salzburg		100.0
UNIQA HealthService – Services im Gesundheitswesen GmbH	*1)	1029 Vienna		100.0
UNIQA Real Estate Beteiligungsverwaltung GmbH	Full	1029 Vienna	-0.2	100.0
Privatklinik Grinzing GmbH	*1)	1190 Vienna		100.0
Wohnen mit Service Pflegedienstleistungs GmbH	*1)	1029 Vienna		100.0
Versicherungsagentur Wilhelm Steiner GmbH	*1)	1029 Vienna		51.0
CEE Hotel Development AG	*2)	1010 Vienna		50.0
CEE Hotel Management und Beteiligungs GmbH	*2)	1010 Vienna		50.0
RHU Beteiligungsverwaltung GmbH & Co OG	*2)	1010 Vienna		50.0
		TOTO TELLINA		30.0
Group foreign service companies				
Syntegra Szolgaltato es Tanacsado KFT	Full	Hungary, Budapest	0.3	60.0
Insdata spol s.r.o.	*1)	Slowakei, Nitra		100.0
Racio s.r.o.	*1)	Czech Republic, Prague		100.0
UNIQA partner, s.r.o	Full	Slovakia, Bratislava	0.0	100.0
UNIQA Pro	*1)	Czech Republic, Prague		100.0
UNIQA InsService s.r.o.	Full	Slovakia, Bratislava	0.2	100.0
UNIQA Penztarszolgaltato Kft	Full	Hungary, Budapest	5.4	100.0
Heller Saldo 2000 Penztarszolgaltato Kft	Full	Hungary, Budapest	0.6	83.6
Dekra Expert Muszaki Szakertői Kft	Full	Hungary, Budapest	0.9	74.9
UNIQA Vagyonkezelö Zrt	Full	Hungary, Budapest	5.4	100.0
UNIQA Szolgaltato Kft	Full	Hungary, Budapest	7.6	100.0
Profit-Pro Kft.	*1)	Hungary, Budapest		100.0
RC Risk Concept Vaduz	*1)	Liechtenstein, Vaduz		100.0
Elsö Közszolgalati Penzügyi Tanacsado Kft	*1)	Hungary, Budapest		92.4
Millennium Oktatási és Tréning Kft	Full	Hungary, Budapest	0.1	100.0
verscon GmbH Versicherungs- und Finanzmakler	*1)	Germany, Mannheim		100.0
IMD Gesellschaft für Informatik und Datenverarbeitung GmbH	*1)	Germany, Mannheim		100.0
UMV Gesellschaft für Unterstützungskassen-Management und Vorsorge GmbH	*1)	Germany, Mannheim		100.0
Mannheimer Service und Vermögensverwaltungs GmbH	*1)	Germany, Mannheim		100.0
Carl C. Peiner GmbH	*1)	Germany, Hamburg		100.0
Wehring & Wolfes GmbH	*1)	Germany, Hamburg		100.0
Falk GmbH	*1)	Germany, Hamburg		100.0

Company	Туре	Location	Equity in € million <sup>1)</sup>	Share in equity in % <sup>2)</sup>
Group foreign service companies		-		
Hans L. Grauerholz GmbH	*1)	Germany, Hamburg		100.0
GSM Gesellschaft für Service Management mbH	*1)	Germany, Hamburg		100.0
FL Servicegesellschaft m.b.H.	*1)	Germany, Munich		100.0
Skola Hotelnictivi A Gastronom	*1)	Czech Republic, Prague		100.0
ITM Praha s.r.o.	*2)	Czech Republic, Prague		29.1
ML Sicherheitszentrale GmbH	*2)	Germany, Mannheim		30.0
Mannheimer ALLFINANZ Versicherungsvermittlung AG	*1)	Germany, Mannheim		100.0
UFL UNIQA Finance Life Service GmbH	*1)	Germany, Mannheim		100.0
Financhi poradci s.r.o.	*1)	Czech Republic, Prague		75.0
Claris Previdenza	*1)	Italy, Milan		100.0
UNIQA Software Service d.o.o.	*1)	Croatia, Zagreb		100.0
Vitosha Auto OOD	Full	Bulgaria, Sofia	0.0	100.0
Syntegra S.R.L.	*1)	Romania, Klausenburg		100.0
Agenta-Consulting Kft.	*1)	Hungary, Budapest	<del></del> -	100.0
	*1)			100.0
UNIQA Software Service-Polska Sp.z o.o	*1)	Poland, Lodz		100.0
AGENTA consulting s.r.o.	*1)	Czech Republic, Prague		
AGENTA Consulting Sp z oo w organizacji	*1)	Poland, Lodz		100.0
UNIQA Software Service Bulgaria OOD	*1)	Bulgaria, Plovdiv		99.0
UNIQA Software Service Ukraine GmbH	-1)	Ukraine, Kiev	<del>.</del>	99.0
Financial and strategic domestic shareholdings				
Medial Beteiligungs-Gesellschaft m.b.H.	Equity	1010 Vienna	11.2	29.6
Medicur-Holding Gesellschaft m.b.H.**)	Equity	1020 Vienna	-0.4	25.0
ÖVK Holding GmbH	Equity	1030 Vienna	4.8	25.0
PKB Privatkliniken Beteiligungs-GmbH**)	Equity	1010 Vienna	18.6	50.0
STRABAG SE**)	Equity	9500 Villach	2,790.3	12.5
Humanomed Krankenhaus Management Gesellschaft m.b.H.	Equity	1040 Vienna	0.4	44.0
Privatklinik Villach Gesellschaft m.b.H. & Co. KG	*2)	9020 Klagenfurt		34.9
ÖPAG Pensionskassen Aktiengesellschaft	Equity	1203 Vienna	27.5	40.1
call us Assistance International GmbH	Equity	1090 Vienna	0.5	61.0
EBV Leasing Gesellschaft m.b.H.	Equity	1061 Vienna	0.2	50.0
UNIQA Leasing GmbH	Full	1061 Vienna	0.2	100.0
UNIQA Human Resources-Service GmbH	Full	1020 Vienna	0.3	100.0
UNIQA Beteiligungs-Holding GmbH	Full	1029 Vienna	165.2	100.0
UNIQA Erwerb von Beteiligungen Gesellschaft m.b.H.	Full	1029 Vienna	10.9	100.0
Austria Hotels Betriebs-GmbH <sup>3)</sup>	Full	1010 Vienna	8.3	100.0
Wiener Kongresszentrum Hofburg Betriebsgesellschaft m.b.H.	*2)	1010 Vienna		24.5
JALPAK International (Austria) Ges.m.b.H.	*2)	1010 Vienna		25.0
Allrisk-SCS-Versicherungsdienst Gesellschaft m.b.H.	Equity	2334 Vösendorf-Süd	0.0	37.5
Allisk-3C3-versicherungsdienst Geseinschaft (H.b.) 1.		2554 Voseildoil-Sud	0.0	37.5
Real-estate companies				
Fundus Praha s.r.o.	Full	Czech Republic, Prague	2.9	100.0
UNIQA Reality s.r.o.	Full	Czech Republic, Prague	1.3	100.0
UNIQA Real s.r.o.	Full	Slovakia, Bratislava	1.0	100.0
UNIQA Real II s.r.o.	Full	Slovakia, Bratislava	1.0	100.0
Steigengraben-Gut Gesellschaft m.b.H.	*1)	1020 Vienna		100.0
Raiffeisen evolution project development GmbH	Equity	1030 Vienna	111.1	20.0
DIANA-BAD Errichtungs- und Betriebs GmbH	Equity	1020 Vienna	1.0	33.0
UNIQA Real Estate AG	Full	1029 Vienna	149.0	100.0
"Hoher Markt 4" Besitzgesellschaft m.b.H.	Full	1020 Vienna	8.6	100.0
UNIQA Praterstraße Projekterrichtungs GmbH	Full	1029 Vienna	18.0	100.0
Aspernbrückengasse Errichtungs- und Betriebs GmbH	Full	1029 Vienna	5.8	99.0
UNIQA Real Estate Inlandsholding GmbH	Full	1029 Vienna	0.0	100.0
UNIQA Real Estate Dritte Beteiligungsverwaltung GmbH	Full	1029 Vienna	1.0	100.0
UNIQA Real Estate Vierte Beteiligungsverwaltung GmbH	Full	1029 Vienna	0.0	100.0
"Hotel am Bahnhof" Errichtungs GmbH & Co KG	Full	1020 Vienna	4.4	100.0
UNIQA Plaza Irohadaz es Ingatlankezelö Kft	Full	Hungary, Budapest	5.8	100.0
MV Augustaanlage GmbH & Co. KG	Full	Germany, Mannheim	16.1	100.0
MV Augustaanlage Verwaltungs-GmbH	Full	Germany, Mannheim	0.0	100.0

Company	Туре	Location	Equity in € million¹)	Share in equity in % <sup>2)</sup>
Real-estate companies				
AUSTRIA Hotels Liegenschaftsbesitz AG <sup>3)</sup>	Full	1010 Vienna	33.6	99.5
Passauerhof Betriebs-Ges.m.b.H. <sup>3)</sup>	Full	1010 Vienna	1.3	100.0
Austria Österreichische Hotelbetriebs s.r.o. <sup>3)</sup>	Full	Czech Republic, Prague	19.3	100.0
Grupo Borona Advisors, S.L. Ad	*1)	Spain, Madrid		74.6
MV Grundstücks GmbH & Co. Erste KG	Full	Germany, Mannheim	4.0	100.0
MV Grundstücks GmbH & Co. Zweite KG	Full	Germany, Mannheim	6.3	100.0
MV Grundstücks GmbH & Co. Dritte KG	Full	Germany, Mannheim	5.1	100.0
HKM Immobilien GmbH	*1)	Germany, Mannheim		100.0
CROSS POINT, a.s.	Full	Slovakia, Bratislava	4.9	100.0
Aniger s.r.o.	Full	Czech Republic, Prague	4.7	100.0
Floreasca Tower SRL	Full	Romania, Bucharest	0.7	100.0
Pretium Ingatlan Kft.	Full	Hungary, Budapest	5.1	100.0
UNIQA poslovni centar Korzo d.o.o.	Full	Croatia, Rijeka	0.5	100.0
UNIQA-Invest Kft	Full	Hungary, Budapest	8.6	100.0
Knesebeckstraße 8–9 Grundstücksgesellschaft mbH	Full	Germany, Berlin	0.1	100.0
UNIQA Real Estate Bulgaria EOOD	Full	Bulgaria, Sofia	0.0	100.0
UNIQA Real Estate BH nekretnine, d.o.o	Full	Bosnia and Herzegovina, Sarajevo	3.6	100.0
UNIQA Real Estate d.o.o	*1)	Serbia, Belgrade		100.0
Renaissance Plaza d.o.o.	*1)	Serbia, Belgrade		100.0
IPM International Property Management Kft	Full	Hungary, Budapest	1.5	100.0
UNIQA Real Estate Polska Sp. z o.o.	Full	Poland, Warsaw	0.0	100.0
Black Sea Investment Capital	*1)	Ukraine, Kiev		100.0
LEGIWATON INVESTMENTS LIMITED	*1)	Cyprus, Limassol		100.0
UNIQA Real III, spol. s.r.o.	Full	Slovakia, Bratislava	4.6	100.0
UNIQA Real Estate d.o.o	Full	Slovenia, Laibach	0.0	100.0
UNIQA Real Estate BV	Full	Netherlands, Hoofddorp	15.1	100.0
UNIQA Real Estate Bulgaria Alpha EOOD	Full	Bulgaria, Sofia	0.0	100.0
UNIQA Real Estate P. Volfova	Full	Slowenien, Laibach	0.0	100.0
UNIQA Real Estate Ukraine	*1)	Ukraine, Kiev		100.0
Reytarske	*1)	Ukraine, Kiev		100.0
Austria Hotels Betriebs CZ	Full	Czech Republic, Prague	6.6	100.0
UNIQA Real Estate Alpha d.o.o.	*1)	Serbia, Belgrade		100.0
UNIQA Real Estate Beta d.o.o.	*1)	Serbia, Belgrade		100.0

<sup>\*1)</sup> Unconsolidated company.

### **Approval for publication**

These Group consolidated financial statements were compiled by the Management Board as of the date of signing and approved for publication.

Vienna, 7 April 2008

Konstantin Klien Chairman of the Management Board Hannes Bogner Member of the Management Board Andreas Brandstetter
Member of the
Management Board

Karl Unger Member of the Management Board Gottfried Wanitschek Member of the Management Board

<sup>\*2)</sup> Associated not "at equity" valued company.

<sup>1)</sup> In the case of fully consolidated companies, the value of the stated equity equals the local annual accounts, while in the case of companies valued at equity, it equals the latest annual accounts published or, with companies marked with \*\*), the latest Group accounts published.

<sup>&</sup>lt;sup>2)</sup> The share in equity equals the share in voting rights before minorities, if any.

<sup>&</sup>lt;sup>3)</sup> Consolidated on the basis of a non-calendar financial year (balance sheet date 30 September).

# **Auditor's Opinion**

(report of the independent auditor)

#### Report on the consolidated financial statements

We have audited the German version of the consolidated financial statements of UNIQA Versicherungen AG, Vienna, for the financial year from 1 January to 31 December 2007. These Group consolidated financial statements include the consolidated balance sheet as at 31 December 2007, the consolidated income statement, the Group cash flow statement and the statement of changes in Group equity for the financial year ending 31 December 2007, as well as a summary of the most important methods of accounting and valuation applied and other notes.

#### Legal representatives' responsibility for the consolidated financial statements

The legal representatives of the company are responsible for the preparation of consolidated financial statements that give a true and fair view of the net assets, the financial position and the profit situation of the Group, in agreement with the International Financial Reporting Standards (IFRS) as applied in the EU. This responsibility includes the design, implementation and maintenance of an internal control system, to the extent that this is important for the preparation of the consolidated statements and the negotiation of as true a picture as possible of the Group's net assets, financial position and profit situation, so that these consolidated statements are free from material misrepresentations, whether due to intentional or unintentional mistakes. It also includes the choice and application of suitable accounting and valuation methods and the effecting of estimates that appear appropriate under the existing circumstances.

#### The auditor's responsibility

We are responsible for rendering an audit opinion on these consolidated financial statements on the basis of the audit performed by us. Our audit was conducted in accordance with the prevailing statutory provisions and the International Standards on Auditing (ISA) as published by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC). These principles require that we conform to the ethics of the profession and plan and execute the audit in such a manner that we can judge, with a sufficient degree of certainty, whether the consolidated financial statements are free from material misstatements.

An audit includes the execution of audit procedures to verify the amounts and other statements in the consolidated financial statements. The choice of audit procedures depends on the conscientious discretion of the auditor, taking into consideration his estimate of the chance that a material misstatement has been made, whether due to an intentional or an unintentional mistake. When estimating the level of this risk, the auditor takes the internal control system into consideration, to the extent that it is of significance for preparing the consolidated financial statements and providing as true and fair a view as possible of the Group's net assets, financial position and profit situation, in order to determine the appropriate audit procedures under the circumstances; the auditor does not, however, give an opinion on the effectiveness of the Group's internal control system. The audit also includes our evaluation of the adequacy of the accounting principles and valuation methods applied and the material estimates made by the legal representatives of the company, as well as an assessment of the overall tenor of the consolidated financial statements.

We believe that we obtained sufficient and suitable verification with our audit, so that our audit provides a reasonably sound basis for our opinion.

#### Audit opinion

Our audit did not lead to any objections. In our opinion, based on the findings of our audit, the consolidated financial statements comply with the statutory requirements and give as accurate a view as possible of the net assets and financial position of the Group as of 31 December 2007, as well as the Group's profit situation and cash flow for the financial year from 1 January to 31 December 2007, in accordance with the International Financial Reporting Standards (IFRS), as applicable in the EU.

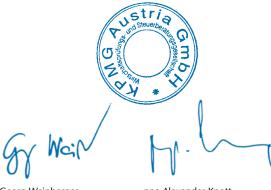
#### Report on the Group management report

Due to the prevailing statutory provisions in Austria, the Group management report is to be audited as to whether it is in agreement with the consolidated financial statements and whether or not other statements in the Group management report give a false impression of the situation

The Group management report agrees with the consolidated financial statements.

Vienna, 8 April 2008

KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft



Georg Weinberger **Chartered Accountant** 

ppa Alexander Knott **Chartered Accountant** 

# Report of the Supervisory Board

During the past financial year, the Supervisory Board was regularly informed of the business development and the situation of the Group and the company by the Management Board. It also supervised the Management Board's conduct of business. In the Supervisory Board meetings held in 2007, the Management Board presented detailed quarterly reports and provided additional oral and written reports to the Supervisory Board. The Supervisory Board was given timely and comprehensive information about those measures requiring its approval.

#### Focus of the meetings

The meetings focussed on the Group's earnings situation and its further strategic development. The Supervisory Board had five meetings in 2007. In the meeting on 22 March, the Supervisory Board mainly discussed the companies' 2006 results and the progress of expansion measures in Romania. The Supervisory Board also decided to expand the business operations of CALL DIRECT Versicherung AG. The meeting of the Supervisory Board on 25 April focussed on a discussion of the annual financial statements and the Group's consolidated financial statements as at 31 December 2006, as well as the report of the Management Board about the development of the Group in the 1st quarter of 2007. Changes were made to the Supervisory Board at the Annual General Meeting, calling for a reorganisation of the Supervisory Board which took place on 21 May. At the meeting on 18 September, the Supervisory Board mainly discussed the development of the company in the first half of 2007. Aside from reporting on the results of the Group in the first three quarters of 2007, and the approval of additional expansion measures in Albania and the Ukraine, the Supervisory Board discussed the business plan for 2008 at its meeting on 28 November.

### **Committees of the Supervisory Board**

To facilitate the work of the Supervisory Board and to improve its efficiency, additional committees were set up in addition to the mandatory Audit Committee. The Working Committee mainly talked about the development of the Group's earnings and the company's long-term strategy, and made various decisions. They had five meetings in 2007, and made three decisions by circulating them in writing. The Committee for Board Affairs met twice to deal with the legal employment formalities of the members of the Management Board. The Investment Committee had four meetings about the capital investment strategy and questions of the capital structure. In its meeting, the Audit Committee concentrated on all audit documents and the Management Board's proposed appropriation of profit, and reported to the Supervisory Board. The various chairmen of the committees informed the members of the Supervisory Board about the meetings and their committee's work.

#### Financial statements and consolidated financial statements

The financial statements prepared by the Management Board and the management report of UNIQA Versicherungen AG, as well as the consolidated financial statements prepared according to the International Financial Reporting Standards (IFRS) and the Group management report for the year 2007, were audited by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft and given an unqualified audit opinion. The Supervisory Board noted the results of the audit with approval.

The Supervisory Board consented to the consolidated financial statements and the financial statements of UNIQA Versicherungen AG, and agreed to the Group management report and the management report. The 2007 financial statements were thereby adopted in accordance with Section 125 of the Stock Corporation Law.

The proposed appropriation of profit submitted by the Management Board to the Supervisory Board was examined and approved by the Supervisory Board. On this basis, a dividend distribution of 50 cents per share will be proposed at the Annual General Meeting on 19 May 2008.

The Supervisory Board thanks the Management Board and all staff members for their commitment and the work they have done.

Vienna, April 2008

On behalf of the Supervisory Board

Christian Konrad

# Statement by the Legal Representatives

Pursuant to Section 82 paragraph 4 of the Austrian Stock Exchange Act the Management Board of UNIQA Versicherungen AG confirms,

that, to the best of our knowledge, the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards  $\,$ and that the Group management report gives a true and fair view of the development and performance of the business and the position of the Group, together with a description of the principal risks and uncertainties the Group faces;

that, to the best of our knowledge. the separate financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the parent company as required by the applicable accounting standards and that the management report gives a true and fair view of the development and performance of the business and the position of the company, together with a description of the principal risks and uncertainties the company faces.

Vienna, 7 April 2008

Konstantin Klien Chairman of the Management Board

Member of the Management Board Andreas Brandstetter Member of the Management Board

Karl Unger Member of the Management Board **Gottfried Wanitschek** Member of the Management Board

# **Imprint**

# Owner and publisher

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